UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

UNITED STATES OF AMERICA,

)

Criminal Action
No. 21-10035-ADB

v.

FAITH NEWTON,

Defendant.

JURY TRIAL DAY TWO

BEFORE THE HONORABLE ALLISON D. BURROUGHS UNITED STATES DISTRICT JUDGE

June 28, 2023

John J. Moakley United States Courthouse Courtroom No. 17 One Courthouse Way Boston, Massachusetts 02210

> Kelly Mortellite, RMR, CRR Official Court Reporter One Courthouse Way, Room 3200 Boston, Massachusetts 02210 mortellite@gmail.com

```
1
     APPEARANCES:
 2
     On Behalf of the Government:
     William B. Brady
 3
     Christopher R. Looney
     United States Attorney's Office MA
     1 Courthouse Way
 4
     Suite 9200
 5
     Boston, MA 02210
     617-748-3287
     william.brady@usdoj.gov
     christopher.looney@usdoj.gov
 7
     On Behalf of the Defendant:
 8
     George W. Vien
     Michelle R. Pascucci
 9
     Nathaniel R. B. Koslof
     Donnelly, Conroy & Gelhaar, LLP
     260 Franklin Street
10
     Boston, MA 02110
11
     617-720-2880
     Fax: 617-720-3554
12
     gwv@dcglaw.com
     mrp@dcglaw.com
13
     nrbk@dcglaw.com
14
15
16
17
18
19
20
21
22
23
24
25
```

1			
2	<u>CONTENTS</u>		
3			
4	WITNESS	PAGE	
5	ALMAS DOSSA		
6			
7	Direct Examination By Mr. Brady Cross-Examination By Mr. Vien Redirect Examination By Mr. Brady	62 104 113	
8	AMANDA MUCHIOKI		
9	Direct Examination By Mr. Looney	119	
10	Cross-Examination By Mr. Vien Redirect Examination By Mr. Looney	158 171	
11			
12	WINNIE WARURU		
13	Direct Examination By Mr. Brady 175		
14			
15			
16	<u>EXHIBITS</u>		
17	Exhibit No. Received		
18	717 82		
19	800-808 98		
20			
21	900 112		
22	357 129		
23	363 132		
24	13.01 146		
25	346 (CONT.)		
-			

1	Exhibit No.	Received
2	353, 360,	157
3	365, 374, 383, 387	177
4	700	177
5	675	198
6		* * * *
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1 PROCEEDINGS (The following proceedings were held in open court 2 3 before the Honorable Allison D. Burroughs, United States District Judge, United States District Court, District of 4 5 Massachusetts, at the John J. Moakley United States Courthouse, One Courthouse Way, Courtroom 17, Boston, Massachusetts, on 7 June 28, 2023.) (Case called to order.) COURTROOM CLERK: Will counsel identify themselves for the 09:46 10 record. 11 MR. BRADY: Good morning, Your Honor. Bill Brady for 12 the United States. 13 MR. LOONEY: Chris Looney for the United States. 14 MR. VIEN: George Vien and Michelle Pascucci for the defendant, Your Honor. She's out in the hall. 15 THE COURT: Does she want to be present for this part 16 of the proceedings? 17 18 MR. VIEN: I'll tell her and bring her in. 19 THE COURT: It's up to you. If she doesn't want to be 09:46 20 here, that's fine. I just want to make sure someone's asked 21 her. 22 MR. VIEN: I'll tell her she doesn't have to be. 23 THE COURT: Let her know she has the option. 24 All right. I think the government requested earlier 25 today you want more findings on the Batson issue.

09:48 20

09:47 10

MR. BRADY: Yes, Your Honor. No need to belabor it, but I just think in light of the challenge and now that we'll have a jury, I think there will be real diversity of the jury. I think it's worth putting on the record at some point somehow.

THE COURT: So are you pressing the objection, Mr. Vien?

MR. VIEN: Your Honor, honestly, in light of your factual finding yesterday, I'm not pressing it.

THE COURT: Okay. The jury is not in front of me. have to look at it again to be reminded of its exact racial ethnic composition. I think, if I'm remembering correctly, that the only juror of color that was struck was the one to which Mr. Vien made the Batson challenge.

MR. BRADY: That's correct, Your Honor.

THE COURT: And I think there's diversity on the jury, but I have to look at them again to sort that out, but I do specifically recall that with regards to the juror that the government struck that she was one of the ones that I had to push to sort of determine whether or not she truly believed that she could be fair and impartial in these proceedings, so it seemed to me to be a rationally based challenge unrelated to her race. And I think given how the rest of the jury selection went, I didn't see any efforts by the government or the defense for that matter to construct a jury that was negatively influenced by race or ethnicity.

09:49 20

09:48 10

MR. BRADY: Your Honor, I think that's sufficient. We just wanted to raise it and just to have a brief discussion about it before.

THE COURT: Okay, that's fine. I'm happy to, at some point, once I look at the jury again -- I'm also going to note that I know from doing these juries before and talking to people later and just my experience in life that I can't always look at a jury and figure out what the ethnicity is. But to the extent that I can, I'll make a record of what the jurors look like once I've had a chance to look at them.

MR. BRADY: Thank you, Your Honor.

MR. VIEN: Your Honor, I don't think there's any objection. I raised the issue of the sequestration order of the witnesses, and I think there's one exception to the IRS agent who is going to be a summary witness I think, but I'll let the government speak for itself.

THE COURT: He's made a motion for sequestration.

They're routine in criminal cases. The government is entitled to have the case agent or the representative sit with them at counsel table, but unless there's no --

MR. BRADY: Your Honor, I think that's fine. I think that was maybe raised at the pretrial conference. I don't see any issue with that. We have an IRS summary agent. We also have an HHS OIG case agent who will be in and I expect he will testify in a summary fashion, but other than that, we have no

issue.

09:50 20

09:49 10

THE COURT: So the case agent can stay in the courtroom. Do you have any objection to the IRS summary witness?

MR. VIEN: You know, in fairness, Your Honor, I think she was going to testify that I watched the evidence and that was part of my summary, so I don't object to that.

THE COURT: Kind of like in the nature of an expert type testimony.

MR. VIEN: Yeah.

THE COURT: Okay. All right. So we have ten more minutes. You can keep talking to each other if you want or you can be at ease. We'll check with the jurors in a few minutes and see who is here. I need to swear them in. We'll do the preliminary charge. I think just out of fairness we should probably take a ten-minute break after the preliminary charge to make sure they're fresh for openings. You can let me know. The preliminary charge is 15 or 20 minutes. I don't normally give as much as I will give on this one. I can't imagine it's longer than half an hour, but I don't know. So we can play that by ear, but I'm happy to take a break before openings. I won't take a break between openings. So if you want to break, it's going to be before openings.

MR. LOONEY: It would be nice to have a break just to move the podium around and stuff like that and get set up.

```
1
                  THE COURT: You're free to roam around for ten
     2
         minutes.
     3
                   (Recess, 9:50 a.m. - 10:04 a.m.)
                  COURTROOM CLERK: All rise for the jury.
     4
     5
                   (Jury enters the courtroom.)
     6
                  COURTROOM CLERK: Court is in session. Please be
     7
         seated.
     8
                  THE COURT: Good morning, everybody. Thank you for
         being here right on time. We can't start until you're all
     9
10:05 10
         here, so the fact you're all here is fantastic. We're going to
    11
         do a few things today. First thing is, Karen is going to swear
    12
         you all in as members of the jury. We normally would have done
         that on Monday. We didn't do it because I let one of you go
    13
    14
         for the afternoon, and I wanted you all together as a group
         before you were sworn in. So Karen is going to begin by
    15
         swearing you in.
    16
                  (Jury duly sworn.)
    17
    18
                  THE COURT: So normally on Monday she would have sworn
    19
         you in, and then I would have given you preliminary jury
         instructions and I would have sent you home for the day, then
10:05 20
    21
         we would have started fresh today with openings. But there
    22
         were 90 of you, and as you all know, it took a long time to get
    23
         a jury selected, so I didn't have a chance to do the
    24
         preliminary instruction, so we're going to do that today for
    25
         the first probably about 20 minutes.
```

2

3

4

5

7

8

9

11

12

13

14

15

16

17

18

19

21

22

23

24

25

10:07 20

10:06 10

When I give you things like instructions, the parties have generally, if they haven't agreed, they have at least conferred about them, so I end up, because they've been the subject of discussion and largely agreement, I have to kind of read them to make sure that I'm saying what we've agreed I should say. So I am going to read them, but I'm going to try and do it in as animated and interesting way as I possibly can. After the charge -- the preliminary charge can be a little bit dense, so we'll take a short break. That's because right after the preliminary charge, we go right into opening statements, and it's important that you be alert and be able to pay attention to the opening statements. So we'll take a short break before we do the opening statements, and then we'll hear the openings from either side, see if it's lunchtime or not, and we'll either, at some point or another we'll have lunch and at some point or another we'll start with the witness testimony today.

So I'm going to begin with the preliminary instructions, and before we get to opening statements and the evidence in this case, I want to take a few minutes to talk to you about your duty as jurors. I'm going to give you some preliminary instructions on the law that you're to follow. At the end of the trial I'll give you much more complete and more detailed instructions on the law. Those instructions will be in writing. Each of you will have your own copy in the jury

room.

10:07 10

10:08 20

The reason I'm giving you some instructions now instead of waiting until the end of the trial is to give you a little bit of a framework for considering the evidence and to help you understand it. I don't want you to think that these preliminary instructions are the only ones that matter or they're somehow more important than the ones that come later. You must apply the instructions that I give to you at the end of the trial as a whole.

It's your duty as jurors to decide from the evidence what the facts of this case are. You and you alone are the judges of the facts. You'll hear the evidence, decide what the facts are, and then apply the facts to the law. You must follow the law as I explain it to you, whether you agree with it or not. You must decide this case based solely on evidence before you and the law as I will explain it to you.

Sometimes jurors are curious about what I think, for example, how I think a case should turn out or whether I think a particular witness is believable or not. My opinion, if I have one, and I certainly do not have one now, is not relevant. It is your role, not mine, to decide those issues. You should not interpret anything I may say or do during the trial as indicating what I think about a witness or what I think your verdict ought to be.

Again, this is a criminal case. It's been brought by

10:09 20

10:08 10

the United States government. I'll sometimes refer to the government as the prosecution. The government is represented at this trial, I think as we discussed on Monday, by Bill Brady and Christopher Looney. The defendant in this case is Faith Newton. She's representing by George Vien and Michelle Pascucci.

The defendant has been charged with conspiring to commit health care fraud and health care fraud, conspiring to launder money and money laundering. These charges are related to an alleged scheme to defraud Medicare and MassHealth by using Arbor Homecare Services, a home health care agency owned and run by Ms. Newton and her husband, to submit claims for home health care services that were not medically necessary, not authorized by treating physician, not provided by a properly trained home health aide or not provided at all.

The defendant denies committing each of the crimes with which she's been charged. The charges against the defendant are contained in a document called an indictment. The indictment is simply a description of the charges against the defendant. The indictment is not evidence of anything. The defendant has pled not guilty to the charges pending against her. It is a bedrock principle of our system of justice that every person accused of a crime is presumed to be innocent unless and until her guilt is established beyond a reasonable doubt. This presumption of innocence is critically

important.

10:10 20

10:10 10

The defendant has the benefit of that presumption throughout the trial, and you are not to convict her of any charge, unless you are persuaded that the government has proved her guilt on that charge beyond a reasonable doubt.

This requires that each element of each offense be proven beyond a reasonable doubt. A reasonable doubt is a doubt that a reasonable person has after carefully weighing all of the evidence. It is a doubt that would cause a reasonable person to hesitate to act in a matter of importance in his or her personal life. Proof beyond a reasonable doubt must therefore be proof of a convincing character that a reasonable person would not hesitate to rely upon in making an important decision.

The defendant does not have to prove her innocence. She does not have to put on any evidence. She does not have to testify. It is always the government's burden to establish guilt by proving each element of any crime charged beyond a reasonable doubt. The defendant, Ms. Newton, has the right to rely upon the failure or inability of the government to establish beyond a reasonable doubt any essential element of an offense charged against her. That being said, the law does not require the government to prove guilt beyond all possible doubt. Proof beyond a reasonable doubt is sufficient to convict.

10:11 20

10:11 10

At the end of the trial you'll be asked to render a verdict of guilty or not guilty as to the defendant on each charge against her. Your verdict should be unanimous, that is, you must convict the defendant of a charged offense only if every one of you agrees she is guilty of that offense beyond a reasonable doubt. You must give separate consideration to each count charged against the defendant. You're to perform the duty of finding the facts without bias or prejudice as to any party with complete fairness or impartiality. The fact that the prosecution is being brought in the name of the United States of America entitles the government to no greater consideration than that accorded to any other party to a litigation. By that same token, it is entitled to no less consideration. All parties, whether the government or an individual, stand as equals at the bar of justice.

In order to help you follow the evidence I'm going to give you a brief summary of the crimes charged, each of which the government must prove beyond a reasonable doubt to make its case. I will instruct you on the elements of the crimes charged at the end of the case, and those instructions at the end of the case will be much more detailed. It is those instructions which will govern your deliberations, but for present purposes -- and I'm going to go through the counts. You'll see there's some numbers missing. They don't go in quite numerical order. You're not to concern yourself with the

10:12 10

10:13 20

fact that the count numbers, some are missing or they're not in order.

Count One of the indictment charges the defendant with conspiring to commit health care fraud and Count Two charges her with health care fraud and aiding and abetting.

I'm going to begin with Count Two. For you to convict on health care fraud, Count Two, the government must prove each of the following beyond a reasonable doubt. One, that there was a scheme substantially as charged in the indictment to defraud a health care benefit program or to obtain any money owned by or under the custody or control of such a program by means of false or fraudulent pretenses, representations, or promises.

Two, that the defendant knowingly and willfully participated in the scheme with the intent to defraud. And three, that the scheme was in connection with the delivery of or payment for health care benefits, items or services. As I will explain in more detail at the end of the trial, you may also convict the defendant with aiding and abetting the commission of an offense.

To aid or abet means to intentionally help someone else commit an offense. For you to fine the defendant guilty of aider or abetter, you must unanimously find that the government has proved each of the following three elements beyond a reasonable doubt:

10:14 20

10:13 10

One, that someone else committed the charged offense; two, that the defendant took an affirmative act in furtherance of that offense; and three, that the defendant did so intending to facilitate the commission of the offense. So that's Count Two, the substantive offense of health care fraud.

Count One charges the defendant with conspiring to violate the health care fraud statute. With a conspiracy, the crime is the agreement to commit the substantive offense rather than the commission of the substantive offense itself. So for Count One the crime is the agreement to commit health care fraud rather than the actual commission of health care fraud.

To find the defendant guilty of Count One, conspiracy, you must unanimously find that the government has proved each of the following elements beyond a reasonable doubt: One, that at least two people agreed to commit health care fraud; and two, that the defendant willfully joined the agreement intending that health care fraud be committed.

Next, Count Seven of the indictment charges the defendant with money laundering conspiracy and Counts Eight through Ten charge her with substantive money laundering.

I'm going to again begin with the substantive counts, Counts Eight through Ten. For Counts Eight through Ten, the government must prove each of the following elements beyond a reasonable doubt: One, that the defendant engaged in a monetary transaction over \$10,000 involving a financial

10:15 20

10:14 10

institution and affecting interstate commerce on or about the date specified in the indictment; two, that the defendant knew that the money came from some kind of criminal activity; three, that the money was in fact criminally derived from a specified unlawful activity, which in this case means either conspiracy to commit health care fraud or health care fraud; and fourth, that the monetary transaction took place in the United States or was engaged in by a person in the United States.

In Count Seven, the defendant is charged with conspiracy to commit money laundering. Again, with the conspiracy, the crime is the agreement to commit the substantive offense, here, money laundering, rather than the commission of the substantive offense itself. To prove the conspiracy charged in Count Seven, the government must prove each of the following beyond a reasonable doubt: One, that there was an agreement between two or more persons to commit the crime of money laundering; and two, that the defendant willfully joined in that agreement.

You should understand that what I just gave you is a very preliminary outline of the elements of the charges. At the end of the trial, I'll give you final instructions on these matters in much more detail, and that will include definitions of some of the important terms. If there's any difference between what I just told you and what I tell you in the instructions at the end, the instructions at the end will

10:16 10

10:16 20

govern. This is just meant to give you a roadmap to understand the evidence.

Okay. I've mentioned the word "evidence" a number of times, and I'm going to mention it again a number of times. The evidence in this case will probably include the testimony of witnesses, any documents, objects or other things received as exhibits, and any facts on which the parties have agreed. The evidence consists of all the witnesses' testimony, both on direct and cross-examination, and all the exhibits, regardless of which side introduces them.

There are rules that control what you may consider as evidence. When a lawyer asks a question and the lawyer on the other side thinks that the question is not permitted by the rules, that lawyer may object. The same thing may happen when a lawyer offers into evidence something into evidence. The other side may object. When a lawyer makes an objection, I need to rule on that objection. It may be necessary for me to discuss the issue with the lawyers outside of the hearing of the jury, either by having a conference at sidebar -- usually this is sidebar where we normally do it, this is the other side -- so you can't hear. Sometimes, rarely, I hope never, we'll have to call a recess to discuss it and send you out of the room.

The purpose of these conferences or consultations is so that I can get information to make a proper ruling.

10:17 10

10:17 20

Sometimes I don't need a conference. I understand the objection and I'll rule on it. Sometimes I need more information. We'll do what we can to keep the conferences and recesses to a minimum.

Certain things are not evidence. Statements and arguments by lawyers are not evidence. The lawyers are not witnesses. Questions by lawyers standing alone are not evidence. Again, the lawyers are not witnesses. The question and the answer taken together are the evidence. Objections are not evidence. Lawyers have a duty to their client to object when they believe something is improper under the rules of evidence. If I sustain an objection, in other words, if I agree with the lawyer making the objection, that means I am not allowing the question to be answered or the exhibit to come into evidence. You must ignore the question or the exhibit, and you should not try and guess what the answer might have been or what the exhibit might have contained. If I tell you to disregard something or I strike it from the record, it is not evidence, and you cannot consider it.

Sometimes a particular piece of evidence may be received for a limited purpose only. That is, it can be used for you for only a particular purpose and not for any other purpose. I'll tell you when that happens, and I'll instruct you on the purposes for which that piece of evidence can and cannot be used.

10:18 20

10:18 10

Anything you see and hear about this case outside of the courtroom is not evidence. I hope you don't see or hear anything about this case outside of the courtroom. I don't see any reason why you should hear anything about it outside of the courtroom, but you must decide the case based only on what you see and hear in this room. The indictment is not evidence of anything. It is merely the way a person is charged with a crime or crimes.

Finally, some of you may have heard the terms direct evidence and circumstantial evidence. Direct evidence is testimony by a witness about what that witness personally saw or heard or did. Circumstantial evidence is indirect evidence. That is proof of one or more facts from which one can find or infer another fact. You may consider both direct and circumstantial evidence. The law permits you to give equal weight to both, but it is for you to decide how much weight to give any evidence.

My example on direct and circumstantial. If you walk into the kitchen and you see your kid eating a chocolate chip cookie, that is direct evidence that your kid ate a chocolate cookie. If you come into the kitchen and the kid is covered in chocolate and the cookie jar is empty and there's crumbs all around him, you didn't see him eat the cookie, but that's circumstantial evidence that he ate the cookie, and from all that circumstantial evidence you can infer the fact that the

cookie was eaten by him.

10:19 20

10:19 10

Okay. In deciding what the facts are, you may have to decide what testimony you believe and what testimony you do not believe. You may believe everything a witness says, only part of it or none of it. It is entirely up to you.

I'm going to talk to you briefly about what I call implicit bias. Implicit bias refers to the fact that everyone has feelings, assumptions, perceptions, fears and stereotypes, that is, implicit biases which we may or may not be aware of. As an example, some people may look at an older person and think "Lot of wisdom there," and others might look at the same person and think, "I wonder if they still have all of their marbles." Some people may meet a doctor and assume she's caring and smart, while others may wonder if she's in it for the money.

Other biases might go to race, religion or agenda. These hidden or not so hidden thoughts can impact what we see and hear and affect what we see and hear and how we make important decisions. Because you'll be making important decisions in this case, I strongly encourage you to listen to the evidence carefully and to resist jumping to conclusions based on personal likes or dislikes, generalizations, gut feelings, prejudices, sympathies, stereotypes or biases. The law demands that you return a just verdict based solely on the evidence, your individual evaluation of that evidence, your

10:21 20

10:20 10

reason and common sense, and the instructions that I will give you at the end of the trial after you've heard all of the evidence.

Some strategies that may be useful to you in doing this include the following: First, keep an open mind. Avoid drawing conclusions until the end of the case when you and your fellow jurors deliberate. Second, listen closely to each of the witnesses. Third, as you listen to testimony about the people involved in this case, consider each person as an individual rather than as a member of a particular group.

Next, lots of people watch television and movies about courts and courtrooms and lawyers and the justice system.

Sometimes people can be affected by what they've seen in the media when they serve as jurors. TV and movies can create false expectations about real life, for example, how the trial is going to proceed or what the evidence might look like.

Don't expect this trial to look like it does on television.

You must decide this case on the evidence before you and the law as I give it to you. Do not decide this case even in part based on something you saw on television or in a movie.

I'm going to turn to the subject of how you're to conduct yourselves during the trial. To ensure fairness, you as jurors must obey the following rules. First, do not talk amongst yourselves about the case until the end of the case when you go to the jury room to deliberate and to decide your

10:21 10

10:22 20

verdict. You should feel free to get to know one another. You should talk about the Red Sox, if you can possibly bear it, or the weather, or your families, or anything but this case.

It's particularly important that jurors not start to pair up and have side discussions with one another about the case outside of the hearing of everybody else. Whether you intend it or not, you may start to influence each other and affect each other's thoughts and opinions during those conversations even if the conversation seems super casual at the time. So it's important that you wait and make sure everyone hears everything that anyone has to say about the case all at the same time.

Second, do not make up your own mind about what the verdict should be until after you've gone to the jury room to decide the case and you and your fellow jurors have discussed the evidence. The evidence has to come in one piece at a time. Something has to come first; something has to come last. It may be that very last question or that very last answer or that very last piece of evidence that are the most important in the entire trial, so you need to keep an open mind until you've heard all of it.

Third, do not talk with anyone else about this case until the trial is ended and you've been discharged as jurors. "Anyone else" includes members of your family, your friends. You can tell them you're a juror, but you can't tell them

2

4

5

7

10:22 10

11

12

13

14

15

16

17

18

19

21

22

23

24

25

10:23 20

anything about the case. You can't discuss the case with them until after the case is over and you've been discharged as jurors.

As I think I mentioned on Monday, it's entirely natural that when you go home on Monday and when you go home every day after this trial, someone, your friend or your spouse or your roommate or your significant other, is going to ask you what the case is about and whether or not you think the defendant is guilty or not. I know it can be awkward and it can feel rude, but you cannot have that conversation or answer those questions while this trial is going on. You may not realize it, but your friends and loved ones can have a strong influence on your opinion during those conversations just like if you start to pair up with individual jurors. Those people in your life, they don't mean any harm, but they've not been here to see the evidence and listen to the testimony. They've not listened to my instructions. You can go ahead and blame it on me if you want, but you need to tell those people you've been ordered by the judge not to talk about the case while it's still going on.

Fourth, you should not mention or discuss this case in any way on any social network or in any electronic form. You may not send an email or text message about the case. You may not use Twitter, you may not post anything on Facebook or any other social media or discuss the case on any online forum.

10:24 20

10:23 10

I'm always afraid that something is going to be invented while
I'm here today and people are going to start sharing
information. So this is a blanket instruction not to post
anything on any sort of social media.

And again, it's important, and nowadays people post all sorts of things on Facebook or tweet about what things that that happened or post a picture of what they ate for lunch.

You can't do any of that here.

Fifth, don't let anyone talk to you about the case.

If someone should approach you or reach out to you on social media or in person and try to talk to you, you should not talk to them, and you should report to that to me immediately.

Sixth, during the trial do not speak with or talk to any of the parties, lawyers or witnesses involved in this case. You should not even say hello to them. It's important not only that you do justice in this case but that you also give the appearance of doing justice. So if someone saw you talking to someone else involved in the case, even if you're just waiting for the elevator and trying to be polite, that can arouse suspicion. So don't do it. If one of the lawyers or parties or the witnesses don't speak to you when they pass in the hall or ride in the elevator, it's because they know also they're not supposed to talk to or interact with you in any way.

They're not rude people. I'm sure they'd love to have a polite social interaction with you, but they know not to do that. So

10:25 20

10:25 10

they're not being rude. They're just adhering to my rules.

One of the ways in which I try and limit those interactions, especially when there's 16 of you in the box, we'll serve you lunch in the jury room so that you're not interacting with them in the elevators or cafeteria when you go down for lunch.

Seventh, don't read any news stories or articles about the case or anyone involved with it. Don't listen to any radio or television reports about the case or anyone involved in it. I don't expect there to be any media coverage of this, but if by chance there is or you hear something on the radio or see something in the newspaper, you turn the dial, you turn the volume down, you flip the page of the newspaper, but you should not be getting any information about this case outside of the courtroom.

Eighth, no extracurricular research on your own. No sort of investigation about the case. Don't look up anything on the Internet. If you think some piece of information is missing, you are not allowed to find that information on your own. This is true even if you think it's harmless or you're curious or you're frustrated because you don't know something and you think the parties should be telling you but they haven't. You must decide this case solely on the evidence you've been given in this case in this courtroom.

Finally, during the course of the trial, if you've any

problem of any kind, raise your hand. We'll stop the proceeding and try and take care of the problem.

10:26 10

10:26 20

example, and you can't see the witness, raise your hand and we'll have the lawyer move. If you can't hear a witness, raise your hand and we'll have the witness repeat his or her answer. If you want a glass of water, let us know. We generally keep pitchers of water and cups at the end of the jury box. If you run out of water or need something else, let us know. If you need a short break for any reason, let us know and we'll take the break. And if you need to communicate with me when we're not in court, give a signed note either to Karen or the court security officer who will be outside your room.

Again, these rules are important. They're intended to make sure that this trial is fair. You know, we went to a lot of trouble on Monday to make sure we had a fair and impartial jury. We want to keep you that way, so adhering to those rules helps us make sure that happens.

If you're having any difficulty in following the rules for any reason or you have questions about what you should and should not be doing your during your jury service, you let us know and we'll try to get that taken care of.

I think you all have notebooks on your laps at this point. We're going to let you take notes during this case. There should be a number on the front of the notebook that

10:27 20

10:27 10

corresponds to your jury seat number. A couple of warnings about taking notes. First, you're not required to take notes, and you can certainly choose not to take notes. If you do take notes, don't let your note-taking distract you from actually listening to the testimony that is being presented. It's important that you observe and listen to the witnesses. Some people like to take copious notes. Some people only take a few. Some people take none at all. All of that is fine, but please remember that not everything that winds up being written down is necessarily what was said.

So when you return to the jury room to discuss the case, don't assume that just because something appears in somebody's notebook that it's necessarily what took place in court. For example, sometimes people write down a question or part of a question but not the answer. Sometimes people's notes are inaccurate. Notes are meant to be an aid to recollection, nothing more. So the fact that it's written down does not mean that it accurately reflects what was said. It is your collective memory of the evidence that will govern during your deliberations.

Your notebooks can either go to the jury room with you or stay on your chair here. They can't be anywhere besides here or there. No one will ever look at your notes. When the case is over, the notes will be destroyed. No one but you will ever read your notes unless you decide to share them in the

jury room during your deliberations.

10:29 20

10:28 10

As you can see, we have Kelly here, the court reporter. It won't always be Kelly, but throughout this trial there will be a court reporter here. I think it's going to mostly be Kelly. It's her job to create a record of everything that happens during this trial. Sometimes jurors see the court reporter and they think they'll be able to have a transcript of what was said during the trial during the deliberations.

That's not true. There's not going to be a transcript. There are lots of reasons for that, but the main one is strictly practical. There is just not enough time for us to prepare one. Her job is a tough one, and it's time-consuming to take a raw record, which is what she's creating now, and turn it into a final transcript. So you will not have a transcript. So you should listen very carefully and take whatever notes you think might be necessary to help you remember the testimony.

I'm going to give you one caveat to that. If there's some dispute about what one witness said or a particular answer to a particular question, we can probably get you a small excerpt if there's something that you really need during deliberations, but you will not have access to a complete transcript.

An outline of the trial, and then we'll get to it.

The first step in the trial will be the opening statements

which come next. The government in its opening statement will

10:29 10

10:30 20

tell you about the evidence that it intends to put before you so that you have an idea of what their case is going to be.

After the government's opening statement, the defense attorney may make an opening statement if one of them chooses to do so, but they don't have to.

Like the indictment, the opening statements are not evidence. Opening statements may reference what the government or the defense believe what the applicable law to be. But as I mentioned earlier, it's my job to tell you what the law is, and I'll do that at the end of the trial.

Next, the government will present its evidence, which will consist of the testimony of witnesses and may include documents and other exhibits. After the government's evidence, the defense may present evidence on behalf of Ms. Newton, but they are not required to do so. Both the government and the defense attorneys will have the opportunity to cross-examine any witnesses called by the other side.

Again, the defendant is presumed innocent and it is the government's burden to prove her guilt beyond a reasonable doubt for each element of each charged offense. The defendant does not have to prove her innocence and does not have to cross-examine, testify or put on any evidence. After you've heard all of the evidence, the government and the defendant will each be given time for their own final arguments. Like the indictment and opening statements, closing arguments are

10:31 20

10:30 10

not evidence. In their closing arguments the lawyers for each side will attempt to summarize and help you understand the evidence that was presented. I will then instruct you about the rules of law that you're to use in reaching your verdict.

After hearing my instructions, you'll leave the courtroom together to make your decision. You'll have a written copy of the instructions with you in the jury room that you can refer to during your deliberations. After you've reached a verdict on each charge brought against the defendant and filled out the verdict form that I will give you, you will return your verdict in open court. I will then discharge you. You will never have to reveal your deliberations or explain your verdict to anyone.

Okay. As I've indicated, our normal trial day is generally going to be about 10:00 in the morning until about 4:00 in the afternoon. We'll generally take a lunch break 12:00 to 12:45, with another short break about 2:15, and then break for the day at about 4:00. We may do some minor adjusting to that, like, for example, sometimes jurors will tell me they don't actually need 45 minutes for lunch, they'd rather take 30 minutes for lunch and leave 15 minutes early. We can accommodate that as well. Sometimes I have other things scheduled that require a little bit of juggling, but generally that will be our day. There will also be days we will sit from 9:00 to 1:00. I sort of aim to do that one day a week. This

10:31 10

10:32 20

week we'll sit from 9:00 to 1:00 on Friday because we're heading into a holiday weekend. On 9:00 to 1:00 days we'll take a short midmorning recess and break for the day before lunch. Again, we will not sit on July 3 or 4, and the Friday before will be half a day.

When the time comes for you to deliberate, we presume you'll meet all day, that's 9:00 to 5:00, until you reach a decision. That being said, the deliberation schedule is yours to control, and you'll be able to let us know if you want to work later than 5:00 or break a bit earlier so you can sleep on it. Whatever you want to do is fine. That's up to you.

To make this work properly and ensure that the trial schedule moves along, we will all have to be disciplined about it and keep to a tight schedule. We're going to continue every day right on time to the extent that it is humanly possible, which is why I so appreciate the fact that you were all here on time today.

Every morning I meet with counsel before we're scheduled to begin so that we're ready to start on time. But in order for us to begin the presentation of evidence on time, each and every one of you has to be here. We can't start without all of you. That means you need to be here before 10:00 so we can start right at 10:00. I want you to know that counsel and all the court personnel have worked hard during the pretrial phase of this case to ensure that the trial schedule

10:33 20

10:33 10

works smoothly and efficiently. Sometimes things will come up that can delay the presentation of evidence or will require us to end a little bit early. Please be patient if that happens. We'll finish this trial on the timeline that I gave you, but there may be sort of variations between here and there. And so you may have to be a little bit patient with us.

I'll do my very best to keep you informed of the trial schedule as we go along, give you a little bit of notice about which days we're going to end early so that you can make your own plans.

My last instruction. Under our Constitution, all persons are equal before the law. All persons accused of a crime are entitled to a fair trial. You should not hesitate to convict if the government has met its burden of proof beyond a reasonable doubt, and you should not hesitate to acquit if it has not, but you must be completely and scrupulously open-minded, honest and fair. That's your duty. It's your obligation both as jurors and as citizens of the United States.

And I think I mentioned to you before but I'll mention again. Every time I speak to you directly like this, the parties have a chance to let me know if I omitted something or misstated something or should add something. I always give them the chance to do that.

From the government, anything on the preliminary instructions?

```
1
                  MR. BRADY: Nothing for us, Your Honor.
                  THE COURT: Ms. Pascucci or Mr. Vien?
     2
     3
                  MR. VIEN: Nothing, Your Honor.
                  THE COURT: Okay. All right. We're going to take
     4
     5
         about around a ten-minute break, ten-to-15-minute range just so
         you can come back fresh for opening statements, because I know
     7
         the preliminary instructions can be a little dense. So we'll
     8
         recess for 15 minutes.
     9
                  COURTROOM CLERK: All rise for the jury.
10:34 10
                  (Jury exits the courtroom.)
                  THE COURT: One of them asked to speak to Karen.
    11
    12
         That's never a good sign. Ten or 15 minutes. How long do you
    13
         want?
    14
                  MR. VIEN: Ten is fine.
    15
                  MR. LOONEY: Ten is great.
                  THE COURT: Come back in the quarter-of range.
    16
         won't start without any of you.
    17
    18
                   (Recess, 10:34 a.m. - 10:42 a.m.)
    19
         SIDEBAR:
10:42 20
                  THE COURT: Okay. I know you heard one of the jurors
    21
         asked to speak to Karen on the way out the door, and I think it
    22
         was juror 13. She's wearing a green shirt. She had an
    23
         inadvertent interaction with the defendant on the way in this
    24
         morning. I think she thought she was a juror in the case and
    25
         said, Hey, are you going upstairs? There was no substance to
```

```
1
         it, but she wanted to report it, so she reported it to me and
     2
         I'm reporting it to you.
     3
                  MR. VIEN: I don't have a problem with it. I don't
         know what the government thinks, but it seems inadvertent and
     4
         that's fine.
     5
     6
                  THE COURT: I think she's an over-reporter.
     7
                  MR. BRADY: If that's the extent of it, Judge, I don't
     8
         think there's anything else.
     9
                  THE COURT: I think she was sort of assuming that it
10:43 10
         was another juror, and I think your client said, Oh, I'm the
    11
         defendant, and I think they parted company and came up.
    12
                  MR. VIEN: Did she say something like, You look really
    13
         innocent, too?
    14
                  THE COURT: She did, that's what she said.
                  MR. BRADY: Then I want to revisit --
    15
                  THE COURT: No, it wasn't anything like that.
    16
                             I shouldn't joke. I understand. We don't
    17
                  MR. VIEN:
    18
         object.
    19
                  THE COURT: Just letting you know.
10:43 20
                  MR. BRADY: We have no issue with that, Your Honor.
    21
                  COURTROOM CLERK: All rise for the jury.
    22
                  (Jury enters the courtroom.)
    23
                  COURTROOM CLERK: Court is back in session. Please be
    24
         seated.
    25
                  THE COURT: Are you using any demonstratives during
```

your openings?

10:47 10

10:48 20

MR. LOONEY: We have some slides that are on PowerPoint.

THE COURT: So the jurors in the front row, do you see your screens in front of you? The jurors in the back row, if anyone shows anything on your screen, they're inside your armrest. So if you flip it open, you'll be able to pull the screen out. You don't have to pull them out now. Don't break the joint. Just so you know, that's how they come out.

There's also a big screen up here that you may be able to see some things on. We can move it closer too if anyone needs it. That's generally for the gallery. All right.

Mr. Looney, when you're ready.

MR. LOONEY: This case is about a nurse whose company received more than \$160 million from MassHealth in just four years. She didn't get that money through hard work, and she didn't get that money by caring for her patients. She got it through fraud, by bribing patients to get them in the door, by billing MassHealth for services that never happened, by billing MassHealth for care for patients who just didn't need it, and by billing MassHealth for services provided by home health aides who were unqualified, untrained, and uncertified.

In this case you're going to hear about fake documents, falsified patient notes, and backdated checks all to cover up this enormous fraud by that nurse, that woman right

there, Faith Newton.

10:50 20

10:49 10

To remind you, my name is Chris Looney. With me at counsel table is Bill Brady. Seated behind us is Alex Apfel.

Together we represent the United States in this case. What I'm going to try and accomplish this morning are two things.

First, I want to give you an overview of what I expect the evidence will show in this case. I'm going to fill in the details of the story I just told. At the same time, as I'm going along, I'm going to introduce you to the witnesses and the types of documents that I expect you'll see in this trial. My goal is to orient you and provide some context for these witnesses.

As you heard from Judge Burroughs and as you'll find out during this trial, witnesses come up one at a time, and they share only what they know, what they saw, and what they recall. So each witness is a little bit like a single piece of a jigsaw puzzle. I'm trying to give you a sense of how all those pieces will fit together to form an overall picture, the overall picture of Faith Newton's fraud scheme.

Faith Newton, as I said, was a nurse by training, and she ran a company called Arbor Homecare Services LLC. The CEO of that company was a man named Ben Muiruri, who is Faith Newton's husband. But you'll hear in this trial that it was Faith Newton who ran the show.

Arbor was a home health care company. The first

10:51 10

10:51 20

witness you'll hear from in this case is a woman named Almas

Dossa. She works at MassHealth, and she's the director of home

and community-based fee for services programs, which is a long

way of saying that she oversees MassHealth's home health care

program.

I expect what you'll hear from Ms. Dossa is that home health care is just what it sounds like. It's health care that is provided in the patient's home. It's care for patients that have medical conditions or medical needs that make it difficult to care for themselves or accomplish the everyday activities of daily living but where the conditions aren't so severe that they require hospitalization or a trip to the doctor's office or the emergency room.

For patients with appropriate medical needs, trained and certified health care providers -- I'm going to come back to this point -- trained and certified health care providers come to the patient's home and provide the necessary care.

Ms. Dossa will also tell you about the rules that MassHealth has established for home health care. These rules act as guardrails. They're guardrails to prevent fraud and waste and also to ensure that patients who actually need care receive quality legitimate health care.

Here are what I expect Ms. Dossa will tell you are the requirements for home health care to be reimbursable by MassHealth. First, the patients to whom the services are

10:53 20

10:52 10

provided must have a bona fide medical need for care. It's not for a person who just wants chores done. It's not for a person who wants their son or relative or friend employed as a sham home health aide. In order to be eligible for home health care services, a patient must have a genuine medical need for the services. That's one.

Second, for a patient to receive home health care, there must be an established Plan of Care. That Plan of Care must be authorized by a doctor or other qualified medical professional. What a Plan of Care is is a document that sets forth the medical diagnosis or medical need that qualifies the patient for home health care and sets forth the type and the frequency of home health care that the patient needs. So it may say that a patient needs daily or weekly visits from a skilled nurse, and then in addition to that, they might say the patient needs two hours of daily care from a home health aide. So there had to be a doctor-approved Plan of Care. That's two.

Third, the care must be provided by an appropriately trained and certified medical provider. In home health care, more complicated sophisticated procedures or treatment can be provided by a trained and licensed nurse. Less complicated home care can be provided by a home health aide. But those home health aides, in order to become a home health aide, someone has to receive 75 hours of training. A portion of that training has to be done in the classroom, and a portion of that

10:55 20

10:54 10

training has to be done on-site with a patient, getting practical experience. So that's three.

Fourth, and this one is obvious, the care has to actually be provided. A provider can't bill MassHealth for nursing visits or home health aide visits that just didn't happen. MassHealth only pays for medical care and home health visits that actually happen. That's fundamental.

Finally, you'll hear that it's improper for a health care provider such as in this case, Arbor Health Care, to make payments to induce the referral of patients for care, including home health care.

So you can't bribe a patient to enroll with a home health care agency like Arbor, and you can't bribe someone else to refer patients to enroll with an agency like Arbor. Those are the rules on your screen. Providers like Arbor agree to follow those rules, and when MassHealth pays for claims, MassHealth trusts that providers follow those rules.

After you hear from Ms. Dossa, the MassHealth representative, you're going to hear from a group of Arbor insiders, Arbor employees who worked for the defendant Faith Newton. And what they will tell you is that at Faith Newton's direction, under her supervision, Arbor broke each of these rules. They will tell you that patients enrolled with Arbor did not need home health care. There was no medical necessity.

You'll hear about Plans of Care for patients that say

10:56 10

10:56 20

things like the patient was homebound or lacked the ability to take care of themselves or attend to activities of daily living, but Arbor employees will tell you those statements were not true, and Arbor employees will tell you that there frequently was no Plan of Care at all for patients or that no doctor had signed off on a Plan of Care. So you'll hear that Arbor employees would hound doctors well after the fact to backdate Plans of Care for care that hadn't been previously provided or billed for.

You'll also hear from these Arbor employees that Arbor billed for claims for home health aides that were unqualified, untrained and uncertified. What you'll hear is when a new patient came in, they often brought with them a friend or relative who could who sign up as an HHA, and that person could draw a salary paid for by MassHealth.

And then you'll hear that nurses and home health aides just did not provide the care that Arbor was billing for. And what's more, you'll hear that they covered this up by creating fake nursing notes and falsifying time sheets, all at the direction of Faith Newton. And then you'll hear about bribes, envelopes of cash paid to get patients enrolled in Arbor in violation of MassHealth's rules.

The first of these Arbor witnesses that you'll hear from I expect later today is Amanda Muchioki. Ms. Muchioki will explain that at Arbor she was responsible for maintaining

10:58 20

10:58 10

personnel files, files for nurses, and files for home health aides. Within those records, you'll see certificates that look like this one on the screen in front of you. This is an example for a home health aide named Adriana O'Donoghue. It states that, "Ms. O'Donoghue has successfully completed the HHA required course of study approved by the State of Massachusetts and is therefore awarded this certificate." Then it bears Faith Newton's signature in the lower corner.

But Ms. Muchioki will tell you that she created this document and hundreds like it at Faith Newton's direction.

While it's dated March 3, 2014, she'll tell you that it was created years after, in 2015 or 2016. And she created these documents to fool regulators into believing that the sham HHAs at Arbor were properly trained and certified when that was not true.

You'll even hear that these documents bore Faith
Newton's signature because another nurse who worked at Arbor,
Regina Arrey, who you will also hear from, refused to sign
these fake documents. Ms. Muchioki and other witnesses will
also tell you that during the time they were at Arbor, Arbor
never provided 75 hours of training for its home health aide
employees. The only training Arbor provided was a brief
orientation of just a few hours during one morning.

You'll also hear from Ms. O'Donoghue herself, whose name is on the certificate. She'll tell you that she never saw

11:00 20

10:59 10

this document until it was shown to her by the government during its investigation and that the statement on there is just not true. She didn't successfully complete the state required course of study to be on HHA. She didn't receive any HHA training at all.

You'll see other documents from Ms. O'Donoghue's personnel file, like this one, this document has Ms. Newton's name, has the preceptor/supervisor at the top, and then it bears her signature in the lower right. And this document indicates that Faith Newton went out and performed an on-site patient visit with Adriana O'Donoghue, ensuring that Ms. O'Donoghue was competent in all the skills listed on this checklist. But Ms. O'Donoghue will tell you that this training never happened. She never went on a patient visit with Faith Newton, and she never received on-site training. This was false.

You'll also hear that as part of the orientation for new home health aides, they were given examinations to take. Here is an example. Again, this is from Ms. O'Donoghue's file. The topic of this particular examination is the Resurgence of Tuberculosis. But you'll hear that these exams were a sham. When HHA employees came in to take the exams, they were provided with the answer key and instructed just to copy down the answers. Sometimes the HHAs didn't take the exams at all, and they were filled in by someone else. I anticipate that

11:02 20

11:01 10

Ms. O'Donoghue will testify this is not her handwriting on the document and she never took this test, even though it's in her personnel file.

All of these fake documents were there to fool government regulators into believing that Arbor's home health care program was legitimate when in fact it was a sham and the HHAs were unqualified, untrained and uncertified.

Another witness you'll hear from in this case is a woman named Winnie Waruru. Like Faith Newton, Ms. Waruru was a nurse at Arbor. She was also a close friend of Faith Newton who attended church with the defendant. She was also one of Faith Newton's co-conspirators. She will tell you that she agreed, that is, conspired to commit crimes with the defendant. She's going to tell you that she was employed at Arbor as a nurse. And she was employed to provide — she was a nurse for patients who didn't need care and didn't receive care, and that Ms. Newton trained her and instructed her on how to fill in false patient notes to make it appear in patient records that care had been provided to these patients when it never happened.

Here is an example of this. These are notes for an Arbor patient named John Enwright. It's dated January 30, 2015. Blow it up. And there's a narrative of the care that was supposedly provided on that date. The language I've highlighted on there is "SN flushed the expired medication in

11:03 20

11:03 10

the toilet." "SN" stands for skilled nurse. That's from
January 30, 2015. Here is the note from the next day, January
31, 2015. It includes an identical narrative, right down to
that phrase, "SN flushed expired medication in the toilet."
Then there's a note from the following day to that, February 1,
2015. The narrative is identical. Once again, it indicates
that the skilled nurse flushed the expired medication in the
toilet. This is just a sample. You'll see many examples like
this where the same note is being repeated day after day after
day, over and over.

Ms. Waruru was not disposing of expired medicine day after day after day. That obviously makes no sense. Instead, as Ms. Waruru will explain, she was instructed by Faith Newton to copy and paste patient notes day after day to cover up the fact that visits weren't taking place.

Like the HHA certificates I showed you before, these falsified patient notes show two things. First, they demonstrate the fraud itself. These documents are replete with falsehoods and fraud, false representations that care was needed and false representations that care was provided.

Second, these documents show you that Ms. Newton knew it was wrong. She was creating the false documents and directing others to do it to cover up for what she knew was fraud. You're going to find out that Ms. Waruru, this witness, has pled guilty to criminal offenses, including lying to

11:04 10

11:05 20

investigators by initially denying that she committed these crimes. And you're going to hear that she is now testifying in the hopes of receiving a more lenient sentence than she would otherwise. I expect Judge Burroughs will instruct you that for that reason, you should consider her testimony with particular care, and you should. But in weighing that testimony, you should also consider whether what she tells you is corroborated by the other evidence in this case, like those patient notes, and by what you hear from other witnesses.

After you hear from a group of those Arbor employees, you'll hear testimony from medical professionals outside of Arbor. Here is the common thread you'll hear from them.

They're all going to tell you that patients enrolled with Arbor didn't need the medical care that was set out in Plans of Care created at Arbor. What you'll hear is Arbor generated Plans of Care for patients. As I said earlier, these documents contain a diagnosis, symptoms, and medical conditions justifying medical care. And then they include a treatment plan setting forth the number of weekly visits from a skilled nurse and the number of hours of home health aide care the patient was to receive.

Arbor would send these Plans of Care to doctors, asking these doctors to sign off on the Plans of Care. But you'll find out when these medical professionals actually saw the patients themselves, what they observed didn't match what

11:07 20

11:06 10

was set out in the Plans of Care. The patients didn't need the amount of care listed in the Plans of Care, and sometimes they didn't need care at all.

Some of these doctors and medical professionals refused to sign off on the Plans of Care. And you'll learn that when this happened, patients became upset. Patients became angry and sought to switch doctors to find someone who would sign off on the Plans of Care regardless of medical necessity.

Anthony Eaton. You'll hear that Dr. Eaton was recruited by
Faith Newton herself to be the medical director at Arbor and
that without conducting any medical assessment, without
independently assessing the medical needs of Arbor patients, he
would sign off on Plans of Care sent to him by Arbor. I expect
that he will tell you he now knows it was wrong, but he put his
trust in Faith Newton, and he put his trust in Arbor. And I
expect he will tell you that was a mistake.

That's the evidence related to the health care fraud counts, Counts One and Count Two of the indictment.

The evidence will show that Faith Newton orchestrated an elaborate scheme to defraud MassHealth, and you'll learn that the scheme in fact worked. Arbor was in business for less than four years. Over that period, MassHealth paid Arbor more than \$160 million. Of that, 100 million was attributable just

11:09 20

11:08 10

to claims submitted for care supposedly provided by home health aides who were in fact untrained, unqualified and uncertified; and that if MassHealth had known that, they never would have paid those claims. The proceeds of this fraud flowed right into Arbor's bank accounts, and you'll hear from the government investigator, Special Agent Alina Cleverly, who will trace the flow of this money from Arbor's bank accounts into accounts controlled by Faith Newton.

And Special Agent Cleverly as well as other witnesses involved in the transactions will tell you about how Faith

Newton used that money to purchase expensive real estate, to pay for construction on that real estate, and to purchase a Maserati. That's a photograph of one of the properties that Faith Newton purchased. You'll find out that just as Arbor was closing at the beginning of 2017, after Faith Newton had become concerned that she was being investigated, Faith Newton wrote two backdated checks from Arbor's accounts, backdated from early January 2017 to late December 2016 to appear as end-of-year bonuses for \$2 million each, one to herself and one to her husband, Ben Muiruri. And that's the money laundering conspiracy and the money laundering counts.

That's what I anticipate the evidence will show in this case: that Faith Newton orchestrated a scheme to defraud MassHealth to line her pockets with money that Massachusetts had set aside to provide care for sick and old patients.

Thank you for your attention this morning. The next time that we'll get to speak with you directly will be after you've heard all of the testimony in this case and after you've heard and seen all the evidence and seen all the witnesses, and I expect it will be Mr. Brady who is next to speak to you directly from the government. When he does, he will ask you to deliver the only verdict that is consistent with the evidence in this case: that the defendant Faith Newton is guilty beyond a reasonable doubt.

THE COURT: Is Mr. Vien or Ms. Pascucci going to open?

MR. VIEN: I will, Your Honor, but could I ask for one clarification before I talk. It's very brief.

THE COURT: Sure.

SIDEBAR:

11:10 10

11:13 20

MR. VIEN: Judge, I was concerned about the kickback payment to patients issue, because I thought you were pretty clear about saying we don't want to call them kickbacks.

They're part of the conspiracy, they show this and that, but don't say kickback, don't say kickback, don't say kickback.

And instead he said bribing patients to get them in the door, you can't bribe people to refer patients, bribes in violation of the MassHealth rules.

She's not charged with bribery, and I respectfully request that you correct that and say that was improper and that she's not charged with bribery. And if you think it's

```
1
         relevant to the conspiracy that patients were paid, if that's
         the evidence, you can consider it but for no other purpose.
     2
                  MR. LOONEY: I think that is absolutely intrinsic
     3
         to --
     4
     5
                  THE COURT: No, he's not complaining about the
     6
         conduct. He's complaining about your characterizing it was a
     7
         bribe rather than a payment.
                  MR. VIEN: Correct.
     9
                  MR. LOONEY: It's a corrupt payment intended to get
11:13 10
         someone who does not necessarily need care or not otherwise to
    11
         enroll for services, that is a bribe --
    12
                  THE COURT: Let's not call them bribes, okay.
         loaded word. I'll give a corrective instruction if you want,
    13
    14
         but I think that will be drawing more attention to the issue.
    15
                  MR. VIEN: What would you say, if you say it was
    16
         improper?
                  THE COURT: I'm not going to say it's improper.
    17
    18
         I would say, I would just say she's not charged with bribery.
    19
         Mr. Looney referenced payments, and if you think those payments
11:13 20
         are relative to the health care fraud, you can consider them,
    21
         but she's not charged with bribery.
    22
                  MR. VIEN: I'll take that correction. Thank you.
    23
                  THE COURT: All right.
          (End of sidebar.)
    24
    25
                  THE COURT: Before Mr. Vien opens, one point of
```

clarification. I think I told you the defendant has been charged with health care fraud and conspiracy, money laundering and money laundering conspiracy. She's not been charged with bribery. Mr. Looney referenced payments made during the course, and if you decide that those payments are relevant to your deliberations on health care fraud conspiracy or substantive offense, that's up to you to determine, but I just wanted to be clear that she's not charged with bribery. Okay? Anything from the government on that?

MR. LOONEY: No, Your Honor. Thank you.

THE COURT: Mr. Vien?

MR. VIEN: No.

11:14 20

11:13 10

THE COURT: Okay. When you're ready.

MR. VIEN: Thank you, Your Honor.

Good morning. Before we get started, I just want to clarify a couple of things. Remember, the indictment does not charge the defendant with violation of the Massachusetts regulations. They charge her with committing federal crimes. So violating a Massachusetts regulation does not equal a federal crime as charged in the indictment.

Second, as far as the money, she made money. She bought a nice house in North Andover. And some people like cars; some people don't. She bought a used Maserati from the guy who sold her their house. So there's no crime in America for making a lot of money. In fact, a lot of people make a lot

11:15 10

11:16 20

of money. It's a question of whether she did it illegally as alleged in this indictment. It's not a referendum on we don't like the fact that Faith Newton, who immigrated from Kenya, made a lot of money in America.

So just let me take a step back and tell you a little bit about Faith Newton. As I indicated, she immigrated from Kenya. She is a legal U.S. citizen. She worked hard and went to community college, became a licensed practical nurse and then a registered nurse. She met and married her husband, also a U.S. citizen, also a Kenyan immigrant, also a nurse. She worked for years as a nurse in various places, including the Veterans Administration.

Then her husband wanted to start a home health care business. So she went to work helping her husband open the business and worked as a nurse there and then took various roles for a while until she moved on. Not from her husband.

So anyway, the business was very successful. It grew rapidly. It wasn't long before there were probably 50 people working in the office, hundreds of home health care aides and nurses and thousands of patients. Frankly, the business grew too fast and it became an administrative mess. There were files all over the place. They were struggling desperately to keep up with the work and keep up with all the documents and all the regulations that they had to follow.

Now, the way it works is the home health care aide is

11:17 20

11:17 10

the one that goes to the patient's home and does the services. Then the home health aide comes back, documents what happened, and then at Arbor it gets sent through a variety of channels to ultimately get paid.

And what can happen is that system can break down at various points throughout the billing system, and it did, and you'll see it was a difficult business to manage and run.

There was a lot of turnover among the home health aides, there was a lot of turnover among office employees, and there was a lot of turnover regarding patients. Of course dealing with MassHealth, which you'll see some of the morass of regulations that these people are supposed to comply with, was a difficult task in itself. And you'll see that there was a lot of back and forth with MassHealth about bills and about what they were doing and whether or not MassHealth was going to come and audit them. And ultimately MassHealth stopped payment, okay, stopping payment in January of 2017. That basically put Arbor out of business.

So four years go by, four years, and then we get this indictment alleging criminal acts between January 2014 and January of 2017. So some of the events you're going to hear about are over nine years old. I think all of them are over six years old.

And without getting too bogged down in the charges, and the judge summarized them to you, again, it's not a

11:19 20

11:19 10

violation of the Massachusetts regulations that we're dealing with here. It's whether or not Faith Newton had the required criminal intent to violate the federal law. And you have sworn to hold the government to its duty in this case, which is to prove that, to prove what was in Faith Newton's head, beyond a reasonable doubt. That's the only issue before us today, is whether the government can satisfy its burden to prove beyond a reasonable doubt that Faith Newton acted willfully and wasn't in some kind of desperate mood — mode, trying to run a business, but rather did it because she was trying to violate the law. And again, please don't substitute the Massachusetts regulations for the charges in this indictment. They are different.

So what will the evidence be? You've heard in kind of passing reference there will be a lot of documents. Okay. One problem with the documents is the case goes back to 2017. The documents in the first place were a mess to start with. And you'll see a very strange document flow about what documents are supposed to be filled out when, who is supposed to sign them, where they're supposed to be uploaded, and how they're retrieved from the database that will bring them into court for you. And you'll see there were problems all along the way.

So the documents, you're going to see -- I don't know what the judge is going to let in and keep out, but you're going to hear objections about certain documents. And

11:21 20

11:20 10

basically it will be, Well, where did that one come from? Is that one a real document? Is it not a real document? So you're going to see all of that. I don't want to look like a jerk standing up and objecting all the time, but these documents are very important. And there's a mess and there's a history of problems getting the documents from 2017 into court to show you the real documents today. And that will be an issue throughout this trial.

So also there will be witnesses. Now, the government told you a couple of witnesses. Co-defendant Winnie Waruru pled guilty, was charged and pled guilty. Faith Newton hired her, treated her well. She's a nurse. She had prior experience, and Faith Newton was good to her. And she's pled guilty to some of the charges that Faith Newton is charged with, and she's pled guilty to other charges that I think even the government and Ms. Waruru would say had nothing to do with Faith Newton.

But she's got a bigger problem because Winnie Waruru, unlike Faith Newton and her husband, are not U.S. citizens.

And she has to know that, given the fraud that she's pled guilty to, it's going to result in deportation under normal circumstances. The deportation of course would go back to Kenya. And I've never been to Kenya, but things look like they're really struggling in Kenya right now. She doesn't want to go back.

11:23 20

11:22 10

So how is she going to not go back? Well, she's already overstayed her visa, but the government has kept her in the country. So before we even start about will Winnie Waruru go to jail, what's the government going to say, overarching all of that is the fact that she doesn't want to be deported back to Kenya. Look, I understand. I would not, if I came to America and lived that long here, I wouldn't want to be deported back. But she's under a lot of pressure. She's under a lot of pressure. She has a family. She doesn't want to go back, and she's been willing to help the government even when it means changing her story.

You'll see during this investigation, which has gone on a long time, she's been interviewed six or seven times, and during one of the earlier interviews, after she said she started telling the truth, she says, I paid patients. Faith Newton gave me money and I paid patients to come to Arbor and stay at Arbor, and basically, I didn't know it was wrong.

Okay. That's important for a variety of reasons.

One is, this is a white-collar case. It's mental intent. It's not like robbing a bank. Everybody knows it's wrong. You go in and rob a bank. You have a gun. Boom. This is different. This is a regulation they made up or law made up that says you can't pay patients. So she ends up saying yeah. And you've got to know you're doing something wrong. She said initially I didn't know what I was doing was wrong. So she

11:25 20

11:24 10

goes on. The case goes on. She gets interviewed again. She pleads guilty to everything. She pleads guilty to kickbacks, which Faith Newton isn't being charged with, in relation, I'll say generally, with a health care offense.

Then what happens is sort of a new prosecution team comes in, and they interview Winnie Waruru again. And these guys, as you saw, they're bright guys and they have all the reports. So they interview Winnie Waruru again, but this time she does a 180 and says, Oh, yeah, I knew it was wrong when I was working at Arbor, because that allows her to be guilty to the kickback and allows her to say, I knew it wasn't right and probably Faith Newton knew it wasn't right.

But she changed her testimony in these interviews.

Let me say it more precisely. She changed what she told the agents: I didn't think it was wrong. Then I realized it was wrong, and I knew that while I was doing it, which is a big important thing in this case. So not only she entered into a plea agreement and she's hoping for great benefits from the government. But frankly, the government has already given her some great benefits because the indictment in this case alleges that between in or about January 13 and January 17 -- excuse me -- January 2013 and January 2017, the defendants Newton and Waruru, together with others known and unknown to the grand jury, devised a scheme and artifice to defraud health care programs. Okay. That's a crime. And the people who devised

it are Winnie Waruru and Faith Newton.

11:27 20

11:26 10

And later on in the indictment, just like Mr. Looney said, over \$100 million of the claims were fraudulent. Okay. So Winnie Waruru and Faith Newton, according to this indictment, devised this scheme, and they got \$100 million in fake claims. Okay.

Now, Winnie Waruru pleads guilty. And at the time of her guilty plea -- and in fairness to these guys, this was by their predecessor prosecutors. They didn't do this and sign this, but their predecessors in the office did. So the government agrees that the defendant, Ms. Waruru, her offense level -- this is the sentencing guidelines you'll hear about -- because the defendant caused a loss of more than \$550,000 but less than 1.5 million. Both those things can be true, right?

So anyway. Ms. Waruru has already gotten some great benefits by pleading guilty and agreeing to testify against Faith Newton by pleading guilty to conspiracy but then getting a deal in her plea agreement about how much loss and fraud she caused. That's not right. That's not fair. Okay?

And she's looking for more, more benefit from the government because you'll hear that she pleaded guilty in front of another judge, and it will be entirely up to the government, if they file a motion for Winnie Waruru based on her cooperation, to give her a lower sentence than whatever she might otherwise get.

11:28 20

11:28 10

And usually oftentimes in these cases, the person who is going to sentence, the judge is the same judge presiding and watching them testify. So the judge can decide for him or herself, is this person telling the truth.

Now, the other judge who is sentencing Winnie Waruru is not Judge Burroughs, obviously. So Winnie Waruru is totally dependent on the government to go to bat for her with Judge O'Toole. So, look, Winnie Waruru is in a tough situation. It's pretty sad. But she's highly motivated to do whatever she needs to do to help the government and around the edges say, Oh, Faith Newton told me to do that; Faith Newton told me to do this; Faith Newton was in charge. Winnie Waruru was a nurse. She had worked as a nurse before, and she's saying she did all of these things because Faith Newton told her to.

You'll also hear some witnesses that are kind of generally called relators. Relators are people who came to -- these people, these relators came to work at Arbor for a very short time. They already have it in their heads that they're going to start a new business, their own health care business and file a lawsuit and try to be whistleblowers so they can collect money from Arbor and from the government, if the government gets it.

Anyway, those people will testify. They'll have a very narrow kind of perspective because they only worked at Arbor for a short time. But when you're listening to them

11:29 10

11:30 20

testify, remember, in their mind they're thinking Faith Newton gets convicted, I, the relator, not me, can make more money.

So there will be, as Mr. Looney said, there will be a special jury instruction about people like Winnie Waruru and the relators and other people who weren't prosecuted in this case. There will be other witnesses called by the government, and they were at Arbor at different periods, different perspectives, or they have their own motives to lie, either they weren't prosecuted when they got up and said, Oh, yeah, I was involved in fraud but I wasn't prosecuted.

And of course what we can see is, you know, when the home health aide goes to visit these patients, there's basically, you know, 90 percent of the time two people in the room. There's the home health aide and the patient. So the home health aide, some will testify, a couple, but I don't think you're going to hear from one patient in this case about what services they needed and why they thought they needed services and what services they received.

But anyway, during the time period that Arbor was in operation, there were over 50 or several office workers. There were hundreds of home health care workers and nurses. And there were thousands of patients. No company with this many people, this size, people with different agendas, is perfect. But it's not a crime to be involved with an imperfect business. It's not a crime to do a terrible job in a business. It's not

11:32 20

11:31 10

a crime to be an administrative mess in a business. And you'll hear, despite all these other people being involved in this business and this operation and the allegations of fraud, just two people have been charged, Faith Newton and Winnie Waruru. No doctors have been charged. No other people at Arbor were charged. Just Winnie Waruru, who desperately wants to stay in the U.S., and Faith Newton.

And, you know, during the government's opening, it kind of struck home because there's this doctor, I think it's Dr. Eaton, and he said I kind of phonied up these Plans of Care, and I would sign whatever they brought in. I didn't really check. I didn't have in-person things, and, you know, now I realized what I was doing was wrong. Because he said at the time, just like the Winnie Waruru issue, if I said yeah, I was doing this and I knew I shouldn't have been doing it, then he's guilty too. But we're expected to accept that he had an epiphany after the fact to say, Oh, yeah, I shouldn't have been signing these things, because now he's going to come in and testify for the government and point his finger at Faith Newton and say, I'm a medical doctor, I went to med school, and I walk around, you know, but it's Faith Newton who made me do it.

Again, we go back to the basics of this case, though.

Remember, these cases are willful violations of the federal

criminal law. If there's no intent, there's no crime. And we
go back to the burden on the government. You swore an oath to

2

3

4

5

7

9

11

12

13

14

15

16

17

18

19

21

22

23

24

25

11:35 20

11:33 10

```
hold them to that burden, and the burden of proof is can they
prove beyond a reasonable doubt that Faith Newton committed the
crimes in this indictment, not that they didn't like how she
operated, not that it wasn't a perfect business, but these
charges in this indictment during the time period alleged with
the people alleged. And the answer to that question will be
no. Thank you.
         THE COURT: All right. Government, ready to call your
first witness?
         MR. BRADY: Yes, we are, Your Honor. The United
States calls Almas Dossa.
         ALMAS DOSSA, Sworn.
         COURTROOM CLERK: Can you please state your name and
spell your name for the record.
         THE WITNESS: Sure. My name is Almas Dossa. It's
A-1-m-a-s, D-o-s-s-a.
         THE COURT: I'm going to ask you to keep your voice
up. That whole microphone stand moves, so you can -- the whole
thing slides, not just up and down, but you can slide it.
Whatever makes you comfortable. I just want to make sure we
can hear you.
         THE WITNESS: Is that better?
         THE COURT: You're soft-spoken, so keep your voice up.
         Go ahead, Mr. Brady.
DIRECT EXAMINATION BY MR. BRADY:
```

- 1 Q. Good morning, Ms. Dossa.
- 2 A. Good morning.
- 3 Q. I'm over here. Can you hear me okay?
- 4 A. Yes.
- 5 Q. Okay. I know you just stated and spelled your name, but
- 6 why don't you go ahead and please introduce yourself again to
- 7 the jury, please.
- 8 A. Sure. My name is Almas Dossa. What was the other
- 9 question?
- 11:35 10 Q. Let me follow up. Where do you live, Ms. Dossa?
 - 11 A. I live in Brookline, Massachusetts.
 - 12 Q. And what do you do for work?
 - 13 A. I work for the MassHealth Office of Long Term Services and
 - 14 Support.
 - 15 Q. And what's your job at MassHealth?
 - 16 A. I'm senior director of the home-based programs there.
 - 17 Q. And you mentioned home-based programs. What does that
 - 18 mean, Ms. Dossa?
 - 19 A. So I oversee about eight different programs in home
- 11:36 20 | health, hospice, outpatient therapy programs, to check medical
 - 21 equipment, oxygen, orthotics, prosthetics and case management
 - 22 program.
 - 23 Q. How long have you been in that role?
 - 24 A. As senior director I have been in that role since 2019, I
 - 25 believe.

- 1 Q. Now, did you have other jobs at MassHealth before that?
- 2 A. Yes, I did.
- 3 Q. And we'll walk through that. But just overall, how long
- 4 have you worked at MassHealth for?
- 5 A. Since March 2014.
- 6 Q. Okay. So Ms. Dossa, if you can start back in March 2014
- 7 and just walk us through the jobs that you've had at
- 8 MassHealth, please.
- 9 A. Sure. So I started as a program manager for home health,
- 11:36 10 hospice, therapy and case managing program. And then in 2017,
 - 11 I was promoted to being assistant director and then senior
 - 12 deputy director of the home-based programs.
 - 13 Between 2019 and 2021, I was the director of home and
 - 14 community-based programs. And then in 2021 until now, I am
 - 15 senior director of the home-based programs.
 - 16 Q. Now, you testified that you started at MassHealth back in
 - 17 2014?
 - 18 A. Correct.
 - 19 Q. Can you describe for the jury your work experience prior
- 11:37 20 to you going to MassHealth?
 - 21 A. Sure. So I've been in health care for over 40 years, and
 - 22 | I started as a physical therapist, and I have worked in a
 - 23 variety of different settings, hospitals, rehab, home care,
 - 24 nursing homes. And then after that I went back to school for,
 - 25 I have a master's in public health as well as a master's in

- 1 physical therapy. Then I went back to school for a Ph.D. in
- 2 | social policy. And I did research for many years. And then I
- 3 | wanted to do work for the state, so I came to MassHealth since
- 4 I wanted to do more -- related jobs.
- 5 Q. And Ms. Dossa, you mentioned you have about four years of
- 6 experience in health care?
- 7 A. Correct.
- 8 Q. Roughly how much of that time have you spent working in
- 9 and around home health?
- 11:38 10 A. So I did have a variety of home health positions as a
 - 11 physical therapist. And again, in my position as a physical
 - 12 therapist also in hospitals I had to deal with, you know,
 - discharging patients to home care. So I had that experience.
 - 14 And then at MassHealth I was overseeing the home health
 - 15 program.
 - 16 Q. Ms. Dossa, you mentioned MassHealth, which is your
 - 17 | employer?
 - 18 A. Correct.
 - 19 Q. So I'd like to just take a step back and talk a little bit
- 11:38 20 about MassHealth. Is that okay?
 - 21 A. (Nods.)
 - 22 Q. So a very general question to start. What is MassHealth?
 - 23 A. So MassHealth is a federally and state funded insurance
 - 24 program for the lower income population. You have to have a
 - 25 certain income limit in order to be eligible for that insurance

- 1 program.
- 2 Q. And you say it's for lower income people. Is it people
- 3 within Massachusetts? Is that right?
- 4 A. Exactly.
- 5 Q. Are you familiar with the term "Medicaid"?
- 6 A. Yes.
- 7 Q. Could you describe generally what Medicaid is.
- 8 A. So Medicaid -- so MassHealth basically is the Medicaid
- 9 program. We call it MassHealth here. And it's a Medicaid
- 11:39 10 program plus the children's health insurance program. That's
 - 11 MassHealth.
 - 12 | Q. So MassHealth is the Massachusetts version of Medicaid?
 - 13 A. Correct.
 - 14 Q. Okay. And have you heard of something called Medicare?
 - 15 A. Yes.
 - 16 Q. Can you explain to the jury the difference between
 - 17 Medicare and MassHealth, Medicaid?
 - 18 A. Medicare is only for the 65-year-old, 65-plus population,
 - 19 so there is the age limit there. But there are also some
- 11:40 20 | younger people who have certain physical disabilities that can
 - 21 also apply to being Medicare beneficiaries.
 - 22 Q. Now I'll ask you a pretty general question. How does
 - 23 MassHealth work?
 - 24 A. So basically you have to be eligible to be a MassHealth
 - 25 member. And there are providers that we pay to provide

- 1 services to MassHealth members. We call on MassHealth, the
- 2 ones who join MassHealth, we call them MassHealth members, to
- 3 distinguish that term. And so we pay providers to provide the
- 4 service. Providers have to enroll. They have to go through
- 5 the enrollment process in order to be eligible to become
- 6 MassHealth providers.
- 7 | Q. Ms. Dossa, if I may follow up, you referred to MassHealth
- 8 members.
- 9 A. Yes.
- 11:41 10 Q. And those are people who, basically, they're patients who
 - 11 get services that are paid for by MassHealth; is that fair?
 - 12 A. Yes, correct.
 - 13 | Q. Now, generally do MassHealth members have to pay out of
 - 14 pocket for services they get for MassHealth?
 - 15 A. Generally they don't have to pay out of pocket. There are
 - 16 certain services that we have to have some co-pay. But on the
 - 17 whole, they don't really have to pay out of pocket.
 - 18 O. How about for home health care services? Do members have
 - 19 to pay out of pocket for those services?
- 11:41 20 A. They should not have to pay out of pocket.
 - 21 Q. Ms. Dossa, how big is MassHealth? How much money, how big
 - 22 a part of the budget are we talking about?
 - 23 A. Sure. So I believe at the last point there were about 2.3
 - 24 million MassHealth members, patients who enrolled in
 - 25 | MassHealth, 2.3 million. And I believe the budget is something

- 1 | like 19.5 billion, just about 40 percent of the state budget.
- Q. Where does the money for MassHealth come from?
- 3 A. It comes from state taxes, and we also have a federal
- 4 | matching, federal -- the government also gives us money,
- 5 matching money for us, for our program.
- 6 Q. So the federal government kicks money into MassHealth as
- 7 well; is that right?
- 8 A. Yes.
- 9 Q. Okay. Am I right, Ms. Dossa, that MassHealth is what is
- 11:42 10 | considered a health care benefit program?
 - 11 A. That's correct.
 - 12 Q. Okay. In describing MassHealth before, Ms. Dossa, you
 - 13 | referred to MassHealth providers.
 - 14 A. Yes.
 - 15 Q. What is a provider? What does that mean when you're
 - 16 talking about MassHealth?
 - 17 A. So a provider is an entity that supplies the services that
 - 18 we need to serve our MassHealth members. And so again, they
 - 19 are -- they have to apply to be a MassHealth provider so they
- 11:43 20 | can provide the services, and that's basically what we call
 - 21 providers.
 - 22 Q. Let me ask you about another MassHealth term, and that's
 - 23 claim. What's a claim in reference to MassHealth?
 - 24 A. So a claim is something that our providers, the ones who
 - 25 are servicing our members, when they do service our members,

- 1 they will put in a claim to be reimbursed by MassHealth.
- 2 Q. Okay. And I believe in one of your answers before you
- 3 said something about providers enrolling with MassHealth; is
- 4 that right?
- 5 A. Right.
- 6 Q. Is that a step in the process for a provider?
- 7 A. Yes, exactly. In order to be paid --
- Q. Please describe that.
- 9 A. Sure. So in order for the provider to be paid by
- 11:43 10 | MassHealth, they do have to be enrolled. There are certain
 - 11 enrollment criteria that have been established that the
 - 12 provider has to follow in order to be enrolled in MassHealth.
 - 13 Q. When a provider submits claims to MassHealth, does
 - 14 | MassHealth audit every claim it gets before it pays?
 - 15 A. No, MassHealth does not audit manually every claim. The
 - 16 system has some specific automated edits that look at the claim
 - 17 | in order to make sure that the claim is valid. But so those
 - 18 edits are like automated. Nothing is manually reviewed. There
 - 19 are some claims that are manually reviewed, but they're just
- 11:44 20 | far and few between. On the whole, it's just automated.
 - 21 Q. So Ms. Dossa, setting aside the few and far between or the
 - 22 edits that you talked about, does anybody at MassHealth look at
 - 23 claims generally before MassHealth pays the claim?
 - 24 A. Not generally. Again, it's a system, it goes through the
 - 25 | system and follows certain system edits in order to be paid.

- 1 | But the only time you might be looking at claims is when we're
- 2 doing post audits on a provider and then there are a lot of
- 3 post claim reviews that are done.
- 4 Q. Just so we're clear on what you're talking about, so you
- 5 said post claim reviews. That's after claims have been
- 6 submitted, they've been paid, and then MassHealth is looking
- 7 back?
- 8 A. Correct.
- 9 Q. Okay. Why doesn't MassHealth review the claims before it
- 11:45 10 pays them generally?
 - 11 A. I think it would take a lot of people to do that. And as
 - 12 I said, there are 2.3 million members and thousands, if not
 - 13 millions, of claims that come through. So the system is set up
 - 14 to really look at automated to make sure the claim is valid.
 - 15 There are many edits in the system to look at that in an
 - 16 automated fashion. So MassHealth is not able to look at every
 - 17 | single claim that comes through the system every day.
 - 18 Q. And Ms. Dossa, when a provider submits a claim to
 - 19 MassHealth for payment, what does MassHealth expect?
- 11:46 20 A. We expect that the provider has followed the regulations,
 - 21 federal, state regulations. They follow what the contract
 - 22 states that they have to do when they signed the contract. And
 - 23 we expect that they follow that accurately before they submit a
 - 24 claim.
 - 25 Q. So Ms. Dossa, is it fair to say that when a provider

- submits a claim, MassHealth trusts that provider to follow the regulations you mentioned?
- 3 A. Yes, we do trust that provider to follow the regulations.
- 4 Q. Okay. I believe you mentioned before, Ms. Dossa, from
- 5 | 2014 to 2017, your job was to oversee MassHealth's home health
- 6 care programs?
- 7 A. Correct.
- 8 Q. So I want to ask you just a couple of general questions
- 9 about that. And currently you're now a senior manager
- 11:47 10 overseeing this program?
 - 11 A. Senior director.
 - 12 Q. Senior director, okay. So just kind of at a very general
 - 13 level, what is home health care? What does that mean?
 - 14 A. So home health care consists of nursing care provided in
 - 15 the home. It can be home health aide care for personal care
 - 16 needs, physical therapy, occupational therapy, speech language
 - 17 pathology. And this is to ensure that, you know, the
 - 18 MassHealth members can stay safely in their home and get those
 - 19 services.
- 11:47 20 Q. So those are some of the general examples. For
 - 21 | MassHealth, what are the types of home health services that
 - 22 MassHealth provides or pays for for its members?
 - 23 A. So we do pay for the services I mentioned for nursing
 - 24 care, for home health aide care and for the therapy services as
 - 25 well.

- 1 Q. Okay. And just to kind of break down those types of care,
- 2 so skilled nursing care. What does that entail and who does
- 3 that?
- 4 A. So this can be provided either by a registered nurse or a
- 5 licensed practical nurse. And again, it could be, you know,
- 6 administering specific medications, checking your blood
- 7 pressure, making sure that you're -- again your vital signs
- 8 are, you know, within a certain range. It can provide -- it
- 9 can include education about various different things,
- 11:48 10 medication management, nutrition, and so on.
 - So these are all skilled needs that only a nurse can
 - 12 provide to make sure that the MassHealth member is safe at
 - 13 home.
 - 14 Q. So let me ask you about home health aides. Are you
 - 15 familiar with that term?
 - 16 A. Yes.
 - 17 Q. Sometimes referred to as an HHA?
 - 18 A. Correct.
 - 19 Q. Okay. What kind of care can HHAs provide?
- 11:49 20 A. So they provide personal care, so things like if somebody
 - 21 needs help with, you know, activities, what we call activities
 - 22 of daily living, which is bathing, showering, dressing,
 - 23 grooming, transfers, toileting, ambulation, things like that
 - 24 where you need some hands-on care. And that's what the home
 - 25 | health aide would provide.

- 1 | Q. Ms. Dossa, you mentioned something called activities of
- 2 daily living, and you gave a couple examples, right?
- 3 A. Yes.
- 4 Q. Is that sometimes referred to as ADLs?
- 5 A. Yes.
- 6 Q. Okay. These services that you describe, Ms. Dossa, why
- 7 does MassHealth cover those for its members?
- MR. VIEN: Objection, relevance, Your Honor.
- 9 THE COURT: I'm not going to sustain it on relevance,
- 11:50 10 but try another question, please. To the extent she knows.
 - 11 Q. Okay. To the extent you know, are there benefits
 - 12 MassHealth sees to its members for those services?
 - 13 MR. VIEN: Objection, Your Honor.
 - 14 THE COURT: On relevance?
 - MR. VIEN: I think I'm going on relevance, and I think
 - 16 I'm going on basis of knowledge.
 - 17 THE COURT: All right. Overruled on relevance. Lay a
 - 18 foundation, please.
 - 19 Q. Ms. Dossa, how long have you worked at MassHealth in
- 11:50 20 positions relating to home health services?
 - 21 A. Since March 2014.
 - 22 Q. Okay. And through your experience in those roles, have
 - 23 you become familiar with the various types of home health
 - 24 services that MassHealth provides to its members?
 - 25 A. Yes, I have.

- 1 Q. Okay. And have you come to understand the impact or
- 2 benefits that those services may have on the members of
- 3 MassHealth?
- 4 A. Yes, I have.
- 5 Q. So what benefits do those services have on members of
- 6 MassHealth, the home health services that you've referred to?
- 7 A. One of the biggest benefits that I see is keeping someone
- 8 safely at home so they don't have to be hospitalized or they
- 9 don't have to go to the emergency room. And they can, you
- 11:51 10 know, again stay safely at home. Their quality of life is also
 - 11 better when they're at home rather than in a hospital.
 - 12 Q. So when a provider provides some of these services to a
 - 13 | MassHealth member and the provider submits a claim, how is the
 - amount that the provider gets paid determined?
 - 15 A. So we have certain rates that we have set. Those are the
 - 16 rates that the provider should bill for. And if the provider
 - 17 submits a claim, they should follow those rates and submit that
 - 18 amount and then get paid for it.
 - 19 Q. Ms. Dossa, we've talked about nurses, home health aides.
- 11:52 20 | I want to ask you about another type of helper. Personal care
 - 21 attendant or PCA. Are you familiar with that?
 - 22 A. Yes.
 - 23 | O. What's a PCA?
 - 24 A. So a PCA -- and this is not a program I manage, but I know
 - 25 about it. The personal care attendant program is a

```
1
         consumer-directed program.
                  MR. VIEN: Judge, just the basis of knowledge, Your
     2
     3
         Honor, she doesn't manage it.
     4
                  THE COURT: All right. Because she says she doesn't
     5
         manage it, let's lay a foundation.
                  MR. BRADY: Okay.
     6
     7
              So Ms. Dossa, I understand that you don't manage the PCA
         services provided by MassHealth.
              That's correct.
     9
         Α.
              Okay. Nevertheless, have you had, through the course of
11:53 10
         your work, have you come to develop any understanding of what a
    11
         PCA is or what those services are?
    12
              Yes, I have a lot of understanding.
    13
         Α.
    14
                  MR. VIEN: Objection. After the answer --
                  THE COURT: Hold on.
    15
                  MR. VIEN: The question was a yes or no.
    16
                  THE COURT: Okay. So she said, "Yes, I have a lot of
    17
         understanding," and you objected. Next guestion.
    18
    19
         Q.
              How did you develop that understanding?
              I work very closely with the people that do manage the
11:53 20
    21
         program. Frequently, since I manage the home health program,
    22
         we also need to figure out whether a PCA is more appropriate
```

folks that do manage the PCP program to determine the needs.

So again, I would say I'm very well versed in that program.

than a home health aide, and so I work very closely with the

- 1 Q. Okay. So just to kind of start over, what is a PCA?
- 2 A. So this is a personal care attendant. This is
- 3 consumer-directed. So what that means is that the MassHealth
- 4 member supervises that personal care attendant who can provide
- 5 personal care services, such as the showering, bathing,
- 6 dressing, grooming, toileting and so on. But again, this is
- 7 the MassHealth member that is able to supervise the personal
- 8 care attendant.
- 9 Q. So Ms. Dossa, you described some of the things a PCA does.
- 11:54 10 What's the difference between a PCA and a home health aide,
 - 11 HHA?
 - 12 A. Okay. So the main difference is the fact that the home
 - 13 | health aide is supervised by a nurse from an agency. So this
 - 14 is an agency-based model. The home health aide is part of a
 - 15 home health agency, and so the nurse from the agency supervises
 - 16 the aide. The personal care attendant doesn't have -- it's not
 - 17 | an agency model. It's a consumer-directed model. And as I
 - 18 said, that means the MassHealth member can directly supervise
 - 19 and tell the personal care attendant what to do, how to do it
- 11:55 20 and so on.
 - 21 Q. So I think you described the model for PCA. Is it okay
 - 22 | for a home health agency to bill for a PCA's services?
 - 23 A. No, it is not.
 - 24 Q. Why not?
 - 25 A. It is not part of what we pay home health agencies for.

Home health agencies can only bill for nursing, home health aide and therapy services.

The way to bill for a PCA is in a completely different way. And there are PCM agencies that oversee the PCA program, and that's -- again, a PCA will have to come from that PCM agency and then the billing is different.

- Q. Are you familiar with the idea of levels of care, levels of service?
- 9 A. Yes.
- 11:56 10 Q. So what are the levels of service for home care between skilled nursing, home health and PCA? How do those levels
 - 12 work?

1

2

3

4

5

- 13 A. So the highest level is the nursing care because that 14 requires skilled, what we call skilled services, and it
- requires a licensed nurse or registered nurse to provide that
- service. So those are professionals, and that would be the
- 17 highest level. Along with the therapy services, I would say
- 18 they also require licensed professionals. Home health aides
- 19 are not licensed professionals.
- 11:57 20 Q. They're not licensed, but do they require special
 - 21 training?
 - 22 A. Yes, they do require special training.
 - 23 Q. Okay. How about the PCAs, is that different from the
 - 24 HHAs?
 - 25 A. So the PCAs do not require as much training as home health

aides do.

- 2 Q. Okay. And for these different levels of types of service,
- 3 do they get paid differently based on the level?
- 4 A. So, yes, the nurses and the therapy services get paid
- 5 more. Home health aide is a little bit higher than the PCAs, I
- 6 would say.
- 7 Q. So I want to shift a little bit here. Earlier you
- 8 mentioned that when providers start with MassHealth, they go
- 9 through an enrollment process?
- 11:57 10 A. Right.
 - 11 Q. Let me come back to that. Can you describe for the jury
 - 12 what that enrollment process is?
 - 13 A. Sure. So the enrollment process consists of filling out
 - 14 an application and providing certain things that the
 - 15 application requires. This includes the fact that they have to
 - 16 be Medicare certified, so that is one of the enrollment
 - 17 requirements, that this provider, home health provider has to
 - 18 be Medicare certified. And then the enrollment unit looks at
 - 19 other things like have there been any sanctions against this
- 11:58 20 | provider for Medicare or Medicaid, has there been anything with
 - 21 OIG, the Office of Inspector General, that has happened, any
 - 22 department. So they look at all those things and then,
 - 23 together with the knowledge, they would enroll that provider.
 - 24 Q. Okay. Ms. Dossa, what are conditions of participation or
 - 25 COPs, what are those?

- 1 A. So the conditions of participation is something that
- 2 Medicare, Centers for Medicaid and Medicaid puts together. And
- 3 they called them Medicare Conditions of Participation. So the
- 4 home health provider has to follow the conditions of
- 5 participation. And that's part of the requirement. If you're
- 6 Medicare certified, that means you need to be following these
- 7 conditions of participation.
- 8 Q. Is it fair to say those are the rules of the program?
- 9 A. Yes.
- 11:59 10 Q. And you said that providers have to abide by them?
 - 11 A. Correct.
 - 12 Q. Do providers have to agree to abide by them?
 - 13 A. Yes, they do.
 - 14 Q. And how do you know that?
 - 15 A. They sign a provider contract that states they need to
 - 16 follow the state and federal regulations that they're required
 - 17 to follow as a type of provider.
 - 18 | Q. Okay. As part of the enrollment process, is there
 - 19 something called accreditation?
- 11:59 20 A. Yes.
 - 21 Q. Could you describe for the jury what that means and how
 - 22 that plays into the process?
 - 23 A. Sure. So in order to be Medicare certified, these
 - 24 agencies, before they get enrolled, have to get accreditation
 - 25 through a certain entity that CMS, Centers for Medicare and

```
Medicaid has agreed to let this entity do this accreditation.
     1
     2
         So it's a survey basically, an accreditation survey that these
     3
         agencies have to go through and follow, you know -- the
         surveyor will go through all these questions, which are based
     4
     5
         on the conditions of participation. So we make sure that the
         agency passes through that in order to be accredited and then
     7
         therefore to become Medicare certified.
     8
              Is one of the groups that does this accreditation called
         CHAP?
12:00 10
         Α.
              Yes.
    11
              C-H-A-P?
         Ο.
    12
         Α.
              Correct.
             That stands for something?
    13
         Q.
    14
              I think it's Community Accreditation Health Program,
         something like that.
    15
              So Ms. Dossa, let me ask you about an example --
    16
                  THE COURT: Are you changing subjects?
    17
                  MR. BRADY: Yes.
    18
    19
                  THE COURT: Lunch break?
12:01 20
                  MR. BRADY: Yes, Your Honor. Yes, that's fine.
    21
                  THE COURT: Is this a good time to stop?
    22
                  MR. BRADY: It's a fine time to stop.
    23
                  THE COURT: All right. Lunch should be upstairs.
    24
         was supposed to be up there at 12:00, 12:00 to 12:45. I'll see
    25
         you back then.
```

```
1
                   COURTROOM CLERK: All rise for the jury.
     2
                   (Jury exits the courtroom.)
     3
                   (Recess, 12:01 p.m. -12:49 p.m.)
     4
                   (Jury enters the courtroom.)
     5
                   MR. BRADY: May I proceed, Your Honor?
     6
                   THE COURT: Go ahead, Mr. Brady.
     7
         CONTINUED DIRECT EXAMINATION BY MR. BRADY:
     8
               Welcome back, Ms. Dossa.
         Q.
               Thank you.
         Α.
12:51 10
         Ο.
               So before we broke for lunch, you were testifying about
    11
         the rules for the MassHealth program. Do you remember that?
    12
               Uh-huh.
         Α.
              And the conditions of participation, COPs?
    13
         Q.
    14
         Α.
              Correct.
              And are there a lot of rules for MassHealth?
    15
               Yeah, we want to make sure there's program integrity so we
    16
         do have our providers following specific regulations and
    17
    18
         quidelines.
    19
               And you mentioned something, program integrity.
12:51 20
         Generally, what does that mean?
    21
               That's just to make sure that we have quality providers
    22
         that are providing the best service to our MassHealth members
    23
         and, you know, in a way that ensures that they get quality care
    24
         and that MassHealth is paying for services accurately.
```

Okay. These COPS, these conditions of participation, was

25

Q.

```
1
         there a COP relating to home health aid training?
     2
         Α.
              Yes.
              Okay. Could I ask just for the witness that we pull up
         Q.
         Exhibit 717, please?
     4
     5
                  MR. VIEN: Judge, I'll stipulate to this if it helps.
     6
                  THE COURT: Are you going to move for its admission,
     7
         Mr. Brady?
                  MR. BRADY: I am, Your Honor.
     9
                  THE COURT: He's not objecting to the admission, so
         Exhibit 717 is admitted. I don't have the exhibit up.
12:52 10
    11
                    (Exhibit 717 admitted into evidence.)
    12
         BY MR. BRADY:
    13
              All right, Ms. Dossa. Do you see Exhibit 717 on the
    14
         screen in front of you?
    15
         Α.
             Yes.
         Q. And if we could blow up the part on the right side of the
    16
    17
         page where it says Section 484.36, Condition of Participation.
    18
         That's great. Thank you. Ms. Dossa, what are we looking at
    19
         here in Exhibit 717?
              So we're looking at the conditions of participation for
12:53 20
    21
         home health aide services and what is required by the home
    22
         health agency to provide the service.
    23
              So you were talking before about the COP for home health
         Ο.
    24
         aide training. Is this it?
```

Α.

Yes.

- Q. And I'm going to ask you to read starting at the beginning, where it says, "Home health aides are selected on the basis of such factors." Can you read that paragraph,
- 4 please?
- A. "Home health aides are selected on the basis of such factors as the sympathetic attitude toward the care of the sick, ability to read, write, and carry out directions and maturity and ability to deal effectively with the demands of the job. They're closely supervised to ensure their competence in providing care. For home health services furnished either directly or through arrangements with other organizations after August 14, 1990, the home health agency, HHA, must use
 - individuals who meet the personnel qualifications specified in
 484.4 for home health aide."
 - Q. Let me stop you there, Ms. Dossa. Do you see after that it sets forth a requirement for training in paragraph (a)?
 - 17 A. Right.

- 18 Q. What was the requirement?
- A. The requirement that they have to have a specific area -they have to address specific areas through classroom and
 supervised practical training totalling at least 75 hours with
 at least 16 hours devoted to supervised practical training.
 - O. So what did that mean? The 75 hours?
 - A. So that means they have to have 75 clock hours of training before they can provide the service to a MassHealth member and

- that 75 hours will have some classroom but at least 16 hours hands-on practical training.
- MR. BRADY: And if we could zoom out of that, please.
- 4 If we could go to Page 2 of this exhibit.
- 5 BY MR. BRADY:
- 6 Q. : And on the right-hand side of this screen, the right
- 7 column, about halfway down there's a heading it says 3,
- 8 "Documentation of Training."
- 9 MR BRADY: Can we blow that up?
- 12:56 10 BY MR. BRADY:
 - 11 Q. So was there a requirement to keep documentation of the
 - 12 training for home health aides, Ms. Dossa?
 - 13 A. Yes, there is a requirement to make sure that the training
 - 14 was done.
 - 15 Q. And that comes right out of the condition of
 - 16 participation, right?
 - 17 A. Correct.
 - 18 O. Now, just to be clear, was this a requirement for the
 - 19 State of Massachusetts for MassHealth?
- 12:56 20 A. Yes.
 - 21 Q. Now, Ms. Dossa, if MassHealth knew that a provider did not
 - 22 meet those requirements for HHA services it was billing, what
 - 23 would MassHealth have done with claims for HHA services from
 - 24 that provider?
 - 25 A. If MassHealth knew that this wasn't done, we wouldn't be

- 1 paying for the services.
- 2 Q. Would not be paying for the services?
- 3 A. Correct.
- 4 Q. Why not?
- 5 A. Because, according to our regulations, that aide has to be
- 6 competent in order to provide the service. And if the aide
- 7 hasn't got that training, they're no longer competent and we do
- 8 not want to pay for such a service.
- 9 MR. BRADY: We can take that down, thank you.
- 12:57 10 BY MR. BRADY:
 - 11 Q. Were there other requirements that had to be met before
 - 12 MassHealth would pay a claim for home health services?
 - 13 A. So, the service would need to be provided. There's a Plan
 - of Care that has to be followed that tells the agency how many
 - 15 hours of home health aid can be provided, and so that has to be
 - 16 followed as well, to make sure that they're providing the hours
 - that has been signed off by the physician.
 - 18 Q. And was it a requirement that the care be medically
 - 19 necessary for MassHealth to pay?
- 12:58 20 A. That's right, it also needs to be medically necessary.
 - 21 Q. And I think you may have mentioned this, but just to be
 - 22 clear, did the care actually have to be provided for MassHealth
 - 23 to pay the claim?
 - 24 A. The care has to have been provided.
 - 25 Q. Did MassHealth permit providers to pay money or other

- 1 things of value for the referral of patients to that provider?
- 2 A. No.
- 3 Q. That was also against the rules?
- 4 A. That would be against, yes.
- 5 Q. So, Ms. Dossa, are you familiar with a company called
- 6 Arbor Homecare Services?
- 7 A. Yes.
- 8 Q. And you testified before that between 2014/2017 you used
- 9 to oversee the program for home health services?
- 12:58 10 A. Correct.
 - 11 Q. Did you deal directly with Arbor when you were overseeing
 - 12 that program?
 - 13 A. So the way I would have dealt with them, is if they had
 - 14 any type of training, they would come to the training. I would
 - 15 be not dealing directly, but they would be part of the
 - 16 training. And the other time that I did deal with them
 - 17 directly is when we put a payment suspension on them and they
 - 18 had to transfer a lot of their members to other agencies, and I
 - 19 would have dealt with them at that point.
- 12:59 20 Q. Was Arbor enrolled in MassHealth?
 - 21 A. Yes.
 - 22 MR. BRADY: Can we pull up, I think to start, just for
 - 23 the witness, please, Exhibit 318-01?
 - 24 BY MR. BRADY:
 - 25 Q. Can you see this exhibit on the screen in front of you,

- 1 Ms. Dossa?
- 2 A. Yes.
- MR. BRADY: And maybe if we could go to the second
- 4 page of this as well, or the third page. There we go.
- 5 BY MR. BRADY:
- 6 Q. Can you see the third page of this exhibit, Ms. Dossa?
- 7 A. Yes.
- 8 Q. What is this document?
- 9 A. This is a contract between MassHealth and the providers
- 01:00 10 that has to be signed on enrollment.
 - 11 Q. Who is the provider for this contract?
 - 12 A. It's Arbor Homecare Services.
 - 13 MR. BRADY: Your Honor I offer Exhibit 318-01.
 - MR. VIEN: Objection, authenticity.
 - THE COURT: You want to lay a foundation for it,
 - 16 please?
 - 17 BY MR. BRADY:
 - 18 O. You've had a chance to review this document, Ms. Dossa?
 - 19 A. I've seen it before.
- 01:00 20 Q. And do you recognize this -- what do you recognize this to
 - 21 be?
 - 22 A. This is a contract between MassHealth and the provider,
 - 23 Arbor Homecare Services.
 - 24 Q. I offer it, Your Honor.
 - MR. VIEN: Objection, Your Honor.

```
1
                   (A discussion was held at sidebar.)
                  THE COURT: Where does it come from?
     2
                  MR. BRADY: It comes from MassHealth.
     3
                  THE COURT: You haven't elicited that at all. You
     4
     5
         just put this document in front of her and asked her what it
     6
         is.
     7
                  MR. BRADY: She recognizes it as the contract between
     8
         them --
     9
                  THE COURT: Well if it came from MassHealth, that
01:04 10
         might be so. But it could have come out of your desk drawer.
    11
         You have to say where it came from. It can't just disappear
    12
         and it can't just be borne onto the witness stand.
    13
                  MR. BRADY: I thought that was -- I mean, she
    14
         recognized it as the document she's seen and that it's
         authentic copy of it. I can ask her that.
    15
                  THE COURT: If it's a MassHealth document, it's going
    16
         to come in but you haven't established that.
    17
    18
                  MR. BRADY: I'll establish that, Your Honor.
    19
                  MR. VIEN: Further, she can say it looks like a
         MassHealth document but at least she's dealt with it in
01:04 20
    21
         MassHealth, normally someone come in and says what is this or
    22
         this is a record I saw, where did you see it, it was in my
    23
         office, what did you do, I gave it to him and this is the copy.
                  THE COURT: You have to -- I mean --
    24
    25
                  MR. VIEN: She's not the right person for the exhibit
```

```
1
         to come in because she had no basis for knowing what it was
     2
         before it got to court.
     3
                  THE COURT: She might be able to get it in, but she
     4
         might not.
     5
                  MR. BRADY: I'll ask her. I mean, she will say -- she
         know this is came from MassHealth, they keep these records and
     7
         we got it from there so she knows that.
     8
                  MR. VIEN: The question would be how does she know it
         came from MassHealth? That's all.
01:04 10
                  MR. BRADY: Because she sees it, she's reviewed it,
    11
         she knows et.
    12
                  MR. VIEN: She saw it at MassHealth and then she sees
    13
         it again today and says yeah, that was the same document I saw
    14
         in MassHealth, I get it but if she's just going to say this
         looks like a MassHealth document, I don't think that's enough.
    15
                  THE COURT: It's not.
    16
                  MR. BRADY: If we have to go and call a separate
    17
         reference custodian for MassHealth.
    18
    19
                  THE COURT: You either need a reference custodian
01:04 20
         and -- did you ask them to stipulate which documents came from
    21
         MassHealth? I'm assuming given the other stipulations I got
    22
         yesterday that that wouldn't be a big deal but that could have
    23
         come from any place, she has to know where it came from.
    24
                  MR. BRADY: I'll ask the question. I think she knows,
```

Your Honor.

2

3

4

5

7

8

9

11

12

13

14

15

16

17

18

19

21

22

23

24

25

01:04 20

01:04 10

```
THE COURT: And if it doesn't come in through her,
what's your -- she can testify about it and they can try to get
it in later, I'll let her testify about it. I'm not going to
hold you up on it but it doesn't lay a foundation we have right
now.
         (End sidebar).
         MR. BRADY: May I proceed, Your Honor?
         THE COURT: You may.
BY MR. BRADY:
     Ms. Dossa, do you know if MassHealth maintains records
like this exhibit, this agreement in front of you?
Α.
     Yes.
     And do you know that this -- do you know that this copy
Q.
came from MassHealth? Are you aware of that?
Α.
     Yes.
         MR. BRADY: I offer it, Your Honor.
         THE COURT: You have to ask her how she knows.
         MR. BRADY: How do you know that, miss Dossa.
Α.
     Because when I was overseeing -- actually enrolling some
of these agencies, when I started, this was the contract that
they were supposed to sign when they got enrolled. And I've
seen those before.
         MR. VIEN: Same objection, Your Honor.
         THE COURT: Why don't you -- I'm going to hold off on
admitting this document. You can question her about it. We'll
```

- just show it to the jury at another time, assuming it's submitted.
- MR. BRADY: Okay, thank you, Your Honor.
- 4 BY MR. BRADY:
- 5 Q. So, Ms. Dossa, this is -- you testified this is a copy of
- 6 a contract between Arbor Homecare Services and MassHealth?
- 7 A. Right.
- 8 Q. And in this contract what did Arbor Homecare agree to do?
- 9 A. So they've agreed to follow the regulations that
- 01:05 10 | MassHealth has and any state and federal regulations that they
 - 11 have to follow, that they -- that they need to follow those.
 - 12 Q. And did that include -- did those regulations include the
 - regulation, the condition of participation, we just looked at?
 - 14 A. Correct. Because those are federal regulations.
 - 15 Q. Did Arbor Homecare agree to follow all state laws and
 - regulations applicable to their participation in MassHealth?
 - 17 | A. Yes.
 - 18 MR. BRADY: Let's pull up -- we can take that down.
 - 19 Can we pull up Exhibit 318-02? Can we make it a little bigger?
- 01:06 20 BY MR. BRADY:
 - 21 Q. Ms. Dossa, what is this document?
 - 22 A. This is the accreditation entity that accredits home
 - 23 health agencies, so it's the Community Health Accreditation
 - 24 Program.
 - 25 Q. And to what company is this addressed to?

- A. It's addressed to Arbor Homecare Services.
- 2 Q. And what's the date on this?
- 3 A. It's March 29, 2013.
- 4 Q. And was this a document that was maintained in the records
- 5 of MassHealth?
- 6 A. Yes.

11

21

22

23

24

7 Q. How do you know that?

of MassHealth records.

- A. I know that because I used to have to do some of this
 myself when I first started, and it's part of the enrollment
 documents that the enrollment unit of MassHealth keeps as part
 - 12 MR. BRADY: Your Honor, I offer this Exhibit 318-02.
 - 13 MR. VIEN: Objection, Your Honor. Type of documents
 14 is not sufficient in our view.
 - THE COURT: You've got to lay a foundation for it, for the authenticity of the documents.
 - 17 MR. BRADY: Let's move off from this document.
 - 18 BY MR. BRADY:
- Q. So, Ms. Dossa, when a home health provider assesses -01:08 20 What's an assessment in connection with home health services?
 - A. So an assessment from a home health agency would involve evaluating the MassHealth member to determine medical necessity for home health agency services. So it would be carried out, most often by a registered nurse to evaluate the MassHealth
 - member to see what they can do, what they can't do as far as

- 1 functional or activities of daily living, medication and so on.
- 2 | Q. Have you heard of something called an OASIS Assessment?
- 3 A. Yes.
- 4 O. What is an OASIS Assessment?
- 5 A. It's a CMS, it's a Center of Medicare and Medicaid
- 6 requirement that home health agencies have to do this. It's
- 7 basically an assessment tool that has been developed that the
- 8 agency has to do when they admit the member.
- 9 Q. And I believe you mentioned this before, but what is a
- 01:10 10 Plan of Care in connection with home health services?
 - 11 A. So the Plan of Care is something that, again, involves all
 - of the different things that the agency needs to carry out for
 - 13 this MassHealth member. So whether it's nursing, home health
 - 14 aide, therapy. And this Plan of Care is signed off by the
 - 15 physician who has ordered the service in collaboration with the
 - 16 home health agency nurse.
 - 17 Q. Now, the Plans of Care documents, would those be provided
 - 18 to MassHealth?
 - 19 A. No, not usually. Not usually.
- 01:10 20 Q. When was a Plan of Care required to be obtained and signed
 - 21 by a doctor relative to the services?
 - 22 A. So the Plan of Care is required to be signed on admission.
 - 23 You can have a verbal order to begin with, to start the
 - 24 service, but then the Plan of Care has to be signed after that.
 - 25 And then every 60 days that Plan of Care has to be again

- 1 reviewed by the physician and signed off.
- Q. And is it ever okay to get a Plan of Care signed after the
- 3 services start?
- 4 A. We have about -- we have a requirement in our regulations
- 5 that the Plan of Care needs to be signed before the claim is
- 6 submitted or within the first 45 days after the claim is
- 7 submitted.
- 8 Q. Is it ever okay to backdate a Plan of Care --
- 9 A. No.
- 01:11 10 Q. -- to make it look like it was signed earlier? Is that
 - 11 ever okay?
 - 12 A. No, it's not okay.
 - 13 Q. Why not?
 - 14 A. That would be basically committing something that's
 - 15 against the MassHealth regulation to backdate something. You
 - 16 really need to put the date, the correct date on.
 - 17 Q. And, Ms. Dossa, based on your experience in the field of
 - 18 home health services, when a nurse or a home health aide would
 - 19 actually do a visit, what documents would typically be created
- 01:12 20 in connection with that?
 - 21 A. So the OASIS that you mentioned, that's one document.
 - 22 | Besides that, the nurse would also create their own assessment.
 - 23 In the documentation for the assessment, there could be a
 - 24 medication record, as well, kept for the member. Those are
 - 25 some of the examples.

- 1 Q. And the record created by the nurse, would that sometimes,
- 2 often, be referred to as a nursing note?
- 3 A. Yes.
- 4 Q. And, Ms. Dossa, would those notes typically be provided to
- 5 MassHealth?
- 6 A. No, not typically.
- 7 Q. Was it MassHealth's practice to go and obtain the notes
- 8 that were created for services?
- 9 A. It's not the practice. The only time we would do it would
- 01:13 10 be if we were doing a post-audit of some type.
 - 11 Q. So MassHealth isn't checking the notes before it pays a
 - 12 claim?
 - 13 A. Correct.
 - 14 Q. I want to ask you, Ms. Dossa, about the claims process and
 - 15 how providers submit claims to MassHealth. So, generally how
 - 16 | did that work? For a provider of home health services,
 - 17 | generally how would claims be provided to MassHealth for
 - 18 payment?
 - 19 A. So after the provider provides the service for the
- 01:13 20 | MassHealth member, they can put the claim into the system.
 - 21 It's an automated system, online submission, of the claim. And
 - 22 that would just, again, go through, then get paid within a
 - 23 certain amount of time.
 - 24 Q. And would those claims -- would that data be in the form
 - 25 of spreadsheets?

- 1 A. Yes. There is a -- it could be in a spreadsheet. And the
- 2 system can be pulled up as a spreadsheet or otherwise.
- 3 Q. And does MassHealth maintain records of claims that are
- 4 submitted by providers?
- 5 A. Yes.
- 6 O. How does MassHealth maintain those records?
- 7 A. So there's a data warehouse that all these claims that are
- 8 submitted into the system will then go into this data warehouse
- 9 that collects all the claims, all the information on that.
- 01:14 10 Q. And can that data warehouse be searched to pull all the
 - 11 claims for a particular provider?
 - 12 A. Yes.
 - 13 | Q. And are you aware that MassHealth searched the database
 - 14 and provided -- and produced a report of claims that were paid
 - 15 to Arbor?
 - 16 A. Yes.
 - 17 MR. BRADY: Just for the witness, if we could just pull
 - 18 up on the screen, please, Exhibit 800 first, please?
 - 19 BY MR. BRADY:
- 01:15 20 Q. And is Exhibit 800 a spreadsheet of data from the data
 - 21 warehouse produced by MassHealth?
 - 22 A. Yes.
 - MR. BRADY: Could we go to Exhibit 801?
 - 24 BY MR. BRADY:
 - 25 Q. Is Exhibit 801 also a spreadsheet of Mass claims data from

- 1 the warehouse at MassHealth?
- 2 A. Yes.
- 3 Q. Exhibit 802. Is that another spreadsheet for MassHealth
- 4 with claims data?
- 5 A. Yes.
- 6 Q. Exhibit 803, same question. Is that another spreadsheet
- 7 of MassHealth claims data?
- 8 A. Yes.
- 9 Q. Exhibit 804?
- 01:16 10 A. Yes.
 - 11 Q. Is that another spreadsheet with claims data from
 - 12 MassHealth?
 - 13 A. Right.
 - 14 Q. Exhibit 805. Same question, is that also another
 - 15 spreadsheet of data from MassHealth?
 - 16 A. Yes.
 - 17 Q. Exhibit 806. Is that another spreadsheet for MassHealth
 - 18 | with claims data for MassHealth?
 - 19 A. Yes.
- 01:16 20 Q. Exhibit 807. Do you recognize that also as another
 - 21 spreadsheet of claims added for MassHealth?
 - 22 A. Yes.
 - 23 Q. And then finally, Exhibit 808. Do you recognize that as
 - 24 additional claims data for Arbor home services for MassHealth?
 - 25 A. Yes.

```
MR. BRADY: Your Honor, I offer Exhibits 800 through
     1
     2
         808.
     3
                  MR. VIEN: Objection. Authenticity again, Your Honor.
                  THE COURT: I think he properly authenticated those.
     4
     5
         They're admitted.
     6
                    (Exhibits 800-808 admitted into evidence.)
     7
                  MR. BRADY: May we be seen on this?
     8
                  THE COURT: I just ruled in your favor. Do you still
     9
         want to see me?
01:17 10
                  MR. BRADY: I don't, Your Honor. I didn't hear you,
    11
         sorry about that. I withdraw that. All right. So let's look
    12
         at -- can we look at Exhibit 800? Could we put that up on the
         screen, please?
    13
    14
         BY MR. BRADY:
              And, again, Ms. Dossa, what is -- what are we looking at
    15
         here? What is shown on this?
    16
              So this is a spreadsheet of the claims data.
    17
             Now, just to kind of walk through what this looks like,
    18
         Ο.
    19
         what's the first column, where it says -- it looks like Payment
         Date. What's that showing?
01:18 20
    21
         A. Yeah, payment date.
    22
             Next to that there's a Voucher Number. What's that
    23
         showing?
    24
         Α.
              It's just the number of the voucher.
    25
         Q.
              And then there's a Check Number next to that, in Column C;
```

- 1 do you see that?
- 2 A. Yes.
- 3 | Q. And then it looks like the next column is -- ID Medicaid
- 4 is the heading. Do you see that?
- 5 A. Right.
- 6 O. What's that?
- 7 A. That's the provider ID.
- 8 Q. And next to that there's a column for the Member Name?
- 9 A. Correct.
- 01:18 10 Q. And what's that showing us?
 - 11 A. And that's showing us the specific member's name that was
 - 12 provided the services.
 - 13 Q. And then next to that there's a column where the heading
 - 14 begins DOS From Date?
 - 15 A. Date of Service. That's DOS, and then the date.
 - 16 Q. And then in the column next to that, Column H, it looks
 - 17 like there's a code in there. Do you see that?
 - 18 A. Yes.
 - 19 Q. What is that?
- 01:19 20 A. That's a procedure code. That's a specific nursing
 - 21 procedure code.
 - 22 Q. Okay. So it looks like for this data we're talking about
 - 23 two procedure codes?
 - 24 A. Yes.
 - 25 Q. And let me just kind of take a step back. For MassHealth

- 1 and billing, what are these procedure codes? What do they
- 2 mean?
- 3 A. So these are procedure codes that are, again, set by --
- 4 for medical purposes in order for us to know -- for example,
- 5 this one is -- User 154 is a nursing code that allows us to pay
- 6 a certain amount based on that particular code and what we're
- 7 allowed to -- what providers are allowed to bill for.
- 8 Q. So the first code we see here is -- it looks like GO154?
- 9 A. Uh-huh. Right.
- 01:19 10 0. And what code is that for? What kind of service?
 - 11 A. That's for a skilled nursing service.
 - 12 Q. And a skilled nursing service provided where?
 - 13 A. Provided in the home.
 - 14 Q. And there's a description next to that, next to the code;
 - 15 do you see that?
 - 16 A. Yes.
 - 17 Q. And it refers to Each 15. What does that mean?
 - 18 A. So that means -- this is the way that CMS defines it, Each
 - 19 | 15. And it's for Each 15 minutes. But the way we do in the
- 01:20 20 | MassHealth, it's really the visit. It's not really how we pay
 - 21 it. It's basically -- it could be an hour long, but we just
 - 22 pay the \$86.99 for that visit. The way it's written,
 - 23 mismatches what CMS has, but it's not what our regulations
 - 24 state.
 - 25 Q. The other code we see here -- and maybe if you look in Row

- 1 16. It's G0156. Do you see that?
- 2 A. Yes.
- 3 Q. What's that code mean?
- 4 A. That's the home health aide service code.
- 5 Q. So is that the code that was used to bill for home health
- 6 aide services?
- 7 A. Yes.
- 8 Q. And then next to that you can see the amount paid?
- 9 A. Right.
- 01:21 10 MR. BRADY: And if we could just scroll down in this
 - 11 sheet and we could just stop there.
 - 12 BY MR. BRADY:
 - 13 Q. And you see -- just to go to the line 500 on this
 - 14 spreadsheet. Do you see that?
 - 15 A. Yes.
 - 16 Q. And so what's the payment date for that line?
 - 17 A. That's January 6, 2014.
 - 18 Q. All right. So just on those dates, there's close to 500
 - 19 claims that are submitted and paid?
- 01:22 20 A. Yes, I guess --
 - 21 Q. In terms of volume. Is that right?
 - 22 A. Uh-huh.
 - 23 O. You see that?
 - 24 A. Yes, I do.
 - MR. BRADY: We can take that one down.

```
1 BY MR. BRADY:
```

- 2 Q. Ms. Dossa, when MassHealth paid claims submitted by Arbor,
- 3 did MassHealth expect that Arbor was abiding by the terms of
- 4 its contract with MassHealth?
- 5 MR. VIEN: Objection, Your Honor. It's been asked and
- 6 answered before.
- 7 THE COURT: Overruled.
- 8 A. THE WITNESS: Yes, we do expect that they follow the
- 9 rules.

01:22 10 BY MR. BRADY:

- 11 Q. So, Ms. Dossa, for claims for nursing services, for
- 12 skilled nursing services, if MassHealth knew that when the
- 13 claim was submitted that the care had not been provided, what
- 14 | would MassHealth have done?
- 15 A. We would not have paid the claim.
- 16 Q. If MassHealth knew when a claim was submitted that the
- 17 care was not medically necessary, what would MassHealth have
- 18 | done with that claim?
- 19 A. We would not have paid it.
- 01:23 20 Q. And, Ms. Dossa, for HHA, so home health aide claims, if
 - 21 MassHealth had known when the claim was submitted for those
 - 22 services that the HHA was not trained and certified, what would
 - 23 MassHealth have done with those claims?
 - 24 A. We would not have paid it.
 - 25 Q. Ms. Dossa, what ended up happening with Arbor's

- 1 participation in MassHealth?
- 2 A. So when we put the payment suspension plan, Arbor had to
- 3 transfer their members to other agencies and they stopped
- 4 providing services to MassHealth members.
- 5 Q. And do you remember when that was?
- 6 A. It could have been some time in 2017. I'm not sure, but I
- 7 believe so.
- 8 Q. If -- You should have in the book in front of you. If you
- 9 could flip to the tab that says 719.
- 01:24 10 A. 719.
 - 11 Q. Yeah, do you see that?
 - 12 A. Yup.
 - 13 Q. Just take a look at that, to yourself. Do you see that
 - 14 document?
 - 15 A. Yes. What was the question? Sorry.
 - 16 Q. I'm sorry?
 - 17 A. Did you ask me a question? I'm sorry, I missed it.
 - 18 Q. Just take a look at that, to yourself, for a moment,
 - 19 please. You can set that aside, Ms. Dossa. And my question
- 01:25 20 is, does that help refresh your recollection as to when Arbor
 - 21 was suspended -- payments to Arbor were suspended by
 - 22 MassHealth?
 - 23 A. Yes.
 - 24 Q. When was that?
 - 25 A. So that was 2017, January.

- 1 Q. January of 2017?
- 2 A. Uh-huh. Yeah.
- 3 MR. BRADY: Nothing further, Your Honor.
- 4 THE COURT: Cross?
- 5 MR. VIEN: Yes, Your Honor.
- 6 CROSS-EXAMINATION BY MR. VIEN:
- 7 Q. Good afternoon, Ms. Dossa. How are you?
- 8 A. Good, thank you.
- 9 Q. I'm sure everyone's wondering what happened to your wrist.
- 01:26 10 A. I fell off my bicycle. I fractured my wrist and tore some
 - 11 ligaments.
 - 12 Q. Ms. Dossa, is it fair to say that MassHealth changed a lot
 - 13 of their regulations in July of 2017?
 - 14 A. Yes.
 - 15 Q. And is it also fair to say that a lot of changes went into
 - 16 effect in 2016?
 - 17 A. Correct.
 - 18 Q. And, normally, is it your understanding that MassHealth
 - 19 changes its regulations to clarify them?
- 01:26 20 A. I'm sorry, I'm having a hard time hearing you.
 - 21 Q. I'm sorry. Why don't I speak up. Is it your
 - 22 understanding that the regulations have changed to make them
 - 23 clearer or to institute new regulations?
 - 24 A. To make them clearer and also to make them stronger and
 - 25 more stringent.

- 1 Q. And when MassHealth realizes there wasn't a regulation
- 2 addressing a problem or an issue, they would pass a regulation
- 3 to take care of that; is that correct?
- 4 A. That's possible, yes.
- 5 Q. Now, when a home health care agency is applying to get
- 6 authorized with MassHealth, is it true that the home health
- 7 care agency has to do free care for a while? Is that true?
- 8 A. They would have to do that in order to be Medicare -- like
- 9 they have to be Medicare-certified, so Medicare requires that
- 01:27 10 they have a certain number of patients that they serve
 - 11 initially. It's not a MassHealth regulation, but I believe it
 - 12 comes from Medicare.
 - 13 Q. And I get confused, so that's why -- But that's the
 - 14 | Federal Government's rule?
 - 15 A. Yes, so they can get Medicare-certified, right.
 - 16 Q. I understand. Okay. And a lot of those patients are done
 - 17 | for free. The home health care agency can't bill for those; is
 - 18 that correct?
 - 19 A. Yes. I mean, they wouldn't have been MassHealth-enrolled
- 01:28 20 | at that time, anyway, so I can't really answer that question.
 - 21 Q. So they couldn't bill for those?
 - 22 A. They wouldn't be able to bill because they wouldn't be
 - 23 MassHealth-enrolled.
 - Q. Now, is it acceptable to MassHealth if a home health care
 - 25 aide is a family member?

- 1 A. It is acceptable, yes.
- 2 Q. That's not a violation of regulations, is it?
- 3 A. No.
- 4 | Q. And what is the role of the doctors in all this service
- 5 and billing? What are they supposed to do?
- 6 A. So the doctors have to really work with the agency to find
- 7 the Plan of Care. So they'll write the Plan of Care. It's
- 8 really a physician order that you need in order to get referred
- 9 to agencies. And so that Plan of Care is worked on by the
- 01:29 10 physician and the agency; they collaborate. Plan of Care is
 - 11 filled out and then signed by the physician.
 - 12 | Q. And are there rules to -- for what the physician has to do
 - 13 for interacting with the patient to get a Plan of Care done?
 - 14 A. They have to be able to see the patient and, you know, and
 - 15 evaluate them and assess them for that home health referral.
 - 16 So that is something that they would need to be doing in order
 - 17 to be able to sign that Plan of Care.
 - 18 | Q. And the physicians, there's actually a MassHealth rule
 - 19 that says the physician has to have a face-to-face meeting with
- 01:30 20 the patient; is that correct?
 - 21 A. That's right, there is a rule like that.
 - 22 Q. And the doctor needs to evaluate the patient, correct?
 - 23 A. Correct.
 - 24 Q. Now, if a doctor signed a Plan of Care in error and
 - 25 services were not medically necessary and MassHealth knew that

- 1 it was signed when services were not medically necessary, would
- 2 MassHealth pay the claim?
- A. If MassHealth knew the physician signed it incorrectly,
- then, yes, we wouldn't pay the claim if they were medically
- 5 unnecessary.
- 6 Q. I'm sorry, I couldn't hear you.
- 7 A. I said if MassHealth knew that the services were not
- 8 medically necessary, we would not pay for the claim.
- 9 Q. And now I just wanted to ask you a couple questions about
- 01:31 10 the rules on training.
 - 11 A. Uh-huh.
 - 12 Q. Now, are you familiar with an online training company
 - 13 called Institute for Professional Care Education?
 - 14 A. I'm not familiar with them.
 - 15 Q. And there's nothing in the MassHealth rules and
 - 16 regulations that exclude online training, is there?
 - 17 A. I don't believe so. Again, the conditions of
 - 18 participation, I don't believe, say that specifically. There
 - 19 has to be some classroom training, but it doesn't say it can't
- 01:31 20 be online, I don't think.
 - 21 Q. And when did the rule requiring prior authorizations go
 - 22 into effect?
 - 23 A. For MassHealth?
 - 24 Q. For MassHealth, sorry.
 - 25 A. 2016.

- Q. And what does that require?
- 2 A. So that requires that the care has to be -- the service
- 3 has to be prior authorized after a certain number of visits
- 4 | made. And so that's pretty much the rule that was put into
- 5 place on 2016.

- 6 Q. And how does that -- how does that work? The doctor has
- 7 to sign a prior authorization and send it to MassHealth?
- 8 A. No, that doesn't -- it's not by the doctor. We have a
- 9 Prior Authorization Unit that the home health agency is
- 01:32 10 required, after a certain number of visits are complete or
 - 11 before they're complete submit documentation to the Prior
 - 12 Authorization Unit asking and providing documentation that that
 - many more visits are needed and for how long. And that's
 - 14 | submitted to the Prior Authorization Unit at MassHealth that
 - 15 | will review the documentation and then will either modify it or
 - 16 approve it or deny it.
 - 17 Q. So the home health agency does the prior authorization and
 - 18 | sends it to MassHealth; is that correct?
 - 19 A. The request, yes. The home health agency makes the prior
- 01:33 20 authorization request.
 - 21 Q. And then MassHealth assesses it. And if it's okay they
 - 22 | sign off on it and send it back to the home health agency; is
 - 23 that correct?
 - 24 A. Yes, they do that. But they also enter it into the
 - 25 computer so that the claims don't get denied, so that's all

- 1 systematically allowed.
- 2 Q. And who enters it into the computer?
- A. So, again, the Prior Authorization Unit would enter it
- 4 into the computer.
- 5 Q. MassHealth?
- 6 A. MassHealth.
- 7 Q. And if the prior authorization isn't entered into the
- 8 computer, then a claim doesn't get paid?
- 9 A. Correct.
- 01:33 10 Q. Now, we've also -- you said on direct that it's
 - inappropriate to pay a finder's fee or referrals, under the
 - 12 MassHealth rules. Did I hear you correctly?
 - 13 A. Yes. I don't know if I used that exact word, but, yeah,
 - 14 you cannot ask a MassHealth member to pay something, and that
 - 15 was a reference.
 - 16 Q. But I meant the other way around. For the home health
 - 17 | agency, would it be a violation of MassHealth rules to pay
 - 18 | someone who brought a patient in or to pay a patient?
 - 19 A. That would be against, yes.
- 01:34 20 Q. Okay. And when did that rule go into effect?
 - 21 A. I really couldn't say. I believe it's in our -- Not in
 - 22 our home health regulations. It would have been in our
 - 23 all-provider regulations. In the home health regulations. I
 - 24 | believe we put it in -- I'll have to look that up. I believe
 - 25 it was maybe 2017. But I'd have to check.

- 1 Q. As you sit here today, your best memory is it went into
- 2 effect sometime --
- 3 A. As far as the home health regulations. But it's always
- been in our all-provider regulations that you're not allowed to
- 5 do that.
- 6 Q. Been in your what regulations?
- 7 A. There's another MassHealth regulation called all-provider
- 8 regulations. So it would have been in that, as far as not
- 9 allowing that.
- 01:35 10 MR. VIEN: May I approach the witness, Your Honor.
 - 11 THE COURT: Yes.
 - 12 BY MR. VIEN:
 - 13 Q. I have placed before you a document. Do you recognize
 - 14 | what that is?
 - 15 A. Yes.
 - 16 Q. And what is it?
 - 17 A. It's the letter which is a cover sheet for home health
 - 18 regulations that went into effect in 2022, I believe.
 - 19 Q. 2022. And could you look at the second page, "Prohibited
- 01:36 20 Marketing Activities"?
 - 21 A. Yes.
 - 22 Q. Have you had a chance to look at that?
 - 23 A. At the second page?
 - 24 Q. Yes.
 - 25 A. Yes.

```
1 Q. And isn't this the regulation --
```

- 2 A. Yes, this is the regulation that was put into the home
- 3 health regulations.
- 4 Q. This is for home health?
- 5 A. Uh-huh.
- 6 Q. And this is the regulation that says referrals aren't
- 7 allowed under MassHealth rules; is that correct?
- 8 A. Correct.
- 9 Q. And that was put into effect in June of 2022?
- 01:37 10 A. I believe the regulations were effective July 1, 2022.
 - 11 Q. Okay. And I think it's the -- it's hard because of the
 - 12 pagination, but I think it's -- if you look on the upper
 - 13 right-hand corner, it's 4-28 where it says page.
 - 14 A. Yes.
 - 15 Q. And that's where the full text of the regulation --
 - 16 A. Uh-huh.
 - 17 Q. Correct?
 - 18 A. Right.
- MR. VIEN: Your Honor, I don't have an exhibit for identification, but I offer this document.
- 21 THE COURT: For identification? Or you want it
 - 22 admitted?
 - 23 MR. VIEN: I want it admitted I didn't mark it for
 - 24 identification. I didn't offer, but I'd like it marked for
 - 25 identification Number 1. I didn't do that.

```
1
                  MR. BRADY: Your Honor, I'm going to make the same
     2
         authenticity objection.
     3
                  THE COURT: I think that self-authenticates, doesn't
     4
         it? The regulation?
     5
                  MR. VIEN: The regulation -- I have my last copy,
     6
         which I don't need. I can hand it up, if that's helpful.
     7
                  THE COURT: Show it to him.
     8
                  MR. VIEN: I already gave him a copy.
     9
                  THE COURT: Is it a regulation? It
         self-authenticates, doesn't it?
01:38 10
    11
                  MR. BRADY: That's right, Your Honor. Yes. I'll
    12
         withdraw that.
    13
                  THE COURT: It's admitted.
    14
                  COURTROOM CLERK: I don't know what number to go up
    15
         to.
                  THE COURT: Where do your numbers go up to?
    16
                  MR. BRADY: Why don't we call this 810?
    17
                  THE COURT: Why don't we start at 900?
    18
    19
                  MR. BRADY: Or 900.
                  COURTROOM CLERK: Do you want this back?
01:39 20
    21
                  MR. VIEN: No. Thank you, though.
                    (Exhibit 900 admitted into evidence.)
    22
         BY MR. VIEN:
    23
    24
             Ms. Dossa, while you were at MassHealth, did MassHealth
         ever do an audit of Arbor home health care?
    25
```

```
1 A. There were a few audits that were what we call desk
```

- 2 audits. So there was -- there are some algorithms that are run
- 3 periodically to catch certain -- like post-pay audit types of
- 4 things. So there were two or three like that.
- 5 Q. By an audit, there was no audit where people from
- 6 MassHealth went out to Arbor and --
- 7 A. No. There was no audit like that, no.
- MR. VIEN: I don't have anything further, Your Honor.
- 9 MR. BRADY: Brief redirect, Your Honor.
- 01:39 10 THE COURT: Of course.
 - 11 REDIRECT EXAMINATION
 - 12 BY MR. BRADY:
 - 13 Q. Hello again, Ms. Dossa. Ms. Dossa, on cross-examination,
 - 14 Mr. Vien asked you a series of questions about some changes to
 - the MassHealth regulations in 2017. Do you remember those
 - 16 questions?
 - 17 A. Yes.
 - 18 Q. And in your direct testimony, you described the
 - 19 requirements for HHA training, the 75-hour requirement?
- 01:40 20 A. Right.
 - 21 Q. Just to be clear: Was there ever a time, going back to
 - 22 2012, when that 75-hour requirement was not in place?
 - 23 A. No. In my recollection, it's been there for many, many
 - 24 years now.
 - 25 Q. And whatever happened to the regulations in July, 2017,

- 1 was there ever a time where it was okay to bill MassHealth for
- 2 services that didn't happen?
- 3 A. No.
- 4 Q. Was there ever a time that it was okay to bill MassHealth
- 5 for services that were not medically necessary?
- 6 A. No.
- 7 Q. Mr. Vien asked you if it was okay -- if it was okay to
- 8 have a family member be a home health aide. Do you remember
- 9 that?
- 01:41 10 A. Yes.
 - 11 Q. And what was the answer? Is it generally okay to do that?
 - 12 A. It's generally okay, yeah.
 - 13 Q. But, Ms. Dossa, are there requirements -- even if it's a
 - 14 family member, are there requirements that still have to be met
 - 15 before MassHealth has to pay for that?
 - 16 A. Yes.
 - 17 Q. What do those requirements include?
 - 18 A. They still need to have the 75 hours of training and be
 - 19 competent.
- 01:42 20 Q. Mr. Vien asked you some training related to HHAs and he
 - 21 mentioned something about online training?
 - 22 A. Right.
 - 23 Q. And is it possible to do that training through some online
 - 24 service? Is that possible?
 - 25 A. I haven't heard that many of the agencies do that,

- 1 honestly. It's more likely classroom training, but it's
- 2 possible that it can happen that way, too.
- 3 Q. And in your testimony earlier, you described there were
- 4 documentation requirements for HHA training?
- 5 A. Right.
- 6 MR. VIEN: Objection to the scope, Your Honor.
- 7 THE COURT: Overruled.
- 8 BY MR. BRADY:
- 9 Q. Would those documentation requirements also have applied
- 01:43 10 to any online training at a provider?
 - 11 A. They would.
 - 12 Q. Mr. Vien asked you some questions about prior
 - authorizations for some home health services?
 - 14 A. Right.
 - 15 Q. And can you explain to the jury, what does that mean?
 - 16 What was a prior authorization for home health services?
 - 17 A. So basically it's -- it's a requirement that we have to
 - 18 review the documents and make sure that this member really does
 - 19 need the service that the agency is asking us for authorization
- 01:43 20 | for. So prior authorization just means, like, we -- before the
 - 21 service can continue, we basically give authorization before
 - 22 | that, before that service is allowed to continue.
 - 23 Q. And, Ms. Dossa, I think you testified that that went into
 - 24 effect at some point in 2016?
 - 25 A. Correct.

```
Q. That was a new requirement by MassHealth?
```

2 A. Yes.

- 3 Q. Why did MassHealth put that requirement in place?
- 4 MR. VIEN: Objection, Your Honor.
- 5 THE COURT: Foundation, please.
- 6 BY MR. BRADY:
- 7 Q. Are you familiar with -- Were you involved with the
- 8 implementation of that requirement at MassHealth?
- 9 A. Very much so.
- 01:44 10 Q. Can you describe for the jury your involvement with that,
 - 11 the implementation of that requirement?
 - 12 A. So we put this into effect after a lot of work with
 - 13 leadership and other people because of the abuse that was
 - 14 | happening and, basically, home health agencies providing
 - 15 services without any oversight, as much as we should have
 - 16 required. So we decided to have -- put the prior authorization
 - 17 so, that way, some services could start, but then after a
 - 18 certain number of visits they had to submit documentation to
 - 19 show us that this member really does need continuation of the
- 01:44 20 home health services?
 - 21 Q. Ms. Dossa, you referred to abuses that you saw happening?
 - 22 A. Yes.
 - 23 | O. What was that?
 - 24 A. So we --
 - 25 MR. VIEN: Objection. Scope, Your Honor.

```
1
                  THE COURT: Just narrow the question for me, please.
         BY MR. BRADY:
     2
     3
               Ms. Dossa, you testified that one of the reasons for this
         requirement of prior authorizations -- let me ask you a
     4
     5
         different question.
                  MR. BRADY: Your Honor, I'll withdraw that.
     7
         BY MR. BRADY:
              What was required prior to this -- prior to the prior
         authorizations? Was there any prior authorization -- Was there
01:45 10
         any authorization from MassHealth required before?
    11
              There was no prior authorization before. Again, we still
    12
         required different things like the physician Plan of Care, like
         medically necessary. There were some post-audits done. But
    13
    14
         there was no prior authorization.
              And, finally, Mr. Vien asked you some questions about
    15
         paying for referrals of patients. Remember those questions?
    16
    17
         Α.
              Yes.
    18
              And he asked you to take a look at a regulation that was
    19
         from 2022, right?
01:46 20
         Α.
              Right.
    21
         Q. What was that about?
    22
         Α.
              So that was about not allowing home health agencies to,
         again, try to solicit or pay members to become home health --
    23
         you know, become home health agency members to -- again,
    24
```

avoiding that sort of marketing that we had heard about and,

- 1 | you know, wanting to protect our members from that.
- 2 Q. So prior to that in 2022, Ms. Dossa, were there rules in
- 3 place against payments for referrals of patients?
- 4 A. So, again, there was nothing in the home health
- 5 regulations about it. But there are other, like, federal and
- 6 there are other MassHealth regulations that have to be
- 7 followed, or other state regulations that need to be followed,
- 8 that do talk about this.
- 9 Q. So just to be clear, it wasn't specific to home health,
- 01:47 10 but it applied to everybody, those rules. Right?
 - 11 A. Yes.
 - 12 Q. And what do those rules say about payments for referrals?
 - 13 A. Right. Payments for referrals or, again, paying a member
 - 14 due to be -- you know, get referred, or whatever.
 - 15 Q. Fair to say that was always against the rules?
 - 16 A. I believe so, but I can't -- you know, I can't point out
 - 17 the rule.
 - 18 O. And one other question. So you testified before that
 - 19 MassHealth didn't do an audit of Arbor.
- 01:48 20 A. So I -- MassHealth didn't do an on site. We didn't
 - 21 actually go out and -- you know, to be physically there. There
 - 22 were desk audits, what we call desk audits, that have been done
 - 23 and -- you know, against Arbor.
 - Q. But you don't know, Ms. Dossa, if some other people, an
 - 25 accreditation group, did an audit of Arbor. That's something

```
1
         you wouldn't know about, right?
     2
               I wouldn't know about that.
     3
                  MR. BRADY: Nothing further, Your Honor.
                  THE COURT: Recross?
     4
     5
                  MR. VIEN: No, Your Honor.
     6
                  THE COURT: You're excused, thank you.
     7
                   (The witness stepped down.)
     8
                  THE COURT: Next witness.
     9
                  MR. LOONEY: The United States calls Amanda Muchioki.
01:49 10
                   (The witness was sworn.)
    11
                  COURTROOM CLERK: Can you please state your name and
    12
         spell your name for the record?
    13
                  THE WITNESS: Amanda, A-M-A-N-D-A. Muchioki,
    14
         M-U-C-H-I-O-K-I.
    15
                                  AMANDA MUCHIOKI,
         having being duly sworn by the Clerk, was questioned and
    16
         testified as follows:
    17
                                DIRECT EXAMINATION
    18
    19
         BY MR. LOONEY:
              Good afternoon, Ms. Muchioki. Over here. Can you hear me
01:50 20
    21
         all right? I'm a little ways away.
    22
         Α.
              Yes.
    23
              Can you start just by introducing yourself? Where do you
    24
         live right now?
    25
         A. I live in Rochester, New York.
```

- 1 Q. And what do you presently do for work?
- 2 A. I am a manager at the UPS store.
- Q. How long have you been doing that?
- 4 A. I've been doing that five years.
- 5 Q. Since -- When does that take you back to?
- 6 A. 2018.
- 7 Q. Could you walk us through your educational background,
- 8 starting with post-high school?
- 9 A. Yes. I went to a couple of different -- how can I put
- 01:50 10 this. Sorry, I'm nervous.
 - 11 Q. Take your time.
 - 12 A. I went to grammar school first. I went to three different
 - 13 grammar schools. I went to academic university -- Academic
 - 14 | High School in Jersey City and then I transferred to high tech
 - 15 university, or voc tech, in Jersey City.
 - 16 Q. And where did you go after that?
 - 17 A. After that I went to Rutgers University for four years.
 - 18 Q. Did you obtain a degree?
 - 19 A. An associate's degree, as far as I'm aware.
- 01:51 20 Q. In a specific subject?
 - 21 A. It was just general.
 - 22 Q. Are you familiar with someone named Faith Newton?
 - 23 A. Yes.
 - 24 Q. Do you see that person in the courtroom today?
 - 25 A. I'm behind the computer. Yes.

- 1 Q. Can you just identify her by pointing her out?
- 2 A. She's wearing the green outfit.
- 3 Q. Thank you. How do you know Ms. Newton?
- 4 A. She's my cousin.
- 5 Q. Can you tell me --
- 6 JUROR: I'm sorry. It's tough to hear the witness.
- 7 THE COURT: That whole microphone stand moves a little
- 8 closer. I know you're nervous, but if you can try to speak up
- 9 a little bit. Thank you for letting us know.
- 01:52 10 BY MR. LOONEY:
 - 11 Q. I think you just identified Ms. Newton as wearing the
 - 12 green suit. Is that right?
 - 13 A. Yes.
 - 14 Q. And to repeat the last question, how do you know
 - 15 Ms. Newton?
 - 16 A. She's my cousin.
 - 17 Q. How long have you known her?
 - 18 A. Twenty-five years.
 - 19 Q. At some point in time, did you come to work with Faith
- 01:52 20 Newton?
 - 21 A. Yes.
 - 22 Q. When was that?
 - 23 A. That was end of June/July of 2014.
 - 24 Q. Prior to going to work for Ms. Newton, where were you
 - 25 living?

- 1 A. I was living in Jersey City, New Jersey.
- 2 Q. And how did you end up working with Ms. Newton?
- 3 A. I was made aware of the fact that she needed help filing
- 4 paperwork and at the office.
- 5 Q. How did you become aware of that?
- 6 A. My father told me.
- 7 Q. Did you eventually go to work for Ms. Newton?
- 8 A. Yes.
- 9 O. And when was that?
- 01:53 10 A. End of June is when I got there. So by July, because I
 - 11 got there, I believe, the last week of June.
 - 12 Q. And what was the company you were working for for
 - 13 Ms. Newton?
 - 14 A. Arbor Homecare.
 - 15 Q. Where was Arbor located?
 - 16 A. On Chelmsford Street, I believe. If I'm correct.
 - 17 Q. Chelmsford in what state?
 - 18 A. In Massachusetts.
 - 19 Q. And in what town?
- 01:54 20 A. Well, Chelmsford was a town. It was on Courthouse Lane, I
 - 21 believe.
 - 22 Q. What kind of company was Arbor Homecare?
 - 23 A. It was a home care service providing nursing -- skilled
 - 24 nursing, home health aides to patients who needed services in
 - 25 home.

- 1 Q. Who owned Arbor?
- 2 A. As far as I knew, Ben Muiruri.
- 3 Q. Can you spell his name if you know it?
- 4 A. M-u-i-r-r-i. I believe so.
- 5 Q. And is Mr. Muiruri related to Ms. Newton?
- 6 A. Yes.
- 7 Q. What's the relationship?
- 8 A. They're a couple. As far as I know, they were married.
- 9 Q. When you went to Arbor, who ran the business on a
- 01:55 10 day-to-day basis?
 - 11 A. When I first went there, it was Syed Hussain. He was the
 - 12 administrator. And then Rosa Gonzalez was the office manager.
 - 13 Q. And those are the people who supervised your work?
 - 14 A. Yes.
 - 15 Q. Was there someone who was the ultimate authority or
 - 16 ultimate decision-maker at Arbor?
 - 17 A. That would be both Ben and Faith.
 - 18 Q. And by Ben you mean Ben Muiruri, and by Faith you mean
 - 19 Faith Newton; is that right?
- 01:55 20 A. Yes, correct.
 - 21 Q. You mentioned home health aide. What is your
 - 22 understanding of what a home health aide is?
 - 23 A. They provide day-to-day basics for a patient in need.
 - 24 They can do cooking, cleaning, run basic errands for them. If
 - 25 they need, you know, help showering, anything like that. If

- 1 the client needs more, then they -- if they're skilled enough,
- 2 they can then have those skills given to them.
- 3 Q. How many home health aides -- At the time you began with
- 4 Arbor, how many home health aides were employed there,
- 5 approximately?
- 6 A. Approximately 300 to 400.
- 7 Q. Do you know how many nurses were employed approximately at
- 8 the time you came?
- 9 A. Between RNs and LPNs, 30 to 40.
- 01:56 10 Q. Do you know how many patients were enrolled for care with
 - 11 Arbor? Do you have any idea?
 - 12 A. At that time when I first started, no, I'm not aware. I
 - want to say anywhere between 600 or higher.
 - 14 Q. Just focusing on the home health aides. Did the number of
 - 15 home health aides change over time?
 - 16 A. Yes, it increased. By a lot.
 - 17 Q. How long did you stay with Arbor?
 - 18 A. I stayed until the end, in 2017.
 - 19 Q. By the end how many home health aides were employed at
- 01:57 20 Arbor?
 - 21 A. At the end of the company, at least 800.
 - 22 Q. When you joined Arbor, what were you hired to do there?
 - 23 A. I was hired to be an HR assistant.
 - 24 Q. What did that mean in practice? What did you do?
 - 25 A. In practice, I would help gather up the files, collect

- 1 them, organize the HR department. I also helped out on
- 2 | weekends filling out the medical files from the paperwork that
- 3 had been faxed and making sure that the patient files were
- 4 complete. And then it increased from there.
- 5 Q. Starting first, I think you mentioned maintaining
- 6 personnel files, or HR files; is that right?
- 7 A. Yes.
- 8 Q. For whom were those personnel files? What types of
- 9 employees?
- 01:58 10 A. The home health aides, the LPNs, and RNs.
 - 11 Q. When you came to organize these files, what state did you
 - 12 find them in?
 - 13 A. It was not in a good state. They were piled everywhere.
 - 14 We eventually were able to get file cabinets in order to
 - 15 organize them between the different job descriptions, as well
 - as being alphabetically organized so we would be able to go
 - 17 back and look at the files.
 - 18 Q. Who directed you to undertake those tasks?
 - 19 A. I'm sorry, say again?
- 01:58 20 Q. Who told you to do that?
 - 21 A. Both Ben and Faith.
 - 22 Q. They're the people who directed you to organize the files?
 - 23 A. Yes. As well as Syed Hussain and Rosa Gonzalez. They
 - 24 were all above me.
 - MR. LOONEY: May I approach the witness?

- 1 THE COURT: Sure.
- 2 BY MR. LOONEY:
- 3 Q. I placed a binder in front of you. If you could just open
- 4 it up and turn to the first tab.
- 5 MR. LOONEY: If you want to pull this up just for the
- 6 Court and the witness. It's Exhibit 356.
- 7 BY MR. LOONEY:
- 8 Q. This document has been placed in front of you. And you
- 9 can flip through it if you want to orient yourself. But is
- 01:59 10 this a document that you recognize?
 - 11 A. Yes.
 - 12 Q. And before you testified, did you have a chance to review
 - 13 this document?
 - 14 A. Yes.
 - 15 Q. Can you tell us what it is?
 - 16 A. It's the hiring file as well as the HR file that's there
 - 17 for the home health aide.
 - 18 O. And for what home health aide?
 - 19 A. George Castro.
- 02:00 20 Q. Is this a file that you maintained at Arbor?
 - 21 A. Yes, once I was hired there. But he came in before I was
 - 22 there. So it was one we probably had to complete.
 - 23 O. Pardon me?
 - 24 A. It was one we probably had to complete.
 - 25 Q. But were you responsible for maintaining these files?

```
1 A. Yes.
```

- 2 Q. And this one in particular?
- 3 A. Yes.
- 4 MR. LOONEY: I'd ask this be admitted as Exhibit 357.
- MR. VIEN: Your Honor, I think this was the subject of some discussion earlier. So I would object based on the earlier objections.
- 8 THE COURT: You need to flesh out how she maintained 9 it.

02:01 10 BY MR. LOONEY:

- 11 Q. Going back to how you kept the HR files, where did you
- 12 maintain these?
- 13 A. We had an HR office. And what we did within the next
- 14 couple months was we created file cabinets, and then we would
- go through the files and go through the checklist in order to
- 16 make sure that everything that needed to be in the file was
- 17 there.
- 18 Q. And when you say "go through the checklist," is that the
- 19 checklist on the front of this document?
- 02:01 20 A. Yes.
 - 21 Q. And when you had that file, where did you physically keep
 - 22 it?
 - 23 A. Once we organized everything, we had them in file
 - 24 cabinets, alphabetically ordered.
 - 25 Q. Is that where this file was kept?

```
1
         Α.
              Yes.
                  MR. LOONEY: I'd ask that it be admitted as a business
     2
     3
         record.
                  MR. VIEN: Your Honor, it contains -- There's
     4
     5
         different levels of objection to this document that we
         discussed before, and I want to preserve that objection.
     7
                  THE COURT: All right. I will admit it, but I'm
     8
         anticipating, with the objection that he just made, that I'm
         going to have to go through it page by page before I can
02:02 10
         determine what can be shown to the jury. So it's admitted
    11
         subject to redacting. So why don't you tell me what pages
    12
         you're going to show her, and we'll take it like that for the
    13
         time being.
    14
                  MR. LOONEY: What I anticipate showing of this
         document are Pages 14 --
    15
                  THE COURT: Fourteen on the Bates or 14 on the --
    16
                  MR. LOONEY: Fourteen on the PDF. Can you bring that
    17
    18
         up? Actually, I apologize. For this one, I just want to get
    19
         it admitted. There are -- at some point there is a single page
02:03 20
         in here, which is a certificate, that we'll show separately, as
    21
         a separate exhibit.
    22
                  THE COURT: Okay. Well, I'll admit, it understanding
         that there may be portions of it that are redacted depending on
    23
    24
         what the nature of the objection is. I'm not going to deal
```

with it in front of the jury now because we're not going to

```
show them the whole file. So the document that you have, is
     1
         that a document that you want to show her?
     2
     3
                  MR. LOONEY: Not at this point. I want to go to the
         second exhibit in this binder, seek to admit it in the same
     4
     5
         way, and I can identify the pages I'd like to review with the
         jury.
     7
                  THE COURT: That's fine. This is admitted, and we'll
         sort through if there's any issues with it later.
     8
     9
                    (Exhibit 357 admitted into evidence.)
         BY MR. LOONEY:
02:03 10
    11
         Q. Ms. Muchioki, can you turn to -- The next tab in your
         binder I believe is marked as Exhibit 363.
    12
    13
                  MR. LOONEY: And can we take it off the screen?
    14
         sorry.
    15
                  COURTROOM CLERK: I thought that was another exhibit.
         This is a new one?
    16
                  MR. LOONEY: This is Exhibit 363. It is not admitted,
    17
         and I'm going to ask some questions of Ms. Muchioki about it.
    18
    19
         BY MR. LOONEY:
02:04 20
              First, do you recognize this document?
    21
         Α.
             Yes.
    22
         Ο.
             And what is this document?
    23
             It's the initial checklist when we're hiring, when they
         Α.
    24
         come in and do their application.
```

And that's the first page of this document?

25

Q.

- 1 A. Yes.
- 2 | Q. If you're in the -- Looking at the binder itself, what is
- 3 that full section underneath Tab 2?
- 4 A. Which part are you referring to?
- 5 Q. Can you identify this whole document, the packet?
- 6 A. Uh-huh. This would be done within the first page of an HR
- 7 file. So we needed to make sure they had their ID card, their
- 8 social security card, their TB test, referrals, the CORI. And
- 9 then from there they would then be enrolled in orientation.
- 02:05 10 Q. That's what that checklist is?
 - 11 A. Yes.
 - 12 Q. What is the whole document, though?
 - 13 A. The whole document is the full HR file.
 - 14 Q. For whom?
 - 15 A. So we would need to make sure in the manila folder the
 - 16 first items were listed, in the red folder the second items
 - 17 | were listed. And in the third folder the blue --
 - 18 Q. We'll get to the contents in a moment, but I just want to
 - 19 identify what this document is. So this is a personnel file;
- 02:05 20 | correct?
 - 21 A. Yes.
 - 22 Q. For whom?
 - 23 A. For any employee.
 - 24 Q. But the one at tab 2?
 - 25 A. This one is for Adriana Kam O'Donoghue.

```
1
         Q.
              Is this a document you recognize?
     2
              I have seen the document before.
         Α.
              Is it a document that you maintained while at Arbor?
     3
         Q.
             Yes, after she was hired.
     4
         Α.
     5
         Q.
              And where was that document kept at Arbor?
         Α.
             It was kept in the HR file room.
     7
              And were you responsible for keeping all of the paperwork
         together for -- that constitutes this document?
     9
              Yes. After I was hired, we did thorough reviews of what
         needed to be in the document as well as what was missing.
02:06 10
    11
                  MR. LOONEY: I'd ask this document be admitted as
         Exhibit 363.
    12
    13
                  MR. VIEN: The same procedure would be acceptable,
    14
         Your Honor.
                  THE COURT: I will do that, but give me an example of
    15
         a page that you object to.
    16
    17
                  MR. VIEN: On this one I don't have a page.
    18
                  THE COURT: Give me an example. I'm not sure what
    19
         we're talking about. I don't want to take up too much of the
         jury's time --
02:06 20
    21
                  MR. VIEN: Why don't we just let them in and --
                  THE COURT: It seems to be admissible to me. Because
    22
    23
         if there's individual issues --
    24
                  MR. VIEN: I understand. And I don't want to screw up
```

25

the process.

```
THE COURT: Exhibit 363 is also admitted. You'll let me know the individual pages and he'll let me know if there are pages he has an issue with.
```

(Exhibit 363 admitted into evidence.)

MR. LOONEY: I hope it will be uncontroversial. Can we pull up just Page 1 of the document for the jury?

7 BY MR. LOONEY:

- 8 Q. Can you tell me what this page is, Ms. Muchioki?
- 9 A. This is the first page of the HR file.
- 02:07 10 Q. And there's the name of an individual here. Who is that?
 - 11 A. Adriana Kam O'Donoghue.
 - 12 Q. And can you tell from this page was she an employee at
 - 13 Arbor?

1

2

3

- 14 A. Yes. She was a home health aide.
- 15 Q. And there's a line that says DOH, correct, next to the
- 16 name?
- 17 A. Date of Hire.
- 18 O. That's Date of Hire?
- 19 A. Uh-huh.
- 02:07 20 Q. And then the sections below, what do they address, or
 - 21 describe? What are those sections below that?
 - 22 A. Those describe what needs to be in each folder of the
 - 23 actual HR file.
 - 24 Q. So the HR file is broken into individual folders with
 - 25 different documents within them; is that accurate?

- 1 A. Yes.
- 2 Q. Without going into the specific details, what types of
- 3 documents were kept in the first folder, the manila folder?
- 4 A. That would be all the hiring documents.
- 5 Q. And what's kept in the second folder, the red folder?
- 6 A. The second folder would be any certificates, as well as
- 7 checklists and testing.
- 8 Q. And then what's in the blue folder?
- 9 A. The health questionnaires, so the TB test and such.
- 02:08 10 Q. Were these folders -- When you came to Arbor, were these
 - files complete, as in they had each of the documents listed on
 - 12 these checklists?
 - 13 A. No.
 - 14 Q. If this file was missing documentation, what was done
 - 15 about that?
 - 16 A. We would try to rectify it. We would try to bring home
 - 17 health aides in to complete stuff or bring in items that we
 - 18 | needed, such as identification, a TB test, or whatever files
 - 19 were missing from this list.
- 02:09 20 Q. What if -- were there ever -- What if there were files
 - 21 missing from the training section? How did you address that?
 - 22 A. We would still have them come in and complete the training
 - 23 tests.
 - 24 Q. Complete the training what?
 - 25 A. Exams.

- 1 Q. The examinations?
- 2 A. Yes.
- Q. Can you describe the process of completing those exams?
- 4 A. For the ones that were missing.
- 5 Q. Yes.
- 6 A. Okay, so we would actually pull them into the office and
- 7 have them sit down in a conference room, let them know which
- 8 items were missing and which needed to be completed from their
- 9 file.
- 02:09 10 Q. So for exams, how did they -- how were the exams
 - 11 administered?
 - 12 A. Normally, they were administered during orientation after
 - 13 watching a video.
 - 14 Q. How were they scored?
 - 15 A. They were scored based on the exam key that was at the
 - 16 back of the test.
 - 17 Q. When you say it's at the back of the test, was that the
 - 18 back of the test when they were taking the exam?
 - 19 A. Yes.
- 02:10 20 | Q. So, just so I'm clear -- Well, how was the exam actually
 - 21 taken by these HHAs? Did you observe that?
 - 22 A. Yeah. They would sit in the orientation room and take the
 - 23 test.
 - 24 Q. With the answer key?
 - 25 A. Yes.

1

2

4

5

7

9

11

12

13

14

15

16

17

18

19

21

22

23

24

25

Α.

02:11 20

02:11 10

```
MR. LOONEY: Can we go to Pages 26 and 27 of this
document? Shall we take it down for the jury and publish it
just for the Court, so you can take a quick look?
         THE COURT: I have the binder.
         MR. LOONEY: Probably easier just for page number
purposes, because the way this is organized -- It's Bates
number 829.
         THE COURT: Mr. Vien, any objection to that?
         MR. VIEN: No, that's fine.
         THE COURT: You can show that to the jury.
BY MR. LOONEY:
     Ms. Muchioki, it's up on the screen for you if you want to
take a look.
Α.
     THE WITNESS: Okay.
    Do you recognize this document as a part of the HR file?
Q.
Α.
    Yes.
     Were these ever the files that were missing or omitted
from the personnel files?
Α.
     Yeah, they could have been because they would not have
been initialed or dated for the correct date.
     If that happened, what did you do?
Q.
     We would have them come in and fill it out.
Α.
     When they came and filled it out, did you actually
administer any orientation or training at that time?
```

Not if we were just filling out for the HR paperwork.

```
1
         did at one point try to hold an orientation.
     2
             Pardon me?
         Ο.
     3
              We did at one point try to hold another orientation for
         Α.
         people, but that was also for them to complete the paperwork,
         where we'd show videos and have them come in.
              What date -- when people came in and dated the documents,
     7
         what date was put on the documents?
              The date of their hire.
         Α.
         Q.
             Why was that?
             So it would match the HR files.
02:12 10
         Α.
    11
              That wasn't the date -- that wasn't the date the documents
         Ο.
    12
         were actually filled out?
    13
         Α.
             Not at all times, no.
    14
                  MR. LOONEY: Can we take it down for the jury? I just
         want to show one more page of this document. Can you go to
    15
         Page 145, just for the Court.
    16
    17
                  THE COURT: What page?
    18
                  MR. LOONEY: 145 which is Bates number -- sorry. I
    19
         apologize. Page 14.
02:13 20
                  MR. VIEN: Could I just have the Bates so I can --
    21
                  MR. LOONEY: Yes. It's Page 817. May we publish this
    22
         document to the jury?
    23
                  THE WITNESS: This is a certificate --
    24
                  THE COURT: Hold on. Any objection to this one being
```

25

shown to the jury.

```
1 MR. VIEN: No.
```

- THE COURT: You can show it to the jury.
- 3 BY MR. LOONEY:
- 4 Q. Do you recognize this document?
- 5 A. Yes.
- 6 Q. Who created this document?
- 7 A. I did.
- 8 Q. I'm going to read it -- It states, "Adriana Kam O'Donoghue
- 9 has successfully completed the HHA required course of study
- 02:14 10 approved by the State of Massachusetts and is therefore awarded
 - 11 this certificate dated this third day of March, 2014." And
 - 12 then it's signed by Faith Newton in the lower right; is that
 - 13 right?
 - 14 A. Correct.
 - 15 Q. When you arrived at Arbor, how many home health aides were
 - 16 working there? I think you said this earlier.
 - 17 A. Yeah, I think it was about 500.
 - 18 0. Several hundred?
 - 19 A. Uh-huh.
- 02:14 20 Q. And was there a personnel file for each of them?
 - 21 A. Yes.
 - 22 Q. Did any of those personnel files have a certificate like
 - 23 this in it?
 - 24 A. No.
 - 25 Q. And who created this certificate?

```
1
         Α.
              I did.
              When did you create it?
     2
         Q.
              I want to say around 2016.
     3
         Α.
              So, wait. Was it created on the date indicated on the
     4
         Ο.
         document?
     5
         Α.
              No.
     7
              At whose direction did you create this document?
         Ο.
     8
              Faith Newton.
         Α.
              Why did Ms. Newton have you create these documents?
02:15 10
                  MR. VIEN: If she says it, objection.
                   THE COURT: We need to take our break. So we'll get
    11
    12
         back to it. 2:15 to 2:30, okay.
    13
                   (Recess, 2:15 p.m. - 2:32 p.m.)
    14
                  COURTROOM CLERK: All rise for the jury.
    15
                  Court is back in session. Please be seated.
                  THE COURT: That was like an abrupt -- I'm trying to
    16
         find a good stopping spot when I release you on your breaks,
    17
         but I schedule other things in here, another 12:00 and 2:15
    18
    19
         sometimes. And today I had a hearing at 2:15, and I had to
02:32 20
         stop right at 2:15. I try to find reasonable stopping points.
    21
         Sometimes when I'm a little abrupt, it's because I have the
    22
         next thing coming.
    23
                   So there was an objection pending and the question has
         been withdrawn.
    24
    25
                  Next question, Mr. Looney.
```

- 1 MR. LOONEY: Could we just bring up page 15? Rotate.
- 2 Thank you, Ms. Apfel.
- 3 BY MR. LOONEY:
- 4 Q. I'm going to go back a couple of questions -- quick ones.
- 5 Who created this document?
- 6 A. I did.
- 7 Q. And when did you create it?
- 8 A. Around 2015, 2016. I'm not exactly sure the date.
- 9 Q. Okay. Why did you create the certificate?
- 02:33 10 A. In order to complete the HR files.
 - 11 Q. Were you instructed to do that?
 - 12 A. Yes.
 - 13 Q. By whom?
 - 14 A. Faith Newton.
 - 15 Q. Did Ms. Newton tell you why she wanted the certificate in
 - 16 the files?
 - 17 A. Because it was a requirement of the HR file. During the
 - audits, they were looking for those certificates.
 - 19 Q. Okay. What audit are you referring to?
- 02:33 20 A. The one from Massachusetts state.
 - 21 Q. Okay.
 - 22 A. Or MassHealth.
 - 23 Q. From whom did you hear about this audit?
 - 24 A. From Faith Newton.
 - 25 Q. Do you know whether the statement on here that

- 1 Ms. O'Donoghue has successfully completed the HHA required
- 2 course of study approved by the state of Massachusetts, do you
- 3 know whether that statement is accurate?
- 4 A. No. That was not under my purview.
- 5 Q. Why don't you know that?
- 6 A. Because I was only there for HR. I didn't do any of the
- 7 training as far as in home to complete the 75 hours.
- 8 Q. Okay. Were you there at -- were you at Arbor on the date
- 9 of this certificate?
- 02:34 10 A. No.
 - 11 Q. That was before your time at Arbor; is that right?
 - 12 A. Yes.
 - 13 Q. Aside from this one certificate we're looking at, how
 - 14 many -- did you create any other similar certificates?
 - 15 A. Yes.
 - 16 Q. How many?
 - 17 A. Roughly between seven and 800 certificates.
 - 18 Q. Were they created in the same manner as this one?
 - 19 A. Yes.
- 02:35 20 | Q. Why does Ms. Newton's signature appear on this?
 - 21 A. Because I had her sign for them and pasted it on to the
 - 22 certificates.
 - 23 | Q. So you copy and pasted her signature on all --
 - 24 A. Yes.
 - 25 Q. -- roughly 700 certificates?

- 1 A. Yes.
- 2 Q. All right. Did anyone else's signature appear on
- 3 certificates you created at Arbor?
- 4 A. Yes.
- 5 Q. Whose signature?
- 6 A. Regina Arrey.
- 7 Q. How did Ms. Arrey's name come to appear on the
- 8 certificates?
- 9 A. In the same way.
- 02:35 10 Q. And what was in the same way?
 - 11 A. I had her give me her signature, and then I was able to
 - 12 copy and paste on to the certificates.
 - 13 Q. Okay. What happened to the certificates that were created
 - 14 | with Ms. Arrey's signature?
 - 15 A. They were taken out mostly and destroyed because she
 - 16 | didn't --
 - 17 Q. Sorry.
 - 18 A. They were taken out and replaced with the ones that have
 - 19 Faith Newton's name on there.
- 02:36 20 | Q. Taken out of the personnel file?
 - 21 A. Yes.
 - 22 Q. Why did that happen?
 - 23 A. Ms. Arrey decided she did not want her name associated
 - 24 with those certificates.
 - 25 Q. Okay. Did she tell you why?

```
1
         Α.
              Yes.
     2
              What was that?
         Ο.
     3
                  MR. VIEN: Hearsay, not on the first one, but this
     4
         one.
     5
                  MR. LOONEY: I'm asking about the province of
         documents that are both here and that are absent.
     7
                  THE COURT: Okay. Well, this is -- are you looking
     8
         for it for the truth of the matter?
     9
                  MR. LOONEY: No.
02:36 10
                  THE COURT: Okay. So I'm going to admit, not for the
    11
         truth of the matter asserted. So I'm going to give them a
    12
         corrective instruction.
    13
                  Is she going to testify or no?
    14
                  MR. LOONEY: Ms. Arrey?
                  THE COURT: Yes.
    15
                  MR. LOONEY: We anticipate she will.
    16
                  THE COURT: Remember, I told you in the preliminary
    17
    18
         instructions that there were some things that you could
    19
         consider for certain purposes and not for other purposes. So
02:37 20
         in this case, she's saying something to her, and as a result,
    21
         she's taking her names off of the certificates. So she's not
    22
         here right now. She's not being cross-examined. So it doesn't
    23
         come in for the truth of the matter asserted, like we don't
    24
         know what she told her is truthful or not. It's just an
    25
         explanation for why she did what she did.
```

Okay. So just to give you another example, a separate example, if somebody says -- if a witness is going to say she told me that it was raining out, that's hearsay, because the person that said it was raining isn't here. So she's not being cross-examined. We don't know if it's actually raining out or it's not, but it explains why when I leave the building I take my umbrella. Okay.

So whether it's raining or not, whether it's truthful or not, it has caused me to do something. So at this point, she's testifying about why -- what she told her about why she wanted her name off of it. You cannot accept it for the truth at this point, but it's only to understand why she does what she does next. Okay?

Anyone want to question, comment or complain about the instruction?

MR. VIEN: None of the above, Your Honor.

MR. LOONEY: No, Your Honor.

THE COURT: Go ahead, Mr. Looney.

Again, I should say you can answer the question.

THE WITNESS: It was explained to me that she did not want her name on the certificate, especially since she had not been the director of nursing when those people were hired.

BY MR. LOONEY:

02:38 20

02:37 10

Q. And I think you said you don't know whether the statement on these certificates is true, correct?

- 1 A. Yes. There was no way for me to verify that.
- 2 Q. And that's because it happened before your time?
- 3 A. Before my time, and I didn't go at homes and train home
- 4 health aides. So there's no personal way for me to know, other
- 5 than them telling me that it was done.
- 6 O. Who's the "them" there?
- 7 A. The nurses, the advisors that -- the administrator. They
- 8 were the ones who were verifying it.
- 9 Q. Okay. Before you created these certificates, did someone
- 02:39 10 tell you that the training required by the state of
 - 11 Massachusetts for an HHA had been performed?
 - 12 A. Yes.
 - 13 Q. Who was that?
 - 14 A. Faith Newton and any person of the director of nursing.
 - 15 Q. Okay. Did there come a time when you became involved in
 - 16 the training and orientation of new HHAs at Arbor?
 - 17 | A. Yes.
 - 18 Q. Okay. When did that take place?
 - 19 A. That took place, I want to say, by the end of August of
- 02:39 20 2014 when I was conducting the orientation.
 - 21 Q. I started to speak over you. I apologize. Could you
 - 22 repeat that for me?
 - 23 A. About the end of August of 2014, when I started conducting
 - 24 the orientation.
 - 25 Q. Okay. When you arrived at Arbor, what training was

- 1 provided at Arbor to new home health aides, if you know?
- 2 A. As far as I know, they came for the orientation. They
- 3 watched videos and completed their paperwork. Then any
- 4 other -- sorry.
- 5 Q. Okay. How long did that orientation session take?
- 6 A. Originally, about four hours.
- 7 Q. Okay. So was any other orientation provided by Arbor as
- 8 an agency to new home health aides?
- 9 A. That I would -- I would assume would be done in the
- 02:40 10 patient's home.
 - 11 Q. Okay. So the only classroom training you are aware of
 - 12 performed for new home health aides at Arbor was that four-hour
 - 13 orientation; is that accurate?
 - 14 A. Yes.
 - MR. LOONEY: Could we take this down, and could we put
 - 16 up for the witness Exhibit 13.01, not for the jury, please.
 - 17 BY MR. LOONEY:
 - 18 Q. Do you recognize this document?
 - 19 A. Yes.
- 02:41 20 Q. Okay. And what is it?
 - 21 A. It is a PowerPoint that I created in order to go through
 - 22 with the home health aides what we were doing during
 - 23 orientation.
 - Q. Okay. When about did you create this document?
 - 25 A. I want to say 2016.

```
1
                  MR. LOONEY: I would ask that this be admitted as
     2
         Exhibit 13.01?
     3
                  MR. VIEN: No objection.
                  THE COURT: Admitted.
     4
     5
                  MR. LOONEY: If we could publish it for the jury.
                   (Exhibit 13.01 admitted into evidence.)
     6
     7
         BY MR. LOONEY:
     8
              Can we go to page 6 of this document? Does this slide
         accurately reflect your understanding what training was
         required for home health aides?
02:42 10
    11
              Yes.
         Α.
    12
              Okay. How did you learn this?
              After a couple of years, I've learned all of this through
    13
         Α.
    14
         our training aids as well as our orientation books.
              When you say your training aids, what do you mean by that?
    15
         Q.
              We had videos that were shown to us as HR, as well as the
    16
         videos we were showing to home health aides.
    17
              Okay. At any time you were at Arbor, did Arbor provide 16
    18
         Q.
    19
         hours of classroom training before beginning on-site training
         with patients?
02:42 20
    21
         Α.
              No.
    22
         Ο.
              During all of your time at Arbor, what was the most
         classroom training provided to new HHAs before they went onsite
    23
```

To new HHAs, by the end, we had it up to eight hours.

with patients?

24

- 1 Q. Okay. Did you discuss training for new HHAs with the
- 2 defendant, Faith Newton?
- 3 A. Yes.
- 4 Q. What did you discuss, if you recall?
- 5 A. Well, at the time, I was trying to figure out everything,
- 6 so we were discussing -- we need more days involved with them
- 7 coming in for home health aide before they go out to see
- 8 patients.
- 9 Q. Okay. Who said that to whom?
- 02:43 10 A. I said that to her.
 - 11 Q. Okay. What was Ms. Newton's response to that?
 - 12 A. We're fine right now.
 - 13 Q. And what did you take that to mean, just that we're fine?
 - 14 A. That we're keeping it as business as usual.
 - 15 Q. Okay. So just so I understand clearly, you suggested
 - 16 there should be more days of training?
 - 17 A. Yes.
 - 18 Q. Okay. And the response was?
 - 19 A. We're fine with what we're doing.
- 02:44 20 MR. LOONEY: We could take this document down.
 - 21 BY MR. LOONEY:
 - 22 Q. Were you involved, at any point in time, with the hiring
 - 23 for new home health aides?
 - 24 A. No.
 - 25 Q. At some point did you change roles from being an HR

- 1 assistant to a different role?
- 2 A. Yes.
- 3 Q. And what was that other role?
- 4 A. Home health aide manager.
- 5 Q. You managed the home health aide program?
- 6 A. Yes.
- 7 Q. Through that, did you become familiar with the onboarding
- 8 and hiring process for new home health aides?
- 9 A. Yes, but I had been familiar since being in HR.
- 02:44 10 Q. Okay. So you were familiar before then as well?
 - 11 A. Uh-huh.
 - 12 Q. Can you tell -- can you tell us about the process of
 - 13 hiring a new home health aide? How did a new home health aide
 - 14 come in and apply for a job?
 - 15 A. Normally, they would come in with a patient, fill out the
 - 16 paperwork. And once the patient is authorized to have home
 - 17 health aides services is when they would be called in for
 - 18 orientation.
 - 19 Q. Okay. So just -- what did you mean by -- I think you said
- 02:45 20 when the new patient is qualified. What did that mean?
 - 21 A. They had to qualify through Medicare/Medicaid.
 - 22 | Q. Okay. So once you ensured that the patient was Medicare
 - 23 or Medicaid qualified, then you would hire the home health
 - 24 | aide; is that accurate?
 - 25 A. Yes.

- 1 Q. Okay. Was there any evaluation done to determine whether
- 2 the HHA was appropriate or capable of filling the role?
- A. That's when the CORI comes in and the background check.
- 4 Q. Can you tell us quickly what a CORI and background check
- 5 is?
- 6 A. CORI means that they don't have any, like, felonies that
- 7 | would deny them from qualifying to be a home health aide, and
- 8 the same thing with the background check. It runs their
- 9 background to make sure there is no felonies or open cases.
- 02:46 10 Q. So you've identified two steps to be hired as a home
 - 11 health aide. You had to have the patient you came in with
 - 12 qualified for benefits for insurance benefits?
 - 13 A. Yes.
 - 14 Q. And you had to not have a felony on your background,
 - 15 correct?
 - 16 A. Correct.
 - 17 Q. Were there any other requirements to be hired as a home
 - 18 health aide at Arbor?
 - 19 A. They were supposed to have current ID, free TB test, and
- 02:46 20 then come and complete orientation.
 - 21 Q. Okay. But was anything done to determine whether they
 - 22 were actually able to perform the job?
 - 23 A. Not that I'm aware of.
 - 24 Q. You talked earlier about personnel records, records of
 - 25 Arbor's employees. Did you also help to maintain other records

- 1 at Arbor?
- 2 A. Yes.
- Q. What other types of records?
- 4 A. In the beginning, I was helping to file medical patient
- 5 records.
- 6 Q. Okay. What types of records were maintained for Arbor's
- 7 patients?
- 8 A. The plan of care, the doctor referral, meaning that the
- 9 doctor signed off on it, anything that needed to be put in the
- 02:47 10 file.
 - 11 Q. Okay. And can you tell us briefly what the plan of care
 - 12 is?
 - 13 A. So it's what the nurse assesses the patient after an
 - 14 in-home visit and looking at their records to find out what the
 - 15 patient requires for service?
 - 16 Q. And after the nurse performed that assessment, what
 - 17 happened to the plan of care?
 - 18 A. It's supposed to then be faxed over to the doctor to have
 - 19 the doctor sign off on it.
- 02:47 20 Q. At the time you joined Arbor, did signed plans of care
 - 21 exist for all Arbor's patients?
 - 22 A. Not for all of them, no.
 - 23 | Q. Okay. What did you -- what did you do about that, if
 - 24 anything?
 - 25 A. Well, anything, we would make note. We did have a medical

- 1 file person who would try to refax the plans of care in order
- 2 to get it signed within a required time.
- 3 Q. Okay. When you say the required time, what do you mean by
- 4 that?
- 5 A. I believe it was 30 to 60 days from the start of care.
- 6 Q. Were plans of care ever signed after that?
- 7 A. Yes.
- 8 Q. Okay. How far after that?
- 9 A. It could have been months.
- 02:48 10 Q. Okay. Were those plans of care created before or after
 - 11 | the patients received care?
 - 12 A. They were created when the patient file was created.
 - 13 Q. Okay. Changing topics again, did you ever discuss any
 - 14 issues with Ms. Newton about whether or not nurses were showing
 - 15 up for visits?
 - 16 A. Yes.
 - 17 Q. And what did Ms. Newton tell you about that issue?
 - 18 A. She'd take care of it.
 - 19 MR. VIEN: Objection, just for context, Your Honor.
- 02:49 20 Time, place, et cetera.
 - 21 THE COURT: Yes. Just lay a foundation.
 - MR. LOONEY: Okay.
 - 23 BY MR. LOONEY:
 - Q. Do you recall how that topic came up with Ms. Newton?
 - 25 A. Yes. It was reported.

```
1
                  MR. VIEN: Objection, Your Honor. Yes-or-no answer.
                  THE COURT: All right. Yes. Next question.
     2
     3
         BY MR. LOONEY:
             How did that issue come up with Ms. Newton?
     4
         Ο.
     5
         Α.
             Because --
                  MR. VIEN: Your --
     7
                  THE COURT: Go ahead.
     8
         BY MR. LOONEY:
              I think you can answer.
02:49 10
              The question was: How did that topic come up with Ms.
    11
         Newton?
         A. Because of complaints.
    12
    13
              Okay. How did you end up addressing -- speaking to
         Q.
    14
         Ms. Newton --
    15
                  THE COURT: Let's get a date. Let's get a time frame.
         BY MR. LOONEY:
    16
    17
            When did these occur?
    18
             Between -- it was several different instances. Between
         Α.
    19
         2015 and 2016.
             So it was multiple occasions?
02:50 20
         Q.
    21
         A. Yes.
            Okay. Were the conversations -- you had -- and -- there
    22
         Q.
         were multiple instances where you discussed this topic; is that
    23
         right?
    24
    25
         A. Yes.
```

- 1 Q. Okay. Can you recall, on any of those instances, what
- 2 Ms. Newton told you? That's a yes-or-no question.
- 3 A. Not by word.
- 4 Q. Not by word. Can you describe, in general, how Ms. Newton
- 5 responded?
- 6 A. In general, that it would get taken care of, that instance
- 7 would get taken care of.
- 8 MR. VIEN: Objection and move to strike. Just for no
- 9 context. Who was there; how it came up; when --
- 02:51 10 THE COURT: I'm not going to strike it. If you want a
 - 11 better foundation, if the conversation was just between the two
 - 12 of them, who was there, how many did she think she had, I'll
 - 13 have him lay a foundation, but I'm not going to strike it.
 - 14 BY MR. LOONEY:
 - 15 | Q. Do you recall how many times you had this conversation?
 - 16 A. No.
 - 17 Q. Okay. Were there other people with you when you discussed
 - 18 this issue?
 - 19 A. No.
- 02:51 20 Q. It was you and Ms. Newton?
 - 21 A. Yes.
 - 22 Q. Where did these conversations typically take place?
 - 23 A. They would either take place in the office. I could even
 - 24 mention them at home when I would see her.
 - 25 Q. Okay. When you say at home when you would see her, how

```
1 | did that come up?
```

- 2 A. Well, initially, I did live with her, when I moved from
- 3 New Jersey to Massachusetts.
- 4 Q. Did Ms. Newton ever give you any instructions about what
- 5 to do in response to complaints?
- 6 A. It was to bring them to up to her.
- 7 Q. Bring them up to her?
- 8 A. Or whoever the director of nursing was.
- 9 Q. Were you instructed to record the complaints anywhere?
- 02:52 10 MR. VIEN: Objection, leading, Your Honor.
 - 11 THE COURT: Not leading. It's a yes-or-no question.
 - 12 | Were you instructed, yes or no?
 - MR. LOONEY: Let me ask a better question.
 - 14 BY MR. LOONEY:
 - 15 Q. Did you receive any instructions about whether or not you
 - 16 should record those directions -- whether you should record
 - 17 those issues?
 - 18 A. Yes.
 - 19 Q. What was the direction you received from Ms. Newton?
- 02:52 20 A. At the time, we were recording instances of issues on our
 - 21 Axxess Point. Then we were instructed not to do that because
 - 22 it could be reviewed.
 - 23 Q. Okay. You said you were instructed not do that. By whom
 - 24 were you instructed not to do that?
 - 25 A. Faith Newton.

```
Okay. And just to clarify, you said there was a point
     1
     2
         when you were recording issues in Axxess Point. What is Axxess
     3
         Point?
             Axxess Point was our medical records.
     4
     5
         Q.
             Okay. And -- okay.
              I want to go back to those HHA certificates that we talked
     7
         about earlier. And can I pull up on the screen for the witness
         only Exhibit 346.
              Do you recognize this document?
02:53 10
         Α.
             Yes.
    11
         Ο.
            What is it?
              It's a certificate certifying that Carlos Andrade has
    12
         successfully completed the home health aide required course.
    13
    14
         Q.
              Do you know who created this document?
              I did.
    15
         Α.
             Do you know where this document was kept?
    16
    17
             In his file.
         Α.
    18
                  MR. LOONEY: I'd ask that this be admitted into
    19
         evidence.
02:54 20
                  THE COURT: We've admitted the whole file. You want
    21
         it shown --
    22
                  MR. LOONEY: This is for a separate individual.
    23
                  THE COURT: I'm sorry.
```

MR. LOONEY: I'm going to put in several of these.

THE COURT: Are you admitting the certificate or are

24

```
1
         you admitting the whole file?
     2
                  MR. LOONEY: Just the one-page certificates. I'm
     3
         going to do it for a number of individuals just so they are in
         evidence.
     4
     5
                  THE COURT: Any objection to that, Mr. Vien?
     6
                  MR. VIEN: No, Your Honor.
     7
                  THE COURT: 346 is admitted.
     8
                  (Exhibit 346 admitted into evidence.)
     9
                  MR. LOONEY: And maybe Mr. Vien -- or I'll address
02:54 10
         you. Maybe we could do this more quickly. I'm intending to
    11
         introduce Exhibits 353, 360, 365, 374, 383, and 387 in the same
    12
         manner, all of which are similar documents.
    13
                  MR. VIEN: If it's same answers that she corrected --
    14
         created them and put them in the same place, then that's fine.
    15
                  THE COURT: Pull a microphone closer to your mouth,
         Mr. Vien.
    16
    17
                  MR. LOONEY: How about I ask a group of questions
         about all of them.
    18
    19
                  THE COURT: I think he's not objecting to them if they
         are all the same documents. So I think these numbers came up
02:55 20
         wrong on my screen, but 353, 360. Was it 364 or 365?
    21
    22
                  MR. LOONEY: 365.
    23
                  THE COURT: 367?
    24
                  MR. LOONEY: 374, 383, 387.
    25
                  THE COURT: Okay. All those are admitted.
```

```
1
                   (Exhibits 353, 360, 365, 374, 383, 387 admitted into
     2
                  evidence.)
     3
                  MR. LOONEY: And could we publish the first of these
         for the jury?
     4
         BY MR. LOONEY:
              You said this is a document that you created, correct?
     7
         Α.
             Yes.
              Okay. And when did you create this document?
         Q.
            About 2015, 2016.
              2015 or 2016. And do you know whether Mr. Andrade
02:55 10
         Ο.
    11
         successfully completed the required HHA course of study by the
         state of Massachusetts?
    12
    13
             I cannot confirm that.
         Α.
    14
             Because it was before the time you were hired?
    15
         Α.
             Correct.
             And again, on this document, why did Ms. Newton's
    16
         signature appear on there?
    17
    18
              It was copied and pasted.
         Α.
    19
         Q.
             And who instructed you to do that?
             Faith Newton.
02:56 20
         Α.
    21
              I am trying to think how to do this most efficiently
         without calling up all of them. Could we just actually pull up
    22
    23
         in sequence and show to the jury Exhibits 353, 360, 365, 374,
```

Now, I'll ask these questions in a group. Did you create

383, and 387.

- 1 all those records?
- 2 A. Yes.
- 3 Q. At whose instruction?
- 4 A. Faith Newton.
- 5 Q. Okay. Did you -- what dates did you use for the date of
- 6 these documents?
- 7 A. The date of hire based on their HR records.
- 8 Q. Okay. And why is Ms. Newton's name on there?
- 9 A. Because she's -- she was the director of nursing.
- 02:57 10 Q. Okay. Who instructed you to put her name on it?
 - 11 A. She did.
 - 12 Q. And you're instructed -- were you told why these documents
 - 13 were required?
 - 14 A. So that the file will be complete for audit purposes.
 - 15 Q. And who were you told that by?
 - 16 A. Faith Newton.
 - 17 MR. LOONEY: No further questions at this time.
 - 18 CROSS EXAMINATION
 - 19 BY MR. VIEN:
- 02:58 20 Q. I apologize. I'm going to get your name wrong, but good
 - 21 afternoon. It's Ms. --
 - 22 A. Muchioki.
 - 23 Q. -- Muchioki. George Vien. I represent Faith Newton along
 - 24 | with Michelle Pascucci. When you came up to move up to this
 - 25 area, you actually lived with Faith Newton?

- 1 A. Yes.
- 2 Q. And where did you live?
- 3 A. We lived on -- what is -- we lived in Lowell, Lowell,
- 4 Mass.
- 5 Q. And who else did you live with?
- 6 A. Ben Muiruri, their children.
- 7 Q. And how many children do they have?
- 8 A. Two.
- 9 Q. And what are their genders?
- 02:58 10 A. One male, one female.
 - 11 Q. And approximately how old are they?
 - MR. LOONEY: Objection, relevance.
 - 13 THE COURT: Sustained.
 - 14 BY MR. VIEN:
 - 15 Q. And initially your job was as an HR assistant?
 - 16 A. Correct.
 - 17 Q. And your job was to clean up all the files?
 - 18 A. Yes.
 - 19 Q. And where did you go to work every day?
- 02:59 20 A. In Chelmsford, at the office.
 - 21 Q. Okay. And do you remember what street it was on?
 - 22 A. Off the top of my head, it was Courthouse Lane.
 - 23 Q. Okay. And approximately how many other people were
 - 24 working in the office while you were working there?
 - 25 A. Initially, five to six other people.

- 1 Q. And when you say "initially," after a while, did --
- 2 A. More people were hired into the office.
- 3 Q. I'm sorry. More people were hired into the office?
- 4 A. Yes.
- 5 Q. And approximately how many people came to work at the
- 6 office while you were there?
- 7 A. Initially, five to six people.
- 8 Q. Okay. After initially, did it increase or decrease?
- 9 A. It increased.
- 03:00 10 Q. And what did it increase to, approximately?
 - 11 A. I will say about 15 people.
 - 12 Q. About 15. And those don't include the home health aides,
 - 13 do they?
 - 14 A. No.
 - 15 Q. Because they didn't come to work in the office every day?
 - 16 A. No. They were at patients' homes.
 - 17 | Q. Is the same true for the nurses?
 - 18 A. The same for the nurses, who were out doing visits.
 - 19 Q. And approximately how many home health aides and nurses
- 03:00 20 were working there while you were working there?
 - 21 A. In the office?
 - 22 Q. No, no. Just for the company.
 - 23 A. I would say about 50 nurses and about 800 home health
 - 24 aides.
 - 25 Q. And how many patients were there, approximately?

- 1 A. I want to say between six and 700. I wouldn't recall the
- 2 exact amount.
- Q. When you came to work there, was the office -- was the
- 4 office a mess?
- 5 A. In some places, yes.
- 6 Q. What areas was it kind of a mess, if you will?
- 7 A. Well, like I said, the HR files were stacked up against
- 8 the wall. We had to go through that. A lot of, you know,
- 9 deconstruction and construction was going on in the office in
- 03:01 10 order to create office space.
 - 11 Q. And were there -- were there storage cabinets or other
 - 12 areas available to store hard copies of documents, other than
 - 13 the HR files?
 - 14 A. Yes. We had medical records.
 - 15 | Q. I'm sorry. I couldn't hear you.
 - 16 A. Medical records.
 - 17 Q. Oh. And where were they kept in relation to where you
 - 18 worked?
 - 19 A. They were downstairs where I was upstairs.
- 03:01 20 | Q. Okay. And could you tell us the area where the hard copy
 - 21 of the medical records were stored?
 - 22 A. Yeah. There was a small office where there were filing
 - 23 cabinets located.
 - 24 Q. All right. And have you been in that office?
 - 25 A. Yes.

- 1 Q. And could you describe it to the jury, please.
- 2 A. It was very tiny. Most of the filing cabinets took it up,
- 3 and then you had like a little desk with a computer and a
- 4 phone.
- 5 Q. Okay. And were all the records stored in the file
- 6 cabinets, or were they outside the file cabinets as well?
- 7 A. For the patients, they were in the cabinets.
- 8 Q. And who's in charge of the medical records?
- 9 A. There were a couple of people in charge. At one point, it
- 03:02 10 was Jenny Sech then I believe Wilma Rae Astraya also took it at
 - one point. There was -- I am trying to remember all the names.
 - 12 | Helen Sech. Airanisse -- I can't remember her last name. But
 - 13 yeah, it was a couple of different people who went through the
 - 14 files.
 - 15 O. Okay. And was Syed Hussain there when you were there?
 - 16 A. Yes, he was there when I first began.
 - 17 Q. What was his job?
 - 18 A. Administrator for the company.
 - 19 Q. He was the head administrator?
- 03:03 20 A. Yeah, under Faith and Ben.
 - 21 Q. So Faith and Ben, and he reported to Faith and Ben; is
 - 22 that correct?
 - 23 A. Yes.
 - 24 Q. Okay. And who reported to him, if you remember?
 - 25 A. Rosa Gonzalez, and then all the other employees reported

- 1 through him.
- 2 Q. And what time period did he work at the office?
- A. Well, I'm not sure when he started. He was there when I
- 4 | already got there. He was there until end of December of 2014.
- 5 Q. So he didn't go into 2015; is that correct?
- 6 A. Correct.
- 7 Q. Okay. And what about Joseph Ouko?
- 8 A. Joseph Ouko, he started -- because I started, like I said,
- 9 the end of June, so he started August of 2014.
- 03:04 10 Q. And when did he leave the company?
 - 11 A. Same time, December of 2014.
 - 12 Q. Okay. So Joseph Ouko only worked there October, November
 - 13 and December?
 - 14 A. From August.
 - 15 Q. Oh, I'm sorry. From August, September, October, November
 - 16 and December; is that correct?
 - 17 A. Yes.
 - 18 Q. All in 2014?
 - 19 A. Yes.
- 03:04 20 | Q. And then -- are you -- do you stay in contact with him?
 - 21 A. No.
 - 22 Q. Okay. When you were at Arbor, were you friends with him?
 - 23 A. Coworkers.
 - 24 Q. You never socialized with him?
 - 25 A. No.

- 1 Q. You've gone to college now, and you've been working for
- 2 five years, but when you were back at Arbor, you had an alcohol
- 3 problem; is that true?
- 4 A. Yes.
- 5 Q. And you've gone to rehab and got yourself together, and
- 6 you're doing well now, right?
- 7 A. Yes.
- 8 Q. But at Arbor, you weren't doing so well during that time
- 9 period; is that correct?
- 03:05 10 A. I don't believe it was that way. Because they did keep me
 - 11 on until the end of the company.
 - 12 Q. I understand. But at some point you went to rehab; is
 - 13 that correct?
 - 14 A. Yes, in New York.
 - 15 Q. And when did you go there?
 - 16 A. I went there end of 2017.
 - 17 Q. And when did you leave Arbor?
 - 18 A. Beginning of 2017.
 - 19 Q. And were you drinking heavily while you were at Arbor?
- 03:05 20 A. Sometimes, yes; sometimes, no.
 - 21 Q. Now, as far as training goes, there was an online training
 - 22 program, wasn't there?
 - 23 A. Yes.
 - 24 Q. And do you know whether or not home health care aides did
 - 25 the training program online?

- 1 A. Yes. I got some of them to complete it.
- 2 Q. So some people completed all the training; is that right?
- 3 A. Yes.
- 4 Q. And also, you understood that the nurses were supposed to
- 5 do sort of on-the-job training with the home health care aides;
- 6 is that correct?
- 7 A. Yes.
- 8 Q. And you're -- you were never in a position to see whether
- 9 or not that was taking place, because you were always in the
- 03:06 10 office; is that also correct?
 - 11 A. Correct.
 - 12 Q. Now, you said that, at some point, Faith Newton, excuse
 - 13 me, told you to put her signature on the certificates of
 - 14 | completion; is that correct?
 - 15 A. Yes.
 - 16 Q. Okay. And how did -- will you agree that all of Faith
 - 17 Newton's signatures on those documents look exactly the same?
 - 18 A. No, there is some differences in some of them.
 - 19 Q. Really? How did you put her signature on the documents?
- 03:07 20 A. Because I had her sign a sheet of paperwork, and then I
 - 21 copy and pasted it on to the certificates that I created on the
 - 22 computer.
 - 23 | Q. And how did you get access to her signature that you could
 - 24 cut and paste from?
 - 25 A. I went into her office and I let her know these

- 1 certificates need to be signed, if you want the HR file to be
- 2 complete. So she signed a piece of paper. I was able to scan
- 3 it into the computer, and then copy and paste it from there.
- 4 Q. Okay. And did other people have access to the Faith
- 5 Newton copied signature, or is that just you?
- 6 A. No. The whole office had access to the computer.
- 7 Q. So the whole office had access to her signature?
- 8 A. Yeah, if it was still on the computer.
- 9 Q. At some point, you went with another employee to doctors'
- 03:08 10 offices; is that correct?
 - 11 A. Yes.
 - 12 Q. And why did you do that?
 - 13 A. There were plans of care missing from the medical records.
 - 14 Q. And why did you go to the doctors' office?
 - 15 A. To see if they would still sign off on them.
 - 16 Q. And did some of the doctors sign off on them?
 - 17 A. Yes, some did and some didn't.
 - 18 | Q. And the ones that signed off on them, you took the plans
 - 19 of care back to Arbor and put them in the system, so to speak;
- 03:08 20 is that right?
 - 21 A. Correct.
 - 22 Q. And you never -- when you ran into a doctor who wouldn't
 - 23 sign, you didn't sign -- you didn't forge their signatures or
 - 24 anything like that, did you?
 - 25 A. No.

- 1 Q. The plan of care was just never done if the doctor said
- 2 I'm not going to sign?
- 3 A. Correct.
- 4 Q. Now, are you aware that there could also be verbal or oral
- 5 non-written plans of care?
- 6 A. Initially, but they -- an actual plan of care still needs
- 7 to be signed within a certain amount of time as far as I knew.
- 8 Q. And do you know how much time that is?
- A. I believe it was anywhere between 60 to 90 days.
- 03:09 10 Q. But initially, service could begin without a signed plan
 - 11 of care; is that correct?
 - 12 A. Correct, because the nurse would get the permission.
 - 13 Q. What's your -- what's your understanding about whether it
 - 14 was proper or improper for a family member to be an HHA?
 - 15 A. At that time, I thought it was fine.
 - 16 Q. Now, did you also text message with Faith Newton?
 - 17 A. Probably.
 - 18 Q. Do you --
 - MR. VIEN: Well, if I may approach, Your Honor?
- 03:10 20 THE COURT: Yes.
 - 21 BY MR. VIEN:
 - 22 | Q. Could you take a look at the document I've placed before
 - 23 you.
 - 24 A. Uh-huh.
 - 25 Q. And what is this document?

- 1 A. It's text messages between me and Faith.
- 2 Q. Okay. And is it fair to say that in the document you were
- 3 telling Faith Newton about your efforts to get coverage, HHA
- 4 coverage for patients?
- 5 A. Yes.
- 6 Q. And Faith was supportive of your efforts to do that,
- 7 right?
- 8 A. Oh, yes. We always wanted people to have coverage.
- 9 Q. And Faith wanted the patients to have coverage as well,
- 03:11 10 | right?
 - 11 A. Yes.
 - 12 Q. And at some point, do you remember telling Faith that
 - 13 | Joseph Muiruri had changed things in the office?
 - 14 A. Yes.
 - 15 Q. And who is Joseph Muiruri?
 - 16 A. He was the director of nursing.
 - 17 Q. And do you remember what time period that was?
 - 18 A. It would have been 2016 to 2017, around there.
 - 19 Q. And Faith Newton wasn't the director of nursing at that
- 03:12 20 | point?
 - 21 A. No.
 - 22 Q. And what changes did Joseph Muiruri institute?
 - 23 A. I would say there were a lot. So he had redone the
 - 24 office, so that's how I went from HR to home health aide
 - 25 | manager. He hired someone else as an HR manager, who -- and

- 1 then there were other people who were hired in. He made sure,
- 2 you know, everybody did certain things at certain times, such
- 3 as the job descriptions.
- 4 Q. So at some point, it sounds like he was actually running
- 5 the office; is that correct?
- 6 A. Yes.
- 7 Q. And Faith Newton also told you in 2016 that she was
- 8 stepping away from the business; isn't that true?
- 9 A. Yes, that was the plan.
- 03:12 10 Q. And that meant that she wasn't there so often, right?
 - 11 A. Right. She wasn't -- she wasn't always in office,
 - 12 especially once they decided to step away, it became Joseph
 - 13 | Muiruri and Rosa Gonzalez, who were in charge of the office.
 - 14 Q. And she stepped away in about 2016?
 - 15 A. Yes, that would be about right.
 - 16 Q. Okay. Now, you've indicated that Faith Newton was
 - 17 concerned that the patients get their coverage; is that
 - 18 | correct?
 - 19 A. Oh, yes.
- 03:13 20 Q. And some of the nurses you worked with or worked at Arbor,
 - 21 you thought were quite good; isn't that true?
 - 22 A. Yes.
 - 23 | Q. And could you give some of the names of people that you
 - 24 thought were good nurses?
 - 25 A. Off the top of my head, Gladys Kiboi. She's a great

- 1 nurse.
- 2 Q. When you say a great nurse, what do you mean?
- 3 A. Meaning that, you know, she went and saw the patients,
- 4 always kept in touch with everyone to let them know what was
- 5 going on with the patient. Without a list in front of me,
- 6 unfortunately --
- 7 Q. Okay. Let me try to refresh your recollection. Do you
- 8 remember Joan Kagendo? How do you say her last name?
- 9 A. Joan Kagendo.
- 03:14 10 Q. Yes. What's your opinion of her?
 - 11 A. She's one of my cousins. I love her.
 - 12 Q. I'm sorry. I couldn't hear you.
 - 13 A. She's related to me.
 - 14 Q. What about her as a nurse?
 - 15 A. She's a fantastic nurse.
 - 16 Q. And she did her job, correct?
 - 17 A. Yeah. And at one point, she was in charge of the nurses.
 - 18 0. What about Abraham Wawero?
 - 19 A. Abraham. I didn't really have a lot of interaction with
- 03:14 20 him, where he was more of an LPN.
 - 21 Q. Charles --
 - 22 A. Githinji
 - 23 O. Excuse me?
 - 24 A. Githinji. I had interactions with him. He seemed very
 - 25 nice.

```
1 Q. And you thought he was a good nurse as well, right?
```

- 2 A. Yeah, but I only had office interactions with them, so...
- 3 Q. But is it fair to say that, to your knowledge, a lot of
- 4 these people were doing the services for patients were doing a
- 5 good job?
- 6 A. Yes, that I'm aware of.
- 7 MR. VIEN: I don't have anything else, Your Honor.
- 8 THE COURT: Redirect?
- 9 REDIRECT EXAMINATION BY MR. LOONEY:
- 03:15 10 Q. Just a couple of questions. You were asked questions
 - about an individual named Joseph Ouko; is that right?
 - 12 A. Yes.
 - 13 | Q. And I think you said he only worked at Arbor from August
 - 14 | 2014 to December 2014; is that right?
 - 15 A. It's about that. It may have even been July. Because I
 - 16 know he started like right after I did, within a couple of
 - weeks.
 - 18 Q. Why did he stop working at Arbor, if you know?
 - 19 A. He --
- 03:15 20 MR. VIEN: Objection. This is going to be hearsay,
 - 21 obviously.
 - 22 THE COURT: Well, ask her if she knows.
 - 23 BY MR. LOONEY:
 - 24 Q. Do you know why he left Arbor?
 - 25 THE COURT: Yes-or-no question.

```
1
                  THE WITNESS: Yes.
         BY MR. LOONEY:
     2
              Okay. And how do you know that?
         Q.
              I was made aware of the situation as being part of HR.
     5
         Q.
              Okay. From whom were you made aware of the situation?
             Faith Newton.
     7
         Q. Okay. And what did Ms. Newton tell you about why Joseph
         Ouko left Arbor?
              Well, it had to do with -- how could I put this? Not an
03:16 10
         argument, but a difference of opinion --
    11
              Okay. About what?
         Q.
    12
         A. -- between them two. About services being offered by some
    13
         nurses.
    14
         Q.
            What services were those?
             As far as missed visits.
    15
         Α.
    16
         Q. Sorry.
         A. Missed visits.
    17
    18
         Q. Okay. Can you explain a little more?
    19
         A. So he had -- it was more of like he was getting complaints
         that --
03:16 20
                  MR. VIEN: Your Honor, just for clarification, this is
    21
         what Faith Newton said to her; is that correct?
    22
    23
                  THE COURT: Yes.
```

MR. VIEN: Thank you.

24

25

BY MR. LOONEY:

- 1 Q. Yes. What did Faith Newton tell you about why Joseph Ouko
- 2 left Arbor?
- $3 \mid A$. It was very -- so it was pretty much he quit.
- 4 Q. Did she tell you why he quit?
- 5 A. Because they weren't getting along about how services were
- 6 doing.
- 7 Q. Okay. And what do you mean by how -- did she tell you any
- 8 more about their disagreement about how services were being
- 9 provided?
- 03:17 10 A. Yes.
 - 11 Q. And what more did she tell you about that?
 - 12 A. Well, he had fired two nurses.
 - 13 Q. Okay.
 - 14 A. She was not happy with that.
 - 15 Q. Why was she unhappy with that? If she told you, did she
 - 16 tell you why she was unhappy with that?
 - 17 A. It wasn't really tell me as more of I was aware of the
 - 18 situation, if that makes sense.
 - 19 Q. I think I'll stop the questioning there.
- 03:18 20 You were asked about an alcohol problem you had at one
 - 21 point; is that right?
 - 22 A. Yes.
 - 23 | Q. Did you ever drink while you were working at Arbor?
 - 24 A. Yes.
 - 25 Q. While you were actually on the job?

```
1
         Α.
              Yes.
     2
              Okay. Were you ever drunk while at Arbor?
         Q.
     3
         Α.
              No.
              Okay. When you say while at the job, you mean while
     4
         Ο.
     5
         performing your job?
                   What I would do is, if anything, I'd be on a break.
     7
              Were you ever intoxicated while at Arbor?
         Ο.
         Α.
              No.
              Did it affect -- does your issues with alcohol affect your
03:18 10
         ability to remember things that occurred at Arbor?
    11
         Α.
              No.
              You said you lived with Ms. Newton. Did she raise any
    12
    13
         issues with you about your use of alcohol?
    14
         Α.
              No. The whole family was aware.
    15
              Okay. Does your use of alcohol affect your ability to
         Q.
         testify today in any way?
    16
    17
         Α.
              No.
    18
                   MR. LOONEY: Nothing further.
    19
                   MR. VIEN: Nothing, Your Honor.
                   THE COURT: You are excused.
03:19 20
    21
                   THE WITNESS: Thank you.
                   MR. BRADY: Your Honor, the United States calls Winnie
    22
    23
         Waruru.
    24
                   COURTROOM CLERK: Can you raise your right hand.
    25
                     (Witness sworn.)
```

```
1
                  THE WITNESS: Help me God.
                  COURTROOM CLERK: Okay. Thank you. You can be
     2
     3
         seated. And can you please state your name and spell your last
         name for the record.
     4
     5
                  THE WITNESS: Winnie Waruru, last name is W-A-R-U-R-U.
                  MR. BRADY: May I proceed, Your Honor?
     7
                  THE COURT: You may proceed. Let me tell the witness,
     8
         the microphone -- the arm moves up and down, but you can also
         pull the whole thing closer. The whole stand moves if you want
03:21 10
         to pull it closer. Whatever is comfortable for you, but the
    11
         whole thing moves.
    12
                  Go ahead, Mr. Brady.
    13
                  MR. BRADY: Thank you, Your Honor.
    14
                       WINNIE WARURU, duly sworn
         DIRECT EXAMANATION BY MR. BRADY:
    15
            Good afternoon, Ms. Waruru.
    16
         Q.
         A. Good afternoon.
    17
             Can you hear me okay?
    18
         Q.
    19
         Α.
            Yes.
              I'm going to try and keep my voice up. I'll ask you to do
03:21 20
         Q.
    21
         the same, okay?
    22
         Α.
              Okay.
    23
              And I know you just stated and spelled your name, but
    24
         could you just remind the jury who you are?
    25
              Winnie Waruru.
         Α.
```

```
1 Q. And Ms. Waruru, how old are you?
```

- 2 A. I'm 43.
- Q. And where do you currently live, Ms. Waruru?
- 4 A. I live in Lowell, Massachusetts.
- 5 MR. BRADY: Okay. I am going to ask Ms. Apfel if we
- 6 | could pull up just for the Court and the witness Exhibit 700,
- 7 please.
- 8 BY MR. BRADY:
- 9 Q. Ms. Waruru, can you see -- actually, in front of you,
- 03:22 10 there should be a binder of documents, and it should also be on
 - 11 the TV screen in front of you.
 - Can you see that?
 - 13 A. Yes.
 - 14 Q. Okay. And do you see a document on the screen in front of
 - 15 you?
 - 16 A. Yes.
 - 17 | Q. And do you recognize that as a copy of your plea agreement
 - 18 | with the government?
 - 19 A. Yes.
- 03:22 20 MR. BRADY: Your Honor, I offer Exhibit 700.
 - 21 MR. VIEN: Judge, I don't have an objection to the
 - 22 | plea agreement going in. I just am concerned that this version
 - 23 is redacted, and I have -- the version I have is unredacted.
 - 24 I'm not sure why this is redacted.
 - 25 THE COURT: Do you want to talk about that at sidebar,

1

2

3

4

5

7

03:23 10

11

12

13

14

15

16

17

18

19

21

22

23

24

25

03:23 20

```
or do you want to talk about it at the end of the day today?
        MR. VIEN: Whatever you want to do is fine with me,
Your Honor.
        MR. BRADY: Your Honor, I think if we are going to
talk about it, it would be appropriate for sidebar.
         THE COURT: Can we wait to 4:00 to discuss it, or do
we need to discuss it now? We'll use this either until
cross-examination or until I have had a chance to look at the
unredacted and decide whether it should be substituted. Or I'm
happy to talk about it now.
        MR. VIEN: Whatever is more easiest for everyone.
am more than willing to wait until 4:00 o'clock to talk about
it. I'm willing to talk about it now, too, whatever.
        MR. BRADY: Your Honor, I think it makes sense to
wait. And I do think when we wait to talk about it, I don't
think it's going to be too much of an issue.
        THE COURT: You can put up the redacted version. It's
admitted. And we'll decide if we are going to substitute it
with an unredacted version.
         (Exhibit 700 admitted into evidence.)
        MR. BRADY: And Ms. Apfel, can I ask you to blow up
above the redaction, please, to make that a little bigger.
BY MR. BRADY:
Q. Now, Ms. Waruru, now that we can all see this, again, what
is this document that we're looking at?
```

- 1 A. It's a plea agreement.
- 2 Q. Your plea agreement?
- 3 A. Yes.
- 4 Q. Okay. And do you see there, the first paragraph, the
- 5 title says "Change of Plea"? Do you see that?
- 6 A. Yes.
- 7 | Q. And it says here, "Defendant will plead guilty" -- do you
- 8 see where it starts to say that?
- 9 A. Yes.
- 03:24 10 Q. And where it refers to the defendant here, who is that
 - 11 referring to, Ms. Waruru?
 - 12 A. It's me, Winnie Waruru.
 - 13 Q. Okay. And in this agreement, you agreed to plead guilty
 - 14 to five different crimes, right?
 - 15 A. Yes.
 - 16 Q. And those were conspiracy to commit health care fraud,
 - 17 | correct?
 - 18 A. Yes.
 - 19 Q. Health care fraud; is that right?
- 03:25 20 A. Yes.
 - 21 Q. Conspiracy to pay and receive kickbacks?
 - 22 A. Yes.
 - 23 Q. Making false statements?
 - 24 A. Yes.
 - 25 Q. And making false statements in the health care matter; is

```
1
         that right?
     2
         Α.
              Yes.
              Ms. Waruru, did you plead guilty to those crimes?
         Q.
     4
         Α.
              Yes.
     5
         Q.
              Why did you plead quilty to those crimes?
              Because I did it.
         Α.
     7
             And one of those crimes -- well, one of the things you
         Ο.
         pled to -- let me start that question over, Ms. Waruru.
              One of the things you did, was you conspired to commit
03:25 10
         health care fraud, and you committed health care fraud; is that
    11
         right?
    12
         Α.
            Yes.
    13
             Who did you agree to do that with?
         Q.
    14
         Α.
            Faith Newton.
             And do you see Ms. Newton here in this courtroom?
    15
                  MR. VIEN: I'll just ask her to stand up, Your Honor,
    16
         if there's things blocking the witness, if that's okay.
    17
    18
                  Will you stand up.
    19
                  THE WITNESS: Yes.
         BY MR. BRADY:
03:26 20
    21
              It's the woman at the defense table wearing a green shirt?
    22
         Α.
             Yes.
    23
                  THE COURT: The record can reflect that she's
         identified the defendant.
    24
```

MR. BRADY: We can take that down. Thank you.

- 1 BY MR. BRADY:
- 2 Q. So Ms. Waruru, I want to take a step back, I guess all the
- 3 | way back. I want to ask you, where were you born?
- 4 A. I was born in Kenya.
- 5 Q. And did you go to school in Kenya?
- 6 A. Yes.
- 7 Q. How far did you go in school?
- 8 A. Up to high school.
- 9 Q. And at some point, Ms. Waruru, did you come to the United
- 03:27 10 States?
 - 11 A. Yes.
 - 12 Q. When was that?
 - 13 A. 2002.
 - 14 Q. In 2002?
 - 15 A. Yes.
 - 16 Q. Did you have a visa when you came to the U.S.?
 - 17 A. Yes. I had a visiting visa.
 - 18 Q. A visiting visa. And then did that have a time limit on
 - 19 it?
- 03:27 20 A. Yes. It was a one-year visa.
 - 21 Q. It was one year. And did that one-year visa expire?
 - 22 A. Yes.
 - 23 Q. And what did you do after that visa expired?
 - 24 A. I didn't go back to our country.
 - 25 Q. You stayed here in the U.S.?

- 1 A. Yes.
- 2 Q. Okay. Now, after you came to the United States,
- 3 Ms. Waruru, did you get married?
- 4 A. Yes.
- 5 Q. Who did you get married to after coming to the U.S.?
- 6 A. Woodberry, Reginald.
- 7 Q. Mr. Woodberry?
- 8 A. Yes.
- 9 Q. Tell the jury why you married Mr. Woodberry.
- 03:28 10 A. When I came here in United States, I was told that there
 - is no way to stay here unless I get married. So I was
 - 12 connected, and I got married. And after, I was told I have to
 - 13 give money, but I knew it was not the right way. So I applied,
 - 14 | but I didn't pursue my green card because I realized it was not
 - 15 the way to stay here.
 - 16 Q. And Mr. Woodberry, was he a U.S. citizen?
 - 17 A. Yes.
 - 18 Q. What is your current immigration status?
 - 19 A. I don't have any status.
- 03:28 20 Q. What is that to you? What do you understand that means
 - 21 for you?
 - 22 A. I'm not supposed to be here.
 - 23 Q. And we're going to talk a little bit about the different
 - 24 jobs you've had in the U.S.
 - 25 A. Yes.

- 1 Q. Because you had a couple, right?
- 2 A. Yes.
- Q. And when you applied for those jobs, did you provide
- 4 information to the employers about what your immigration status
- 5 was?
- 6 A. I didn't speak the truth about the application.
- 7 Q. What did you put on those applications? What did you say?
- 8 A. I put I was a citizen. I was advised if you put that
- 9 you're a citizen, you're not going to be asked to bring your
- 03:29 10 green card or your status here. So I always put that I'm a
 - 11 citizen.
 - 12 | O. And that wasn't true?
 - 13 A. It wasn't.
 - 14 Q. Okay. At some point, did you and Mr. Woodberry divorce?
 - 15 A. Yes.
 - 16 Q. Are you currently married today to somebody else?
 - 17 | A. Yes.
 - 18 Q. How long have you been married to that person?
 - 19 A. Three years.
- 03:30 20 Q. You mentioned before, Ms. Waruru, that you worked after
 - 21 coming to the U.S.?
 - 22 A. Yes.
 - 23 Q. What was your first job after you got to the U.S.?
 - 24 A. My first job was at Canobie Lake Park in New Hampshire.
 - 25 Q. That's the amusement park?

- 1 A. Yes.
- 2 Q. And what was your job at the Canobie Lake Park?
- 3 A. Ride operator.
- 4 Q. You worked the rides?
- 5 A. Yes.
- 6 Q. At some point, Ms. Waruru, did you decide to go back to
- 7 school?
- 8 A. Yeah, I went back to school.
- 9 Q. Why did you go back to school?
- 03:30 10 A. Because I wanted to help those people who cannot help
 - 11 themselves. Back home, I had issues. I had heart surgery, and
 - 12 I was not treated right. So I told God if I have an
 - opportunity, I will help people, and I'll treat them right.
 - 14 Q. So you mentioned that you went back to school to try and
 - 15 help people. Did you go back to school for a particular job,
 - 16 for a type of job?
 - 17 A. Yes. I started with certified nurse aide, which I went to
 - 18 | school for three weeks.
 - 19 Q. So certified nurse aide, is that like a CNA? Is that the
- 03:31 20 same thing?
 - 21 A. Yes.
 - 22 Q. Okay. And you said you went to school for three weeks for
 - 23 that?
 - 24 A. Yes.
 - 25 Q. Okay. Did you end up getting like a certification after

- 1 those three weeks after completing that?
- 2 A. Yes, I got a CNA certificate.
- 3 | Q. And after you got the CNA certificate, did you go to work
- 4 someplace?
- 5 A. Yes.
- 6 Q. Where did you go to work?
- 7 A. I started at the nursing home called Willow Manor Nursing
- 8 Home. I had different jobs, and I also worked at Westford
- 9 House Nursing Home.
- 03:32 10 Q. So let's just talk briefly about Westford House first.
 - 11 A. Yes.
 - 12 | Q. What was Westford House?
 - 13 A. It was a nursing home for elderly.
 - 14 Q. And do you remember where it was located?
 - 15 A. In Westford.
 - 16 Q. What kind of work did you do at Westford House?
 - 17 A. I did patient care. I, like, showering patients, feeding
 - 18 | those who cannot feed themselves, and socializing with those
 - 19 patients who had dementia, trying to talk to them.
- 03:32 20 Q. What kind of hours did you work at Westford House?
 - 21 A. I worked all kind of shift. I worked 7:00 to 3:00,
 - 22 sometimes 11:00 -- or 11:00 to 7:00.
 - 23 Q. So that was when you had your CNA as a certified nurse
 - 24 assistant, right?
 - 25 A. Yes.

- 1 Q. Now, at some point after that, did you go back to school
- 2 again?
- 3 A. Yes.
- 4 Q. Tell the jury about that.
- 5 A. I went back to school to do licensed practical nurse
- because I thought that way I will help more people, and I'll do
- 7 more work for helping people.
- 8 Q. And that's -- you mentioned, Ms. Waruru, you mentioned you
- 9 went back to become a licensed practical nurse?
- 03:33 10 A. Yes.
 - 11 Q. Is that -- that's sometimes called an LPN?
 - 12 A. Yes.
 - 13 Q. And that's -- before you were a nurse assistant, this is
 - 14 | now you're an actual nurse, right?
 - 15 A. Yes.
 - 16 Q. What's the difference between an LPN and an RN, a
 - 17 registered nurse? Are those different things?
 - 18 A. They are different things. Like, RN, the ones who do like
 - 19 more paperwork. And LPN, they do more of medication
- 03:34 20 administration.
 - 21 Q. So, and I'm sorry if you mentioned this before, but where
 - 22 | did you go to school to get the LPN?
 - 23 A. Harmony Health Care in New Hampshire.
 - 24 Q. Harmony Health Care?
 - 25 A. Yes.

- 1 Q. And that was a program where you'd come out with the LPN?
- 2 A. Yes.
- 3 Q. How long was that program?
- 4 A. Around 12 months.
- 5 Q. And did you go to work -- did you get the LPN?
- 6 A. Yes, I did.
- 7 Q. And did you go to work as an LPN after that?
- 8 A. Yes.
- 9 Q. Where did you go to work as an LPN after that?
- 03:34 10 A. I started with Willow Manor Nursing Home.
 - 11 Q. At Willow Manor Nursing Home?
 - 12 A. Yes.
 - 13 Q. And tell the jury what kind of work did you do at Willow
 - 14 Manor.
 - 15 A. I did medication administration. I did like wound care.
 - 16 And I also do patient care. When there is not enough aides to
 - 17 help, I helped with that, too.
 - 18 Q. Okay. How long did you work at Willow Manor for?
 - 19 A. Around two to three years.
- 03:35 20 Q. Two to three years?
 - 21 A. Yes.
 - 22 Q. Ms. Waruru, how did you meet Faith Newton?
 - 23 A. I met Faith Newton at church.
 - 24 Q. At church?
 - 25 A. Yes.

- 1 Q. What's the name of the church -- of your church -- or --
- 2 what was the name of the church where you met Faith Newton?
- 3 A. Ushindi Church.
- 4 Q. I'm going, for the benefit of the record, could you maybe
- 5 | spell that for the court reporter, please?
- 6 A. U-S-H-I-N-D-I.
- 7 Q. Thank you. Did you get to know Ms. Newton through church?
- 8 A. Yes.
- 9 Q. Tell the jury about that.
- 03:36 10 A. I met Faith Newton through church, and we made a group of
 - 11 singers. So we used to sing together in church or other places
 - 12 | we are called to sing.
 - 13 Q. Like a choir?
 - 14 A. Yes.
 - 15 Q. And fair to say, that you grew close to Faith Newton?
 - 16 A. Yes.
 - 17 Q. Now, Ms. Waruru, have you heard of a company called Arbor
 - 18 Homecare?
 - 19 A. Yes.
- 03:37 20 Q. How did you first hear about Arbor?
 - 21 A. Faith Newton told me about it.
 - 22 Q. And what did Faith Newton tell you about Arbor?
 - 23 A. She told me she opened a company, and she would like for
 - 24 me to work for her, because the worker used to work before, I
 - 25 worked with children, and I used to stay there like 8 hours or

- sometimes 16 hours. And she told me the home care job, it's easy. So I decided to work for her.
- Q. Okay. So let's see if we can kind of fill in because I think I maybe skipped a step.
- After working in the nursing home, did you go to work for a family as a nurse?
- 7 A. Yes.
- 8 Q. And what did you do for that family?
- 9 A. They had children with respiratory issues. One had trach one and the other one had oxygen, so I used to take care of them.
 - 11 Q. And, Ms. Waruru, that was your job when Ms. Newton raised
 - 12 | with you about coming to work at Arbor for her?
 - 13 A. Yes.
 - 14 Q. Okay. What did Ms. Newton -- what, if anything, did
 - 15 Ms. Newton say to you about the hours and how much you'd have
 - 16 to work at Arbor?
 - 17 A. She told me it's an easy job. I don't have to work like
 - 18 the way I used to work, eight hours. Home care is -- I
 - 19 wouldn't work too many hours.
- 03:38 20 Q. You wouldn't work too many hours compared to the hours you
 - 21 were working before?
 - 22 A. Yes.
 - 23 Q. Okay. Did Ms. Newton say anything to you about the pay at
 - 24 Arbor?
 - 25 A. Yes. She told me she pay good. And the other job I was

- 1 getting \$25, but she offered me \$28.
- 2 Q. So she offered you \$28 an hour?
- 3 A. Yes.
- 4 Q. So that's \$3 more an hour than you were making before?
- 5 A. Yes.
- 6 Q. Okay. So did you decide to go to work at Arbor?
- 7 A. Yes.
- 8 Q. When did you decide to go to work at Arbor?
- 9 A. 2014.
- 03:39 10 Q. What was Faith Newton's role at Arbor?
 - 11 A. She was in charge of Arbor.
 - 12 Q. She was in charge?
 - 13 A. Yes.
 - 14 Q. Why do you say that?
 - 15 A. Because everyone was going to her if they need something
 - or they need help with anything, including me.
 - 17 Q. Okay. And when you went to work at Arbor, what was your
 - 18 job there? What was the position you took at Arbor?
 - 19 A. Medication administration. I go to see the patient in
- 03:40 20 their house.
 - 21 Q. So as a nurse, as an LPN, you were one of the nurses at
 - 22 Arbor who would go and visit the patients in their homes?
 - 23 A. Yes.
 - 24 Q. Okay. Do you know who Ben Muiruri is?
 - 25 A. Yes.

- 1 Q. Who is Ben Muiruri?
- 2 A. Faith Newton's husband.
- 3 Q. How do you know Mr. Muiruri?
- 4 A. I know him through Faith.
- 5 Q. What was Mr. Muiruri's role at Arbor?
- 6 A. I wasn't sure because I never go to him for anything, but
- 7 I could see him in the office sometimes, but I didn't know the
- 8 specific role he had in Arbor.
- 9 Q. Now, Ms. Waruru, when you started at Arbor in 2014, was
- 03:41 10 | Faith Newton still visiting, seeing patients in the field?
 - 11 A. Yes.
 - 12 Q. When I say "seeing patients in the field," what does that
 - 13 mean for a home service company?
 - 14 A. It mean going to see patients in their house.
 - 15 Q. Okay. Did Faith Newton say anything to you about that,
 - 16 about working in the field when you started?
 - 17 A. Yeah. When I started, she told me she don't work in the
 - 18 field anymore because it's a lot of work in the office. So she
 - 19 told me she's going to hire me -- the patient that she was
- 03:41 20 | seeing -- and by the time I will have more patients. So she
 - 21 handed over the patient that she was seeing, and I started
 - 22 seeing them and she went back to the office.
 - 23 Q. Okay. So Ms. Faith -- Faith Newton handed over a number
 - 24 of patients she had been seeing to you?
 - 25 A. Yes.

- 1 Q. And so she -- and then Faith Newton took a larger role in
- 2 the office?
- 3 A. Yes.
- 4 Q. Okay. I want to ask you about -- I want to ask you about
- 5 training that you received when you started at Arbor, okay?
- 6 A. Okay.
- 7 Q. Did you receive training when you started there?
- 8 A. Yes.
- 9 Q. And tell the jury about how you were trained when you
- 03:42 10 started at Arbor.
 - 11 A. I was trained in the computer by Faith Newton, and I was
 - 12 shown where to put like the vital signs, like the blood
 - pressure; and where to copy and paste the notes; and where to
 - 14 put the narrative; and where to get the medication, when you
 - are going to see the patient; where you get the paperwork for
 - 16 the medication.
 - 17 Q. And Faith Newton told you how to do that?
 - 18 A. Yes.
 - 19 Q. You mentioned, Ms. Waruru, you mentioned about doing this
- 03:43 20 in the computer?
 - 21 A. Yes.
 - 22 | Q. Did you -- do you have a laptop from Arbor?
 - 23 A. Yes. I was shown in the computer in the office, but
 - 24 during the notes, I had to use my own computer.
 - 25 | Q. Okay. So you would put the information into a computer?

- 1 A. Yes.
- Q. Okay. And was there a computer program that Arbor used to
- 3 keep track of those documents and those notes?
- 4 A. Yes.
- 5 Q. What was the name of that program?
- 6 A. Axxess.
- 7 Q. Axxess?
- 8 A. Yes.
- 9 Q. Okay. What did Faith Newton say to you about doing
- 03:43 10 nursing notes?
 - 11 A. She showed me how to do nursing notes. And because she
 - 12 | said you don't have to see the patient every day, so there is a
 - space that she showed me where to copy and paste if you didn't
 - 14 get to see the patient.
 - 15 Q. So Faith Newton told you, you could do a note even if you
 - 16 | didn't see a patient?
 - 17 A. Yes.
 - 18 Q. And then what, if anything, did she tell you about what to
 - 19 put in that, you know, put in notes, if that's what you did?
- 03:44 20 A. If you don't see the patient, she showed me where to copy
 - 21 and paste the note and where to send it. But she said, if they
 - 22 don't have issues, there are people in the office who will
 - 23 return the note to me and tell me where to change.
 - 24 Q. So Faith Newton told you, you had to copy and paste into
 - 25 | nursing notes?

```
1
         Α.
              Yes.
     2
              And I guess, let's start with the copying part. Where
         were you copying from?
              Sometimes from the previous note or the note before.
     4
         Α.
     5
         Q.
              Okay. Did Faith Newton say anything to you about times
         when you wouldn't have to do a nursing note?
     7
              Sorry?
         Α.
              Did Faith Newton say to you if there were times that you
         Q.
         shouldn't do a nursing note, if there are any times you
         shouldn't do a note?
03:45 10
    11
                  MR. VIEN: Objection, leading, Your Honor.
    12
                  THE WITNESS: Yes.
    13
                  THE COURT: Hold on a minute.
    14
                  Overruled.
         BY MR. BRADY:
    15
              Let me just follow up. What did Faith Newton say to you
    16
         about when you didn't have to do a note?
    17
    18
              When the patient is in the hospital or when the patient is
         Α.
    19
         dead.
03:45 20
              So Faith Newton said if the patient is in the hospital or
    21
         dead?
    22
         Α.
             Yes.
```

MR. VIEN: Objection to the leading now.

THE COURT: That one's sustained.

MR. LOONEY: Okay.

23

24

```
BY MR. BRADY:
     1
            Let me ask a different question. Did you ask Faith Newton
     2
         why you had to do that?
                  MR. VIEN: We are getting into a lot of leading, Your
     4
     5
         Honor. Objection.
                  THE COURT: That's not leading.
     7
                  THE WITNESS: Yes.
     8
         BY MR. BRADY:
              Did you say "yes" to that?
03:46 10
         A.
             Yes.
    11
         Q. And what did Faith Newton say in response to that?
            That's how the home care is done, as long as the patient
    12
    13
         is safe.
    14
             And did you generally do your nursing notes the way Faith
         Newton told you to do them?
    15
    16
             Yes.
         Α.
    17
         Q. Were there times that you didn't do your nursing notes
    18
         that way?
    19
                  THE COURT: Sustained.
03:47 20
                  MR. VIEN: Thank you.
    21
                  THE WITNESS: Repeat the question, please.
                  MR. BRADY: There's an objection. I'll ask you a
    22
         different question.
    23
         BY MR. BRADY:
    24
         Q. Were there times that you did nursing note -- well, start
    25
```

- 1 over.
- 2 Were there times that you didn't do a nursing note for a
- 3 visit that you were scheduled to do?
- 4 A. No.
- 5 Q. You testified before that when you started, that you
- 6 started at Arbor, you got patients from Faith Newton?
- 7 A. Yes.
- 8 Q. Explain to the jury how that worked.
- 9 A. When I started working with Arbor, Faith hired me. The
- 03:48 10 | five -- three patients she was taking care of them before.
 - 11 Q. And about how many patients were those that you started
 - 12 with?
 - 13 A. I started with three.
 - 14 Q. Three. Who were those three patients that you started
 - 15 | with? What were their names?
 - 16 A. Larry Logan.
 - 17 Q. Larry Logan?
 - 18 A. Yes.
 - 19 Q. Please go on.
- 03:48 20 A. Jane Flanagan.
 - 21 Q. Jane Flanagan?
 - 22 A. Yes.
 - 23 O. And then who was the third?
 - 24 A. Amiss Git.
 - 25 Q. Ms. Waruru, you described -- you described how before you

- 1 | got to Arbor, you worked at other health care companies?
- 2 A. Yes.
- 3 Q. Remind us what those companies were, the types of places?
- 4 A. One was Willow Manor Nursing Home. I worked with Family
- 5 Life. That's all working with children.
- 6 Q. And at those places, Ms. Waruru, did you receive training
- 7 about the rules or any rules on giving money or other things of
- 8 value to patients?
- 9 A. Yes.
- 03:49 10 Q. What did you learn from that training?
 - 11 A. You are not supposed to receive any gift or to give any
 - 12 money to patients.
 - 13 Q. Now, did anyone at Arbor provide money to patients?
 - 14 A. Yes.
 - 15 Q. Who?
 - 16 A. I did.
 - 17 Q. Did somebody tell you to do that?
 - 18 A. Yes.
 - 19 Q. Who?
- 03:50 20 A. Faith Newton.
 - 21 Q. Tell the jury what happened.
 - 22 A. When I got those first patients, Faith Newton told me they
 - 23 helped her to open the agency, because the agency, before you
 - 24 open it, you have to have patient for you to be able to be
 - 25 approved. So -- and she told me she was giving them something

- 1 for like a token. Because in our culture, when somebody do
- 2 good to you, you do good to them. So I thought it's the same,
- 3 but of course, she told me health home care is different. So
- 4 she gave me the envelope to give to the patient because they
- 5 help her to open the agency.
- 6 Q. Ms. Waruru, you mentioned -- you mentioned an envelope?
- 7 A. Yes.
- 8 Q. And who gave you that envelope?
- 9 A. Faith Newton.
- 03:51 10 Q. And I say "envelope," but it was more than one envelope?
 - 11 A. Yes.
 - 12 Q. And what was in the envelopes that Faith Newton gave to
 - 13 you?
 - 14 A. Money.
 - 15 Q. And did you give those envelopes to other people?
 - 16 A. Yes.
 - 17 Q. Who did you give -- who do you remember giving those
 - 18 | envelopes to?
 - 19 A. Jane Flanagan and Larry Logan.
- 03:51 20 Q. Jane Flanagan and Larry Logan?
 - 21 A. Yes.
 - 22 | Q. And those were patients that used to be Ms. Newton's
 - 23 patients, and then you started with them; is that right?
 - 24 A. Yes.
 - 25 Q. And how often did that happen, that you gave them

```
1
         envelopes with money?
     2
              Every month or sometimes two weeks.
     3
                  MR. BRADY: Can we, for just the witness, pull up
         Exhibit 675, please.
     4
     5
         BY MR. BRADY:
              Ms. Waruru, can you see Exhibit 675 on the screen in front
     7
         of you?
     8
         Α.
            Yes.
              Did you -- did you send and receive text messages with
         Faith Newton?
03:53 10
    11
              Yes.
         Α.
    12
              Like, using your phone to her phone?
         Q.
    13
         Α.
              Yes.
    14
         Q.
              Okay. What is Exhibit 675?
    15
         Α.
              It's text messages.
              Between you and Faith Newton?
    16
         Q.
    17
         Α.
              Yes.
                  MR. BRADY: Your Honor, I offer 675.
    18
    19
                  MR. VIEN: No objection, Your Honor.
                  THE COURT: It's admitted.
03:53 20
    21
                   (Exhibit 675 admitted into evidence.)
    22
                  MR. BRADY: And Ms. Apfel, maybe if we could blow up
    23
         like the top half, so we can get the headers, too. That's
    24
         great. Thank you. Okay.
    25
                   THE WITNESS: Can you give me one minute. I seen --
```

- one second I calm down. I'm sorry. I had see a text from my
- 2 mom, and she's not there anymore.
- MR. BRADY: Maybe I can ask a question to try and
- 4 clarify.
- 5 BY MR. LOONEY:
- 6 Q. Ms. Waruru, do some of these messages here -- they're for
- 7 your mother?
- A. Yes.
- 9 Q. And does seeing that make you feel emotional?
- 03:54 10 A. Yes. I'm sorry.
 - 11 Q. I do apologize.
 - MR. BRADY: Okay. Let's -- we can back out of that.
 - 13 Can we go to page 17, please.
 - 14 BY MR. BRADY:
 - 15 Q. Ms. Waruru, you see in these text messages that some are
 - shaded green and some are shaded blue?
 - 17 A. Yes.
 - 18 Q. Okay. And do I have it right, that the ones that are
 - 19 shaded green are ones -- messages that were sent from Faith
- 03:55 20 Newton to you?
 - 21 A. Yes.
 - 22 Q. And the messages that are shaded in blue, those are text
 - 23 messages from you to Faith Newton; is that right?
 - 24 A. Yes.
 - 25 Q. Okay. I want to ask you about the message here. On April

- 1 22nd, 2015, that was sent from Faith Newton to you; do you see
- 2 that?
- 3 A. Yes.
- 4 Q. What was in that message that she sent to you? Can you
- 5 read that to us?
- 6 A. Yes. "From cc at mobile.com. MSG 47. Ken at Lowell
- 7 | Community Health Center, 6719, RE. Would like to give
- 8 information on Larry Logan."
- 9 Q. Thank you. And Larry Logan was one of the patients that
- 03:56 10 you got from Ms. Newton?
 - 11 A. Yes.
 - 12 Q. One of the patients who you gave the envelope of cash to,
 - 13 right?
 - 14 A. Yes.
 - 15 Q. What did you write back in response to that to Ms. Newton?
 - 16 A. "Hope they did not find cocaine in his system. Lol. But
 - 17 he is having surgery on Thursday."
 - 18 MR. BRADY: Now, could we go -- would we back out of
 - 19 that, please. And could we go to page 60 of this exhibit,
- 03:57 20 | please. And could we blow up the top couple of messages,
 - 21 please. Thank you, Ms. Apfel.
 - 22 BY MR. BRADY:
 - 23 Q. Do you see these are messages from January 2016 between
 - 24 you and Faith Newton? Do you see that?
 - 25 A. Yes.

- 1 Q. And I want to ask you about the second message down here
- 2 that's in green; do you see that?
- 3 A. Yes.
- 4 Q. And that one was from Faith Newton?
- 5 A. Yes.
- 6 Q. What did Faith Newton write to you?
- 7 A. "Please tell your patient not to come to the office
- 8 looking for me."
- 9 Q. Okay. And what did you write back to Ms. Newton?
- 03:58 10 A. "Which one?"
 - 11 Q. And then what did she write to you?
 - 12 A. "Larry, Helen, and Jane."
 - 13 Q. Is that Larry Logan?
 - 14 A. Yes.
 - 15 Q. And is the Jane, Jane Flanagan?
 - 16 A. Yes.
 - 17 Q. And who's the Helen?
 - 18 | A. Helen was girlfriend to Larry Logan.
 - 19 Q. Is it Helen Troy; was that her last name?
- 03:58 20 A. Yes.
 - 21 Q. And what did you write after that?
 - 22 A. "Oh my."
 - 23 O. And then after that?
 - 24 A. "What I offered, they refused."
 - 25 Q. Okay. So explain to the jury what happened, what this was

```
1
         about.
              Sometimes the patient, who go to the office, if Faith
     2
         Newton don't give me the envelope to give it to them.
     3
         sometimes she would tell me to give the money to them, and she
     4
     5
         will refile it or she will come to give it to them.
                  THE COURT: Good time to stop. I see you looking at
     7
         your watch.
     8
                  MR. BRADY: I can keep going for another minute or
     9
         two.
03:59 10
                  THE COURT: I would like to let them go, but I don't
    11
         want to interrupt your train of thought.
    12
                  MR. BRADY: This is a perfectly fine spot, Your Honor.
                  THE COURT: We're done today. See you back at 10:00
    13
    14
         o'clock tomorrow. The instructions I'm going to give you every
    15
         night: Keep an open mind. Don't talk to anybody about the
         case, and no extracurricular research. I call it the homework
    16
         rule. No getting online to find out who someone is or where
    17
    18
         they live, what the case is about, nothing. All this
    19
         information you get from the case, you should get from the
04:00 20
         courtroom. No extracurricular research. Keep an open mind.
    21
         I'll see you tomorrow morning at 10:00.
    22
                  COURTROOM CLERK: All rise for the jury.
    23
                  (The jury is not present for the following.)
    24
                  THE COURT: You're excused for the day.
    25
                  We have the Axxess issue. I'll talk to you about the
```

```
authentication issue if you want, and we have the plea
     1
         agreement. I don't know what they're redacting either. So do
     2
     3
         you want to pass those two up.
                  MR. BRADY: Your Honor, maybe I can explain.
     4
     5
                  THE COURT: Let me take a look at it.
     6
                  MR. BRADY: We redacted out the penalties -- oh,
     7
         sorry.
     8
                  COURTROOM CLERK: You can be seated, everyone.
     9
                  THE COURT: He's entitled to cross on the penalties.
04:01 10
                  MR. BRADY: That's -- I don't have an -- well, yeah, I
    11
         don't have an objection to that. I mean, I think -- my memory
    12
         is it's the max penalties for --
    13
                  THE COURT: You want to keep it out because they're
    14
         not supposed to consider the penalties, and the penalties for
    15
         her charges are the same as her charges, which I understand.
         I'll give them an instruction on it. But that shouldn't be
    16
         redacted out of the plea agreement unless he wants it redacted.
    17
    18
                  MR. VIEN: I do not.
    19
                  THE COURT: I think that comes back in.
04:01 20
                  MR. BRADY: No problem, Your Honor. No issue with
    21
         that.
    22
                  THE COURT: So there's that. So the authentication, I
    23
         mean, that -- that document -- those documents purport to be
    24
         something, and the point of authenticating is to show that it
    25
         is what it purports to be. So for her to say that this is a
```

04:03 20

04:02 10

contract, and I know it is because I know what all our contracts look like, that doesn't authenticate the document.

I don't know where you got them from, but then there should be a certificate of authenticity or you have a custodian of records or someone testifies to actually authenticate the document. The point of the rule is that just saying it looks like it is this, is not sufficient.

MR. BRADY: I understand that, Your Honor. I thought she was saying like it's not just -- it doesn't just look like this, it is this. It's what --

THE COURT: She doesn't have any way of knowing that, right? I mean, the whole case is about doctored-up documents. So it has a seal from her office or, you know, it's one of the things that self-authenticates under the rule, then it comes in. If you want to make an argument about one of these things self-authenticating, you can make it, but I didn't -- I looked and I didn't see any that were applicable that were self-authenticating, and they don't think that she -- I don't think she's sufficiently authenticated them. Like, she didn't say this document came from my file cabinet.

MR. BRADY: Your Honor, so I -- she didn't say that, and it didn't -- it didn't come from her file cabinet. I guess I'm not sure -- and I know at sidebar Your Honor gave the example, well, Mr. Brady, it could come from your desk.

And I guess, you know, if it were, you know, a true

```
1
         copy of the actual agreement between MassHealth and Arbor that,
     2
         like, came from my desk, if she can identify it as such, then I
         think that clears the bar for authentication, right?
     3
                  THE COURT: But she didn't.
     4
                  MR. BRADY: Okay.
     5
     6
                  THE COURT: It look -- I mean, let me give you an
     7
         example. The whole case is about sort of doctored-up
         documents, right? Like there's no way of knowing -- to know
     8
         whether this is a real document, you have to know where it came
         from.
04:04 10
    11
                  MR. BRADY: Right. And I don't -- I don't think we
    12
         need to argue it. I mean, I think probably for this one
         there's a quick fix, which is we'll go back and see if we don't
    13
    14
         have a certificate for it. We can -- I mean, I'm sure it came
         from CMS or MassHealth, and then we can fix it.
    15
    16
                  THE COURT: Right.
                  MR. BRADY: If that sounds right to Your Honor, I
    17
    18
         don't want to screw it up.
    19
                  THE COURT: No. I think that sounds right.
04:04 20
                  MR. BRADY: Okay. So that's what we'll do, and I
    21
         think, hopefully, that gets us around the authentication issue,
    22
         and then we can get that in.
    23
                  MR. VIEN: We'll see, Your Honor. They offer.
    24
         object. You make the decision.
    25
                  THE COURT: All right. What about -- are we going to
```

do the Axxess thing today?

04:05 20

04:05 10

MR. BRADY: I think so -- we have the witness, who is, I'm told, in Boston and ready to go. And we have more -- we've done some homework on this, Your Honor, and so we can address, and I think it does make sense to address it now.

THE COURT: Okay.

MR. BRADY: I think I'll throw Mr. Looney under the bus, but he's closer to the facts on this, so I'll sit down.

MR. LOONEY: I am trying to think of exactly how to start to address this issue. I'll start with what Axxess is and how we got it in the U.S. Attorney's Office. Axxess is an electronic records management program. So it keeps the records as not -- these plans of care don't exist as a document within the system. It's data within the system. And you query that in different ways, and it exports data from there. So depending on how you query and export things, you can get different results.

That page of one versus page one of three issue, my understanding is, it doesn't exist as a page one of one or page one of three in the system. That's what happens when it is printed. And it prints in different formats. So what our office did, and how the document with the one-page version that we have presented and put on the exhibit list came out, is we used a bulk download feature that exists within Axxess. And you can download 60 days at a time worth of reports for a

04:07 20

04:06 10

patient. And that's what we did. And we pulled out 60 days worth of all the reports.

We understand from the Axxess representative, who will be here tomorrow, that when you do that, it grabs almost all of the files that exist for that patient. For some reason, that print function does not export the addendum to the plans of care. And the one other document that I'm aware, that typed document category that has a similar thing, they do not export image files.

So if something is -- rather than being typed in as a record, a photograph is uploaded, like an x-ray or something, that doesn't come with the patient file when it's bulk exported. So what we did is we bulk exported it 60 days at a time for each patient to get the full patient file, which we understood and believed was the full patient file.

We have learned that, you know, these addendums don't come with the plans of care. If you go into the system and access the records individually and go and search for the plans of care and click on each plan of care, it does come out in the format that they have presented documents and obtained them.

The contents of the first page are identical. They are, you know, they are both a -- it's a form 485. It's that form. Ours don't include the addendum because of the -- it is the computer function. It's not a manipulation from our office. I just want to be very clear about that. That's one

1 thing I want to be clear of. We did not manipulate anything, certainly not intentionally. I don't think we did at all. We 2 bulk exported them using the software that existed. 3 THE COURT: I'm not suggesting there was any 4 5 misconduct on the part of the government. It's not what I am suggesting. What I want to make sure is that they are not --7 that they have an accurate picture of what exists out there in some way or another. 8 9 MR. LOONEY: So, you know, I don't want to ignore you 04:08 10 with this answer. They have the Axxess database. 11 THE COURT: That's not -- that's not going to cut it. 12 When you sent to them a patient file, you told me 13 yesterday that you gave them, a Bates range or whatever you 14 gave them to identify the whole file, and you said that 15 those --MR. LOONEY: I was incorrect when I said that. I said 16 that -- I believed at the time I thought it was complete. 17 18 Because I thought that method generated the complete file. 19 was incorrect, absolutely, on that account. 04:09 20 My understanding, and this has been relayed to me from 21 the Axxess witness, is that it affects just these addendums to 22 plans of care, and then image -- picture files are the two 23 categories of documents that have --24 THE COURT: Have you gone back now through all the

documents on your exhibit list and make sure that he is very

```
1
         clear how many pages there are of each?
     2
                  MR. LOONEY: The Axxess or --
     3
                  THE COURT: Where it said page one of one, and it's
         actually page one of three, have you given him the additional
     4
     5
         pages or let him know which documents there are that were
         misleading in that way; although, not intentionally so.
     7
                  MR. LOONEY: I believe that the universe of those
         documents is captured in the exhibits to the motion. I don't
     8
         believe that there are any other exhibits --
04:09 10
                  THE COURT: His motion?
                  MR. LOONEY: Yes.
    11
                  THE COURT: You think he found all of them?
    12
                  MR. LOONEY: I want to verify this, but I have not had
    13
    14
         a chance to go through all the plans of care, but I believe --
         what I understand is it only affects the plan of care
    15
         documents. And the Axxess custodian will be there.
    16
                  THE COURT: Which are, of course, critical to your
    17
         case and their defense.
    18
    19
                  MR. LOONEY: Absolutely.
04:10 20
                  THE COURT: Okay. So you're going to make sure that
         all documents that have been produced in the format, I'm going
    21
    22
         to call it misleading for lack of a better word, have been
    23
         corrected.
    24
                  Now, how -- how does this affect your case? Because
    25
         you're -- you've based your case on the fact that it looks like
```

1 care was not medically necessary. And now they're saying when 2 you see all this additional information, it was medically necessary, right? Do I have the gist of that correct? All 3 right. So how does this affect your case? 4 5 MR. LOONEY: I do not think it does because the plans -- the relevance there is what the doctors, who evaluated 7 them, did. And that -- the plans of care -- the treatment to 8 be provided, the number of nursing visits, the number of home health aide visits are on that front page. The doctors, who 04:11 10 saw these -- doctors who I bring in will tell -- I believe will 11 tell the Court and tell the jury that that was unnecessary 12 care, based on what they saw in the -- of the patients. So 13 what Arbor was asking for and in someplace what is Arbor billed 14 for did not match what the doctors believed was appropriate. 15 MR. VIEN: Isn't that expert testimony, Your Honor? MR. LOONEY: No. It's a percipient witness. 16 THE COURT: The doctor is on the file. It's not 17 18 expert testimony. One doctor can't testify about every other 19 doctor's files. 04:11 20 MR. VIEN: Okay. I understand. 21 THE COURT: I'm not going to exclude the documents 22 wholesale, but what else do you need to -- do you have what you 23 need to mount the defense you've contemplated? 24 MR. VIEN: No, I don't. We still haven't gotten to

the authenticity question and what's in Axxess. We've been --

04:12 10

04:13 20

I'm not -- these guys didn't do anything wrong. I agree. We all agree. Everyone loves each other. We are not accusing everyone. I know they are very sensitive, and they have weaknesses. And I don't want to trigger anyone, because I know they are easily triggered.

No, but I still don't understand what the exhibits are. And unless the Axxess guy goes through every exhibit and says I looked at this exhibit and I checked it against Axxess and this is the entire document, how are they possibly -- how do we possibly accept them as the documents that were uploaded into Axxess? I don't think we can do that. Right?

THE COURT: I don't know. I'm not sure or not.

MR. VIEN: Well, someone has to get on the stand and say I went into Axxess. I downloaded this guy's file. And I did it in a manner, so I got the complete file with the addendums. And I didn't do it in a manner where I only got one of one instead of one of three. And these documents that are with me right now are the ones that I downloaded after I checked so carefully. If they can't do that, then there's no foundation. There's no authenticity, and it shouldn't be admitted.

THE COURT: I think you take the argument a little far, but how are you going to present those documents? Who's going to get on the stand and say this is the file for patient X, it's the whole file, I reviewed it, I printed it off Axxess?

1 MR. LOONEY: I'm going to let Mr. Brady -- Mr. Brady is going to present the witness. 2 3 THE COURT: He's the authentication expert today? MR. BRADY: I think we're in trouble if that's the 4 5 case, Your Honor. 6 So I'm going to put on the Axxess witness. His name 7 is Andrew Olowu. He's the chief technology officer for Axxess. And we are not going to offer, Your Honor, or purport to offer the entire patient file for any of these patients, right? What we've done is we have identified the exhibits 04:14 10 11 from Axxess that we plan to use. In fact, we've identified the 12 exhibits from Axxess that we plan to introduce through this witness, and we sent that over actually to the defense Monday. 13 14 I think with -- kind of with the notice. So, like, we've identified the universe of exhibits we plan to use. 15 Through Mr. Olowu from Axxess, will be able to testify 16 that they got a search warrant from the government. In 17 18 response to that, they provided to the government a replicated 19 database. So basically it took Arbor's database, what it 04:15 20 looked like at the time, they made a copy of that and they 21 provided it to the government. And they provided it to the 22 government as read-only data. So we can't change it or alter 23 it, and we haven't. What we can do is just pull things out of 24 it.

And then what we're going to do is we've identified

04:16 20

04:15 10

this, I think relatively finite universe of records from Axxess, which the defense has had for a couple of days, and we've put them in a binder. We've sent -- we've already sent it. The witness has reviewed it. And we are going to ask him, are these records that come out of the Axxess database, how do they maintain them, are they maintained in the ordinary course, and he's going to be able to authenticate them and lay the foundation for exactly what these records are.

But I just want to be clear, I mean, we're not purporting to put in the entire patient file for anybody. That's not the plan.

THE COURT: Okay. All right. What -- if he says to a witness, is this -- this document in front of you, is this the complete plan of care, is there anything else in the database concerning this patient's -- we have got this document. It was one of three, and now it's three of three, do I have all of it.

MR. BRADY: I mean, is this witness going to say do I have all of it? Yeah. You have the plan of care. You have the addendum. Then yeah, that's the -- that's the document from the database. I think he would say that.

THE COURT: So he's going to be able to say that?

MR. BRADY: I don't think -- he's not going to be able to say, you know, at the level of each specific -- but he's going to say it came out of the database, and that's the way we maintain it.

04:18 20

04:17 10

MR. VIEN: If the guy can say it, and the documents come in. And if he can't lay a foundation, then they don't. I don't want to belabor it. And I don't think we can decide it until the witness gets up there and starts talking about specifics.

THE COURT: They can authenticate the database, right?

If he says we sent it over. It was complete. It's read only, right? But you've put yourself in this position by turning over things that look like they were complete that aren't.

So how do they get to verify through a witness that they have what they're supposed to have at this point? Like, how do we know it's not -- now it's one of three, how do we know it's not one of five? Who's checking for that?

MR. BRADY: I think the reason why we know that is because we spent today -- while we were in court, colleagues, people were talking with Axxess to get to the bottom of this. And what they figured out is this one of one, one of three issue happened because, as Mr. Looney described, when you do that bulk pull, that bulk print, which is what we did to try and, you know -- we -- what my colleagues did to try and get what they thought was the whole thing, when you do that, the software, it pulls just that one page. It's just a feature of how you pull that one thing.

THE COURT: I understand. But now, so is there going to be somebody that says we did this bulk pull. It was not the

1 right way to do it. We've now done it the right way, and they have complete copies of these care plans? How did that happen? 2 3 MR. BRADY: We have done the bulk pull the right way. THE COURT: No. We did a bulk pull. It wasn't 4 5 complete because of this, you know, whatever you want to call it, a glitch or characteristic of the system. 7 MR. BRADY: Sure. 8 THE COURT: And they -- you know, it looked like it 9 was one of one, it turns out it was one of three. We have 04:18 10 now -- somebody has now gone and done -- normally, I would 11 expect it to be the case agent, right? We did a bulk pull. It 12 turned out to be incomplete. We have now searched it in this 13 way, and I can represent that this is everything that came out 14 of the system. And somebody else, the Axxess guy, will authenticate the system. But who's going to say how we got the 15 documents out of the system so that the jury and the defense 16 can all be comfortable that it was done with some integrity? 17 MR. BRADY: Well, I'll say, Your Honor, I mean, we 18 19 hadn't contemplated having an agent or a paralegal, you know, 04:19 20 who pulled these out, testify to that. So I don't have an 21 answer on this spot right here. But... 22 THE COURT: I mean, you don't necessarily have to do it, but if they're going to press the point, you do. 23 24 MR. BRADY: Your Honor, I can understand why -- I can

understand why we're having this discussion and why, you

04:20 10

04:21 20

know -- I can understand why we are talking about it here in this context. But if we have a witness from Axxess who can -- he will authenticate the database and all the data in there, you know, as records of Axxess and records that, you know, records that Axxess maintains from and on behalf of Arbor.

You know, I think -- you know, I think from the Axxess witness, Your Honor, just to be able to authenticate, you know, that the document, you know, each of the finite examples of the documents that we're going to use, just to authenticate that as it is the thing it purports to be, which is a document out of Axxess from Arbor, I don't see why the witness can't authenticate that, and then also lay the foundation necessary for it to come in either as a business record, and then we'd also argue --

THE COURT: He can. He can do all of that. But then they have the next step. You produced this thing. If he wants to, he should be able to say, you thought this document was just this one page, and it turns out to be this three pager, and how did you figure it out and how did you get the three pages.

MR. BRADY: So, Your Honor, I think the Axxess witness and -- may I just have a moment, just to confer with my colleagues, who have been -- while we've been in court -- I just want to make sure I have got my facts straight.

THE COURT: That's fine. Go ahead. My husband and

2

3

4

5

7

04:24 10

11

12

13

14

15

16

17

18

19

21

22

23

24

25

04:24 20

both my kids are sick. I'm happy to stay here till midnight. (Pause.)

MR. BRADY: I appreciate the Court's patience, Your Honor. So I wanted to -- one of the things I want to confirm is that just our Axxess witness is going to be able to speak to this, to speak to the issue -- the issue, glitch, whatever you want to call it. Why these things printed out the way they printed out, one of one -- I think he can, and I think he can be cross-examined by the defense about that. And, in fact, if this is -- if the Court is accepting that this is something relevant that the jury needs to hear, I'll probably elicit it on direct and sort of walk him through it. Look, when you print these out, can it happen this way, why does that happen, what documents does it affect, and he would say it's these plans of care, they come one page, you don't get the addenda, also the image files that got loaded in, that's what happens, it's something that happens. And, you know, so the person from Axxess can kind of lay that out there, and the defense can have at it.

I think, Your Honor, given that we're dealing with a database, which has been certified by Axxess as, you know, kind of a self- -- you know, it's a self-authenticating database.

THE COURT: I'm not arguing about the authenticity of the database.

MR. BRADY: We will have a witness from Axxess here.

04:26 20

04:25 10

I'm hopeful, Your Honor, that sort of gets us through this issue.

THE COURT: I mean, my point is, I don't know what he's going to do. I don't know how he's going to defend this aspect of the case, but it seems to me, that he might be entitled to do a cross-examination to the effect of, you built your case around the idea that this was a one pager, and it's a three pager, and he didn't have any of this information.

MR. BRADY: Your Honor, I understand the defense argument here, which -- and I'm sure Mr. Vien will correct me when I mischaracterize it, but it's that, well, government, you guys say this care wasn't needed, wasn't necessary, but look, there's all this additional information about medications, other information that's in the other pages here, that might justify care for this individual, right? And I get it. That's an argument. They can make that argument.

But that's, Your Honor, I don't -- that's not like the whole case, and that's not the whole argument for us, right? I mean, after one day of testimony, I think that's just kind of one aspect of the issues of Arbor here. So I understand why the defense is interested in this. I think I understand what they plan to do with it. But I would kind of caution against, you know, saying that this is like the whole case for the government here.

THE COURT: I get it. I'm just -- it's not that

04:27 20

04:27 10

authenticity of the data. It's that he's -- he's entitled, I think, I'm not going to totally prejudge it, but I think that he may well be entitled to cross-examine somebody on, not the authenticity of the documents but how those documents were pulled, and why the documents everybody was looking at were incomplete, and were prosecutorial decisions made based on incomplete documents.

MR. BRADY: Your Honor, I guess, on that, I want to —
I want to think — try to think through the relevance of that,
right? I mean, right, these — so we're talking about
documents that were pulled, I think, kind of this calendar
year, right, in connection with preparing for trial, right?
And I think — we certainly wish that, you know, they were
pulled a different way, where we didn't have this issue. And I
appreciate the Court has noted that there's no indication of
any intentional misconduct or wrongdoing here, by the
government. And so —

THE COURT: I know your office is very sensitive to this. So I will just put on the record that Mr. Vien has made no such allegations either.

No one has made any suggestion that there's been misconduct. It's one of those things that happens in a big document case.

MR. BRADY: You know, and I was about to say I appreciate that. But I'm not supposed to say that. But with

04:29 20

04:28 10

that being the case, Your Honor, that, you know, this isn't -this isn't a story of prosecutorial misconduct in how these
documents were presented to the defense. Then, like, what's -like what -- for what the jury has to decide here, what's the
relevance of dragging this in front of them?

THE COURT: I don't know. There may not be any, but

I'm just -- you get the documents in the form that you want to

get them in, right? You want to put in a plan of care. And

maybe you want to just put in the first page, right? And then

maybe he wants to move in pages two and three. But there needs

to be some way for us all to assure ourselves that he has the

pages two and three on all of these things, and that there are

only pages two and three, right?

Now, if he wants to cross-examine a witness on that, I think he's entitled to do it. Maybe it turns out not to be relevant, like maybe that's true. But when you're establishing, not the authenticity of the database, but the reliability of the actual documents we're showing, they have to be complete. Like, that's the rule of completeness. So he's entitled to figure out if what he has is the complete thing. And if he wants to do it -- look, he may try do it on cross-examination, and it might bite him in the butt. Because it's maybe a slam dunk thing and you have everything and you have the database and you searched it yourself last night, so you know you have it all, but if he wants -- I just want to

2

3

4

5

7

8

11

12

13

14

15

16

17

18

19

21

22

23

24

25

04:30 20

04:30 10

make sure that given the way it's played out, I don't want to exclude the documents, right, I don't want to characterize the Arbor documents as unreliable, but he is entitled to probe whether they are unreliable and how we know that they're not, I think.

MR. BRADY: And, Your Honor, I guess -- I think the defense can probe that, right? I quess, it comes down -- and I think Mr. Vien will have a full opportunity to do that with the Axxess witness, who we're going to bring -- and to the extent that we have other witnesses who are going to be talking about any of these documents, cross-examine them, too, right? And as far as putting in parts of the documents -- I mean, we've already agreed that, you know, three is better than one, right? So we've agreed we're going to do the three -- you know, the three page -- that's what we're going to offer. So, you know, if there is still an issue relating to any of these documents and their completeness -- and, you know, we've spent enough time with these documents. I don't think there is. And I also am confident that the defense, you know -- you know, they've clearly been through these. If there were an issue, they would have raised it.

THE COURT: They have raised it.

MR. BRADY: What's that?

THE COURT: They have raised it. Let me ask you a question. So he points out to you that there's a problem with

1 these documents. You go back to try and figure it out, right? At some point, somebody reprints or repulls the documents in a 2 more complete form. I know the Axxess guy explained to you 3 what the problem was, but who actually pulled the documents? 5 MR. BRADY: Like, when you say repull the documents? 6 I think it's a paralegal, right? 7 MR. LOONEY: Yeah, a paralegal has access to the online database that they printed to us. 8 9 MR. BRADY: Your Honor, it's a case agent or a 04:31 10 paralegal. Those are kind of --11 THE COURT: So that person may need to testify. 12 MR. BRADY: Your Honor, again, like to testify that 13 they pulled documents, and when they pulled them, they did a --14 they basically say what the Axxess witness is going to say, 15 right, like they pulled documents, they did it at a bulk -they did like the bulk print. 16 THE COURT: No, no, not the bulk print. The new ones. 17 MR. BRADY: The new ones that the defense has 18 19 identified, and we've agreed to put --THE COURT: The defense identifies to you that there's 04:31 20 21 a problem with the exhibits, right? You do two things. You 22 talk to the Axxess guy to figure out how this all happened, right? You may not have done it in this order, but at some 23 24 point you talk to the Axxess quy. And at some point, you go 25 back and look at the exhibits that they I've identified as

04:32 10

04:33 20

incomplete. You see for yourself, you check whether they're complete or incomplete. And then you redump for yourself, complete ones. Who does that?

 $\mbox{MR. BRADY:}\mbox{ Who does -- a paralegal or an agent does that for us.}$

THE COURT: So no one has to talk about how there was a mistake made necessarily, but he is entitled to have somebody up there to say this was a three-page document. This is how I know this, this is how I searched it, this is how I pulled it. This is how I know that document is complete. The integrity, not of the database, but of the document that you are showing to the witness.

MR. BRADY: Okay. Your Honor, we're going to have an Axxess witness who can speak to the -- who can speak to the integrity of that Axxess -- it's an Axxess document, and this witness can say that's from Axxess --

I'm talking about how it was pulled off the database. How do we know that that -- what was the criteria used to pull these documents to make sure that they were complete? You don't even -- as far as I'm concerned, if he wants to get into the original mistake that was made, I mean, maybe yes, maybe no, but to get -- if you want to admit this document, like a care plan, right, it's not that it's not -- I'm not sure why I am having trouble conveying this. Either my choice of words is

bad or -- but that whatever comes off the database has been authenticated, but how do we know that what's coming off the database is complete, not that it's not accurate? The database is fine. I don't even think he's contesting the database.

What we're talking about is when you pull this thing out of the -- this is all of -- I checked this patient, I checked this patient's care plans, this is what's there for that patient, and this is all that's in the file, and I know because I pulled it this way.

MR. BRADY: Your Honor, again, we're not putting in every plan of care. We're not putting in every document.

THE COURT: Oh, my gosh. I'm hoping that somebody back there, Patrick or Kelly, is understanding me better, and that you guys can figure out a way to do this tomorrow. But I'm just telling you, it's not the database. Okay.

The database is going to be authenticated by the Axxess guy. The database is reliable. I'm not contesting the reliability of the database, but he is entitled to understand how these things were pulled off the database, like what was not pulled off the database.

So you, I think you're going to need to have a witness, a paralegal or a case agent, that can testify that we did this search and this is -- there's billions of pages on this database, and this is how we got this document.

Does that cover what you are looking for, Mr. Vien?

04:34 10

04:34 20

```
1
                  MR. VIEN: I think it would, Your Honor.
                  THE COURT: Are he and I just too close to this. Am I
     2
         making sense to anybody that's not so close to it? Or just no.
     3
         Tell me. If I'm not, you can tell me, Kelly.
     4
     5
                  MS. LAWRENCE: No, Your Honor. I think we understand
         what the issue is. I think we disagree that it should be an
     7
         issue, but I think we understand the difference. I would say
         that we had a conversation with the Axxess witness during the
     8
         trial session this afternoon, and he can talk about all of the
04:35 10
         issues with the one and three pages.
    11
                  But what I think we don't understand is why our U.S.
    12
         Attorney's Office actions in preparing the exhibits are
    13
         relevant to what's presented to each witness.
    14
                  THE COURT: Well, somebody has to deal -- I mean, what
    15
         he got was incomplete. It was represented as being complete.
         Page one of one. Okay. Now you're saying to him, oh, no,
    16
         you're right. It's three pages, right? And that's it.
    17
    18
                  MS. LAWRENCE: And the Axxess witness will explain why
    19
         that happened.
04:36 20
                  THE COURT: But someone should explain, so we did a
    21
         bulk data dump. We didn't get everything. So instead what we
    22
         did is we went back and we did this, and now we have everything
    23
         and here it is.
    24
                  MS. LAWRENCE: Which is what we explained here. I
    25
         guess -- I don't want to speak over Mr. Brady and Mr. Looney,
```

2

5

6

7

8

9

11

12

13

14

15

16

17

18

19

21

22

23

24

25

04:37 20

04:36 10

but that doesn't seem to be an issue for the jury as much as an issue for this group here, which we have explained. So the jury doesn't know about this yet, but the integrity of the data extraction can be tested through the Axxess witness as well. THE COURT: Right. And that may not be enough. not sure that it is, though. MS. LAWRENCE: Okay. THE COURT: We won't know until tomorrow. MR. VIEN: If it is, the documents come in. And if it isn't, they don't come in. THE COURT: I mean, or they'll call another witness and supplement what the Axxess guy is saying. MR. VIEN: Maybe they will, maybe they won't. I don't know what they are going to do. I just, you know, catch the pitch that's pitched or deal with the situation as it comes. I'm trying to look for some analogy that I can't really find one. But look, they put on the witness. We ask questions. We object. You decide. And whatever happen, happens. THE COURT: Okay. We'll leave it at that. problem, the issue of the one of one does not need to be fronted to the jury. What he is entitled to cross-examine on is -- is there anything else that's relevant to this patient that should be here, right? I don't know how to explain it any better. Maybe I'm wrong, but I don't think so. Plenty of

decisions that I question every night all night. This is not

```
going to be one of them, I don't think. I'll let you know in
     1
     2
         the morning.
     3
                  Anything else for today?
     4
                  MR. VIEN: No, definitely not.
     5
                  THE COURT: I have a status at 9:15. I'll be on the
     6
         bench at 9:30. We can revisit this if need be.
     7
                  MR. VIEN: Thank you, Your Honor.
     8
                  THE COURT: Don't come at 9:30 unless you feel like,
         but if you feel like it, I'll be here.
04:38 10
                  MR. VIEN: Thank you, Your Honor.
                     (Adjourned at 4:38 p.m.)
    11
    12
    13
    14
    15
    16
    17
    18
    19
    20
    21
    22
    23
    24
    25
```

1	CERTIFICATE OF OFFICIAL REPORTERS
2	
3	Kelly Mortellite, RPR, RMR, CRR, Linda Walsh,
4	RPR, CRR, and Jessica Leonard, RPR, in and for the United
5	States District Court for the District of Massachusetts, do
6	hereby certify that the foregoing transcript is a true and
7	correct transcript of the stenographically reported proceedings
8	held in the above-entitled matter to the best of our skill and
9	ability.
10	Dated this <u>28th day of June</u> , 2023.
11	
12	/s/ Kelly Mortellite
13	
14	
15	/s/ Linda Walsh
16	
17	
18	/s/ Jessica Leonard
19	
10:33 20	
21	
22	
23	
24	
25	